

## **BIDS AND AWARDS MINUTES OF THE MEETING**

Updated as of 20 September 2019

| DATE: January 13, 2022  | L                                 | TIME STAF | RTED: 3:00 PM        | 1                  | TIME ENDED: 4:05 PM                      |
|---|-----------------------------------|-----------|----------------------|--------------------|--|
|   | Mark (X)                          |           |                      |                    |  |
| BIDDING ACTIVITY  | ( ) Pre - Procurement Conference  |           | ( ) Opening of Bids  |                    |  |
|   | (x) Pre - Bidding Conference      |           |                      | ( ) S <sub>1</sub> | pecial Meeting / Others                  |
| PROJECT TITLE:  Fiber Optic Internet Connection for the                     |                                   |           | e period of          |                    | APPROVED BUDGET COST<br>PHP 1,500,000.00 |
| BAC MEMBERS   | Mark (X)                          |           |                      |                    |  |
| Chairperson   | (x ) Atty. Venancio C. Manuel III |           |                      |                    |  |
| Vice Chairperson  | (x) Marian Sarah C. Garate        |           |                      |                    |  |
| Regular Member  | (x) Nerissa D. Juan               |           |                      |                    |  |
| Alternate Member  |                                   |           |                      |                    |  |
| Provisional Member  | (x) Ramon Julian S. De Veyra, Jr. |           |                      |                    |  |
| Alternate PM  | ( ) Marivic M. Sevilla            |           |                      |                    |  |
| Provisional End User  | ( x) Emmanuel A. Zarate           |           |                      |                    |  |
| PROJECT OFFICER/S (x ) Diana Sarmiento                                      |                                   |           |                      |                    |  |
|   | Mark ( X )                        |           |                      |                    |  |
| TECHNICAL WORKING   | GOODS                             |           | CONSULTING           |                    | INFRASTRUCTURE                           |
|   | (x ) Carmela Joy A.               | Febrio    | () Rose Ann B. Cruz  |                    | ( ) Edmon Gerald A. Loza                 |
| GROUP   | (x ) Nelson D. Lope               | ez        | ( ) Francine M. Roca |                    | ( ) Remigio U. Pagaduan                  |
|   | () Michael M. Mal                 | onda      | ( )                  |                    | ( ) Cesar R. Villanueva                  |
| BAC SECRETARIAT   | 1. Eloisa A. Romero               |           |                      |                    |  |
|   | 2. Socrates G. Torre              | S         |                      |                    |  |
| BIDDER / REPRESENTATIVE   |                                   |           | ELIGIBILITY<br>(X)   | TECHNICAL (X)      | FINANCIAL BID                            |
| 1) Eastern Telecommunications Philippines, Inc. –                           |                                   |           | 1                    |                    |  |
| a) Ms. Christine T. Calina  |                                   |           |                      |                    |  |
| 2) Converge ICT –   |                                   |           |                      |                    |  |
| a) Ms. Katrina Feliciano  |                                   |           |                      |                    |  |
| b) Ms. Diane Louise Intia   |                                   |           |                      |                    |  |
| 3) Globe Telecom / Innove Communications –                                  |                                   |           |                      |                    |  |
| <ul><li>a) Ms. Ann Karen Supnet,</li><li>b) Ms. Christine Mamaril</li></ul> |                                   |           |                      |                    |  |
| <i>5)</i> 1913. CH 13th   | - Wallani                         |           |                      |                    |  |

## HIGHLIGHTS:

- 1. The BAC Chairperson presided the Pre Bid Conference.
- 2. The Procurement Officer certified the existence of quorum.
- 3. The Project Officer presented the Technical Specifications.
- 4. The BAC Chairperson opened the floor for questions and clarification.

- 5. Ms. Diane Intia from Converge ICT requested a clarification on Technical Specification No. 3, Network Requirement Must have/operate its own Backhaul going to Cable Landing Station, she inquired if the Bidder must own the Cable Landing Station, or only the Data Center, or the Bidder is only a Peering of the owner of Landing Station; the Project Officer and the Provisional Member End-user replied that the TPB requirement is that the Bidder must have/operate its own Backhaul going to Cable Landing Station to ensure the Direct Technical Support from the owner.
- 6. Ms. Diane Intia requested another clarification on Technical Specification No. 4, Vendor Requirement, which indicates that Bidder must be a Local Telecommunications company (provides Voice, Data and Internet), she asked if the bidder is only an ISP Provider, is this Bidder not allowed to join the bidding and does the Bidder also need to cater to voice or call; the Provisional Member End-User replied that the main category is Telco (Telecommunications Company), and Telco provides Voice, Data and Internet.
- 7. Ms. Diane Intia asked the End-User if installation lead time of 15 working days can be extended to 30 days? The End-User replied that the 15 days installation cannot be extended to ensure that the continuity of work of TPB will not be hampered. The BAC Chairperson informed the body that most of the projects of TPB require online or virtual activities that need high technical requirements and to ensure that TPB services will not be hampered.
- 8. Ms. Karen Supnet from Innove Communications informed the body that a new supplier needs 30 to 45 days installation to build a fiber optic connection and appealed to extend the 15 days installation of fiber optic connection; the BAC Chairperson informed the body that TPB will issue a Bid Bulletin regarding this matter, if warranted.
- 9. The End-user informed the body that one of the requirements is that the Bidders already have a Fiber Optic Connection in the Legaspi Towers 300 to ensure that the 15-day installation will be met. Ms. Karen Supnet replied that if the requirement is the Bidders already have a Fiber Connection within the Legaspi Towers 300 only those bidders can join the bidding. The BAC Chairperson informed the body that TPB owned units in Legaspi Towers 300 and definitely TPB does not have control in terms of managing the Legaspi Tower 300 facilities and that the challenge of the prospective suppliers is the proper coordination with the Building. The BAC Chairperson informed again the body that TPB as a government corporation and cannot wait for all the suppliers to have a fiber connection within the Legaspi Towers 300, as TPB needs to render its services seamlessly to all its stakeholder. The BAC Chairperson assured the body that the bidding is open to all prospective bidders provided they can comply with all the requirements.
- 10. Ms. Christine Mamaril from Innove Communication requested clarification on Technical Specification No. 3, Network Requirement, which indicates manage and operate local internet peering (i.e MIX, GIX, PHIX) (Provide International Peering Certification), she clarified if the International Peering Certificate is needed and the End-User informed the body that International Peering Certificate is not needed. The BAC Chairperson instructed to issued a Bid Bulletin on this matter.
- 11. Ms. Christine Mamaril requested another clarification on the Technical Specification No. 1, Contract Term in Months Twelve (12) / One (1) year she want to clarify if the Twelve Months will start once accepted the circuit or it is only for the year 2021 The Provisionary End-User informed the body that the TPB will issued a Bid Bulletin on this matter
- 12. Ms. Christine Calina of Eastern Telecommunication Philippines, Inc. requested clarification on Technical Specification No. 3, Network Requirement, which indicates Bidder must have at least 6 direct International Uplinks/IP Peering (Tier 1/Tier 2) for redundancy purposes (Provide Uplinks /IP Peering Certification and Uplink/IP peering detailed diagram), and she asked if it is ok to submit other documentation to prove that the bidder has international IP Peering like Order Form or Contract instead of certification, and End-User replied that this will be checked and TPB will issue a Bid Bulletin if warranted.
- 13. Ms. Christine Calina requested another clarification on the Technical Specification on Network Requirement, which indicates Bidder must have current fiber optic facility with the Legaspi Towers 300 Building, she asked if it is ok to submit as proof the list of the bidders contact inside the Legaspi Towers 300 or certification from the bidder's existing client, and the BAC Chairperson replied that the best evidence is a certification from Legaspi Towers 300 that the bidder have a existing fiber optic connection in the building.

- 14. Ms. Christine Calina requested clarification on the submission of bid proposal in the Invitation to Bid indicating that Bidders are instructed to submit online submission of bid proposal, she wanted to clarify when hard copy of bid proposal should be submitted, and the BAC Chairperson informed the body that the winning bidder will submit the hard copy of bid proposal before the Post Qualification and to clarify how many days after the bid opening TPB will issue a bid bulletin, and he reminded the prospective bidders that their bid proposal should be password protected and to submit before the required timeline.
- 15. Ms. Karen Mamaril asked the body if e-signature is allowed, and the BAC Chairperson informed the body that the hard copy of bid proposal with signature of representative should be scanned and submitted via online submission, and that TPB will issue a Bid Bulletin to clarify about the e-signature.
- 16. Ms. Christine Mamaril requested another clarification on the Technical Specification No. 6, Package Inclusion, 1 GB Email/Web Hosting space, she wanted to clarify if this is 1 GB per Email, and the End-User confirmed it is for 1 email account only and not corporate account.
- 17. Ms. Christine Mamaril asked the End-user what is the domain name of TPB and the End-User replied that the current domain name is tpb.gov.ph
- 18. Ms. Christine Mamaril asked if tpb.gov.ph is also the same with TPB Parking Domain Name, and the End-User confirmed the TPB Parking Domain Name is also tpb.gov.ph
- 19. Ms. Christine Mamaril asked if TPB used Linux base in email, and the End-User replied that TPB is hosted with Gmail and TPB domain is gov.ph but hosted with Google.
- 20. Ms. Christine Mamaril asked if they can submit a package hosted with Google, and the End-user confirmed that they can submit a package hosted with Google.
- 21. Ms. Christine Mamaril requested clarification of the Framework Agreement List in the bidding document if this is included is the submission and the BAC Chairperson informed the body that Frame Work Agreement List is not applicable and not required for inclusion in the submission because this is not a part of a Framework Agreement. The technical specifications for Framework Agreement is also not applicable.
- 22. The BAC Chairperson asked the body for further questions or clarifications; when there was no further question received, the BAC Chairperson adjourned the Pre Bid Conference.

ELOISA A. ROMERO

Signature Over Printed Name of Head BAC Secretariat

Signature Over Printed Name of Presiding Officer