

**BIDS AND AWARDS COMMITTEE  
RESOLUTION NO. 2022-200**

**RECOMMENDING THE AWARD OF CONTRACT THROUGH NEGOTIATED  
PROCUREMENT – LEASE OF REAL PROPERTY AND VENUE TO DECLARE SINGLE  
CALCULATED RESPONSIVE QUOTATION TO THE CITADINES BAY MANILA / BSM  
HOLDINGS INC. FOR THE HOTEL ACCOMMODATION WITH BREAKFAST**

**WHEREAS**, there is an approved Purchase Request (PR) No. 7.019, with an Approved Budget for the Contract (ABC) of **Five Hundred Sixty-two Thousand Five Hundred Pesos Only (Php562,500.00)** for the lease of real property: Hotel Accommodation with daily breakfast from August 2 to 7, 2022 for **World Food Expo-Philippine Culinary Cup Event**;

**WHEREAS**, said item is included in the approved Project Procurement Management Plan of the Department and the indicative Annual Procurement Plan of the Tourism Promotions Board for the Fiscal Year 2022;

**WHEREAS**, the Procuring Entity may, in order to promote economy and efficiency, resort to any of the alternative methods of procurement set forth in Rule XVI of the Revised Implementing Rules and Regulations (RIRR) of the Republic Act (R.A.) No. 9184;

**WHEREAS**, in accordance with the provisions of Section 53.10 of the revised IRR of R.A. No. 9184, the procuring entity may resort to a Negotiated Procurement – Lease of Real Property and Venue for official use, subject to Annex “H” of the revised IRR of R.A. 9184;

**WHEREAS** to justify the mode of procurement, the End-User conducted a Market Study and recommended that six (6) identified properties be invited to submit proposal as follows:

- a) Citadines Bay Manila (BSM Holdings Inc.)
- b) Conrad Manila
- c) Hotel 101 Manila
- d) Microtel by Wyndham Mall
- e) Tryp Mall of Asia Manila
- f) Golden Phoenix Hotel Manila

**WHEREAS**, the Bids and Awards Committee (BAC), thru its Secretariat, has undertaken the following procurement process:

1. Invited the above-mentioned establishments and sent the Request for Proposal (RFP) with TPB-RFQ 2022.07.224 dated July 11, 2022 and *set the deadline* of bid submission July 15, 2022.
2. Received a proposal from the following bidders:
  - a) Citadines Bay Manila (BSM Holdings Inc.)
  - b) Conrad Manila
  - c) Golden Phoenix Hotel Manila
  - d) Tryp Mall of Asia Manila – late submission

**WHEREAS**, on July 15, 2022, the BAC and the Technical Evaluators for Alternative Methods of Procurement opened the submitted price quotations and evaluated the legal documents and rating of the technical compliance of the proposal vis-à-vis the Technical Specifications, *with the following details*:

PROPERTY NAME	LEGAL COMPLIANCE	TECHNICAL COMPLIANCE	AMOUNT OF THE PROPOSAL (PHP)	RATING	REMARKS
Citadines Bay Manila / BSM Holdings Inc.	Complying	Responsive	Php340,839.75 (inclusive of taxes)	95.00%	Responsive, Bid is within the ABC
Conrad Manila	Non-complying	Non-responsive	Php562,500.00 (inclusive of taxes)	N/A	Non-responsive, Bid is within the ABC
Golden Phoenix Hotel Manila	Non-complying	Non-responsive	Php213,750.00 (inclusive of taxes)	N/A	Non-responsive, Bid is within the ABC
Tryp Mall of Asia Manila	N/A	N/A	N/A	N/A	Late submission

**WHEREAS**, upon careful evaluation, examination, validation, and verification of the submitted documents, the BAC, found that the offer of **Citadines Bay Manila / BSM Holdings Inc.** is responsive and deemed as the **Single Calculated and Responsive Quotation (SCRQ)**;

**NOW, THEREFORE, FOR AND IN CONSIDERATION OF THE FOREGOING, WE** the Members of the Bids and Awards Committee (BAC), hereby **RESOLVE**, as it hereby



**RESOLVED**, to recommend the **APPROVAL** of the Chief Operating Officer of the Tourism Promotions Board the following:

- a) To **RESORT to NEGOTIATED PROCUREMENT- LEASE OF REAL PROPERTY AND VENUE**;
- b) To **DECLARE** the Citadines Bay Manila / BSM Holdings Inc. as the **Single Calculated Responsive Quotation (SCRQ)**; and
- c) To **AWARD** the **CONTRACT** to Citadines Bay Manila / BSM Holdings Inc. in the amount of **Three Hundred Forty Thousand Eight Hundred Thirty-Nine Pesos and 75/100 Only (Php340,839.75)** inclusive of applicable taxes for the lease of real property: Hotel Accommodation with daily breakfast from August 2 to 7, 2022 for **World Food Expo-Philippine Culinary Cup Event**.

**ADOPTED** at the Tourism Promotions Board, 4th Floor, Legaspi Towers 300, Roxas Boulevard, Manila this **22<sup>nd</sup> day of July 2022**.

**BIDS AND AWARDS COMMITTEE**

  
**ATTY. VENANCIO C. MANUEL III**

BAC Chairperson

  
**ATTY. MA. CECILIA U. TIROL**


Vice-Chairperson

  
**ATTY. GREGORY A. NUEGA, LLM**


Regular Member

  
**RAMON JULIAN S. DE VEYRA, JR.**

Provisional Member

  
**ARNOLD T. GONZALES**

Provisional Member – End-user Unit

<input checked="" type="checkbox"/> <b>APPROVED</b>	<input type="checkbox"/> <b>DISAPPROVED</b>
<p style="text-align: center;"> <b>MARIA ANTHONETTE C. VELASCO-ALLONES</b> Chief Operating Officer Tourism Promotions Board</p> <p style="text-align: right;">7/25/22</p>	

# TOURISM PROMOTIONS BOARD

Standard Form Number : SF-CONS-66  
Revised on : 09 May 2004  
Standard Form Title : **Summary of the Result for the Evaluation and Rating**

Name of Project : **LEASE OF REAL PROPERTY: HOTEL ACCOMMODATION WITH DAILY BREAKFAST FOR WORLD FOOD EXPO-PHILIPPINE CULINARY CUP**

Date of Bid Evaluation of Bid : **15 July 2022**  
Date of Presentation : **N.A.**

BIDDER	ATTY. VENANCIO C. MANUEL III	ATTY. MA. CECILIA U. TIROL	ATTY. GREGORY A. NUEGA, LLM	RAMON JULIAN S. DE VEYRA, JR.	ARNOLD T. GONZALES	AVERAGE	REMARKS
CITADINES BAY MANILA / BSM HOLDINGS INC.	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	RESPONSIVE
CONRAD MANILA	N/A	N/A	N/A	N/A	N/A	N/A	NON-RESPONSIVE
GOLDEN PHOENIX HOTEL MANILA	N/A	N/A	N/A	N/A	N/A	N/A	NON-RESPONSIVE
TRYP MALL OF ASIA MANILA	N/A	N/A	N/A	N/A	N/A	N/A	LATE SUBMISSION

**PASSING SCORE: 80%**

## BIDS RECEIVED

CITADINES BAY MANILA / BSM HOLDINGS INC.  
CONRAD MANILA  
GOLDEN PHOENIX HOTE MANILA  
TRY MALL OF ASIA MANILA

## LEGAL COMPLIANCE

COMPLYING  
NON-COMPLYING  
NON-COMPLYING  
N/A

## TECHNICAL COMPLIANCE

RESPONSIVE  
N/A  
N/A  
N/A

## PROPOSAL (PHP)

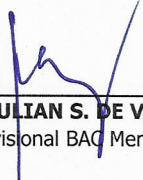
340,839.75  
562,500.00  
213,750.00  
N/A (Late Submission)


**REMARKS: CITADINES BAY MANILA / SINGLE CALCULATED RESPONSIVE QUOTATION (SCRQ)**

  
\_\_\_\_\_  
**ATTY. VENANCIO C. MANUEL III**  
BAC Chairperson

  
\_\_\_\_\_  
**ATTY. MA. CECILIA U. TIROL**  
BAC Vice-Chairperson

  
\_\_\_\_\_  
**ATTY. GREGORY A. NUEGA, LLM**  
Regular BAC Member

  
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**RAMON JULIAN S. DE VEYRA, JR.**  
Provisional BAC Member

  
\_\_\_\_\_  
**ARNOLD T. GONZALES**  
Provisional-End User BAC Member

**NOTICE OF AWARD**

**MR. JOHN ROBERT LOZARETO**

Authorized and Designated Representative

**CITADINES BAY CITY MANILA / BSM HOLDINGS INC.**

D. Macapagal Blvd. cor. Coral Way

Pasay City

Dear **Mr. Lozareto:**


We are pleased to notify you that your proposal for the **Lease of Real Property: Hotel Accommodation with daily breakfast from August 2 to 7, 2022 for World Food Expo-Philippine Culinary Cup Event** in the amount of **Three Hundred Forty Thousand Eight Hundred Thirty-Nine Pesos and 75/100 Only (PhP340,839.75)**, inclusive of all applicable taxes, is hereby accepted. You may now proceed to coordinate with the Project Officer, Mr. Milo Oropeza, through telephone phone no. 8 525 9318 loc. 237 or e-mail address [milo\\_oropeza@tpb.gov.ph](mailto:milo_oropeza@tpb.gov.ph) with regards to the project implementation.

We shall notify you once the Purchase Order and the Notice to Proceed are ready for issuance.

Very truly yours,



**MARIA ANTHONETTE C. VELASCO-ALLONES**

Chief Operating Officer 

Date:

Conforme:

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**CITADINES BAY MANILA / BSM HOLDINGS INC.**

Date:



**NOTICE TO PROCEED**

**MR. JOHN ROBERT LOZARETO**

Authorized and Designated Representative

**CITADINES BAY CITY MANILA / BSM HOLDINGS INC.**

D. Macapagal Blvd. cor. Coral Way

Pasay City

Dear **Mr. Lozareto:**

Following the approval of the attached Purchase Order, notice is hereby given to **Citadines Bay City Manila / BSM Holdings Inc.** to proceed upon receipt of this Notice for the **Lease of Real Property: Hotel Accommodation with daily breakfast from August 2 to 7, 2022 for World Food Expo-Philippine Culinary Cup Event** with contract price amounting to **Three Hundred Forty Thousand Eight Hundred Thirty-Nine Pesos and 75/100 Only (PhP340,839.75)**, inclusive of all applicable taxes.

**Citadines Bay City Manila / BSM Holdings Inc.** is responsible for performing the services under the terms and conditions of the Purchase Order and in accordance with the Implementation Schedule.

Please acknowledge receipt and acceptance of this notice by signing in the space provided below. Keep one (1) copy and return the other to the Tourism Promotions Board (TPB).

Very truly yours,



**MARIA ANTHONETTE C. VELASCO-ALLONES**

Chief Operating Officer 

Date:

Conforme:

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**CITADINES BAY CITY MANILA / BSM HOLDINGS INC.**

Date