

**BIDS AND AWARDS COMMITTEE
RESOLUTION NO. 2022-226**

**RECOMMENDING SINGLE RATED BID (SRB), TO NEGOTIATE, AND TO CONDUCT
POST-QUALIFICATION TO THE QE DESTINATION MARKETING SDN BHN RELATIVE TO
ITS BID FOR THE SERVICES OF A MARKETING AGENCY TO PROVIDE TPB MARKETING
COORDINATOR FOR MALAYSIA**

WHEREAS, there is an approved Purchase Request (PR) No. 5.027 with an Approved Budget for the Contract (ABC) of **Two Million One Hundred Twenty-five Thousand Pesos (PhP2,125,000.00)** for the procurement of the **Services of Marketing Agency to Provide Tourism Promotions Board (TPB) Marketing Coordinator for Malaysia;**

WHEREAS, the TPB has facilitated the procurement of the Services of Marketing Agency to Provide TPB Marketing Coordinator for Malaysia;

WHEREAS, the Chief Operating Officer of TPB approved the Bids and Awards Committee Resolution No. 2022-192, declaring **QE Destination Marketing Sdn Bhn** Eligible and Shortlisting to bid for the Services of Marketing Agency to Provide TPB Marketing Coordinator for Malaysia;

WHEREAS, on July 14, 2022, the BAC Secretariat issued a supplemental Bid Bulletin No. 2022-025 to re schedule the pre bid conference from July 15, 2022 to July 25, 2022, the dateline of submission of bid from July 27, 2022 to August 8, 2022, and the bid opening from July 27, 2022 to August 8, 2022;

WHEREAS, on July 25, 2022, the TPB Bids and Awards Committee (BAC) held a pre-bid conference in a hybrid set up which was attended by the representative of QE Destination Marketing Sdn Bhn via zoom platform;

WHEREAS, on August 3, 2022, the BAC Secretariat received the bid proposal from QE Destination Marketing Sdn Bhn, which is within the prescribed deadline of submission;

WHEREAS, on August 8, 2022, the BAC conducted the opening of bids at the TPB Board Room in a hybrid set-up whereby the representative of QE Destination Marketing Sdn Bhn attended via zoom platform;

WHEREAS, the BAC evaluated the technical documents of the QE Destination Marketing Sdn Bhn, using the non-discretionary "pass/fail" criteria, whereby it was found that the submitted bidding documents is compliant;

WHEREAS, QE Destination Marketing Sdn Bhn presented its technical proposal as well as the plan approach and methodology;

WHEREAS, the BAC, upon careful examination, validation, verification of the proposal using the technical rating criteria with the passing score of eighty-five percent (85%), the results are as follows:

Bidder	Atty. Venancio C. Manuel III	Atty. Cecilia U. Tirol	Ma. Gregory A. Nuega	Ramon Julian S. De Veyra, Jr.	Micaela B. Ochoa
QE Destination Marketing Sdn Bhn	n/a	92%	93%	91%	96%

WHEREAS, the BAC proceeded to open the financial proposal of QE Destination Marketing Sdn Bhn, and the result are as follows;

Bidders	Financial Proposal
QE Destination Marketing Sdn Bhn	PhP2,125,000.00 (inclusive of all applicable taxes)

WHEREAS, the Technical Working Group (TWG), upon careful examination, validation, verification of Technical and Financial proposal submitted by QE Destination Marketing Sdn Bhn and upon confirmation of the BAC, the result are as follows:

Bidders	Score	Rank
QE Destination Marketing Sdn Bhn	94.05%	Lone Bidder

WHEREAS, QE Destination Marketing Sdn Bhn is deemed as the **Single Rated Bid**;

NOW, THEREFORE, FOR AND IN CONSIDERATION OF THE FOREGOING, We the Members of the Bids and Awards Committee, hereby **RESOLVE** as it hereby **RESOLVED** to recommend for **APPROVAL** of the Chief Operating Officer of the Tourism Promotions Board the following:

a. To **DECLARE** the QE Destination Marketing Sdn Bhn's bid for the Services of Marketing Agency to Provide TPB Marketing Coordinator for Malaysia as the **Single Rated Bid**;

b. To **NEGOTIATE** with QE Destination Marketing Sdn Bhn for discussion and clarification of Term of Reference, Scope of Services, Methodology and Work program proposed by the Consulting firm, and the Provision of the Contract as deemed necessary, and;

c. To **CONDUCT** the **POST-QUALIFICATION** on the QE Destination Marketing Sdn Bhn to determine the **RESPONSIVENESS** of its Bid.

ADOPTED at the TPB, 4th Floor, Legaspi Towers 300 Roxas Boulevard Malate, Manila this 15th day of August 2022.

BIDS AND AWARDS COMMITTEE

n/a

ATTY. VENANCIO C. MANUEL III

Chairperson


ATTY. MA. CECILIA U. TIROL

Vice Chairperson


ATTY. GREGORY A. NUEGA

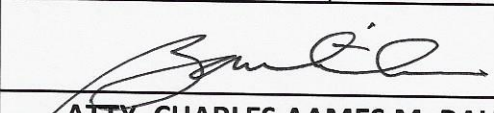
Regular Member


RAMON JULIAN S. DE VEYRA, JR.

Provisional Member


MICAELA B. OCHOA

Provisional Member – End User

APPROVED	DISAPPROVED
	
ATTY. CHARLES AAMES M. BAUTISTA Officer-In-Charge Tourism Promotions Board	

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