TECHNICAL SPECIFICATIONS FOR THE TOUR OPERATOR SERVICES FOR MICECON 2023

as of Nov. 25 2022

I.BACKGROUND

The Philippine MICE Conference (MICECON), the country's largest gathering of Meetings, Incentive Travel, Conventions and Exhibitions (MICE) professionals in the Philippines, will be held on 01-03 March 2023 in the City of Davao. It will be held as a three-day educational event in hybrid format with the following event components:

- First-Time Attendees Session
- Corporate Social Responsibility Event
- Philippine MICE Youth Challenge
- Plenary and Breakout Education Sessions
- Pre-event and Post Event Tours

MICECON will be held in partnership with the City of Davao, in line with the City's Strategic MICE Masterplan, that aims to improve the competitiveness level of the local MICE destination. The event will feature a global perspective on the MICE industry by inviting international and local speakers to tackle high-level issues about the sector, provide updates on global marketing strategies and current best practices in the new normal.

II.Objectives

Specifically, the TPB is in need of tour operator services during MICECON 2023 for the smooth implementation of the event that aims to showcase new development, establishments and products / services promoting local culture, heritage, and cuisine of Davao City and promote the new tourism circuits being offered in Davao Region while ensuring the highest level of safety and security during the tours.

III.Scope of Services

The TPB shall procure the services of a tour operator/destination management company for the provision of the following requirements which shall be opened for public bidding based on the five (5) lots identified below:

LOT # 1 / ABC		Detailed Requirements		
Foreign Speaker's Tour (3D/2N) and Manila Accommodations	FOREIGN SPEAKERS' TOUR			
	<u>Number of participants</u> : 14 pax (inclusive of TPB and DOT Regional Office representatives)			
PHP 666,000.00	<u>Minimum pax guarantee</u> : 7 pax			
	Indicative Dates: 04-00	Indicative Dates: 04-06 March 2023		
	Transportation			
	Date Needed	Particulars	No. of Pax	
	Land:			
	04-06 March 2023	One (1) coaster (2008 model or newer) with driver (inclusive of gas, parking fees and overtime fees) for transfer-in and out from Hotel to Wharf to Airport	14 pax	
	04-06 March 2023	Additional one (1) van for luggage (inclusive of driver and gas)		
	Water:			
	04-06 March 2023	Water vessel exclusive for the group equipped with safety gears and safety security officer.	14 pax	
	Accommodation			
	04-06 March 2023	14 deluxe rooms or its equivalent for two (2) nights based on single occupancy with breakfast	14 pax	
	Food and Beverage			
	04-06 March 2023	Three (3) incentivized lunches including am and pm snacks with one (1) round of drinks per meal amounting to PhP2,000.00 per pax/ meal	14 pax	

04 and 05 March 2023	Two (2) dinners with cultural or musical entertainment with one (1) round of drink per meal amounting to PhP2,000.00 per pax/ meal	14 pax
Other Requirements		
Date Needed	Particulars	No. of Pax
04-06 March 2023	One (1) DOT- accredited Regional Tour Guide with previous experience as Tour Guide in previous TPB-initiated domestic and international familiarization trips	14 pax
04 March 2023	Incentivized tour kits (to include travel necessities) preferably sourced from the local community: • Tumbler • Tissue • Wipes • 70 ml refillable sanitizer/alcohol • face masks • mints • mosquito repellent • folded umbrella • fan • tour shirt with MICECON logo (design subject to approval of TPB)	14 pax
04-06 March 2023	First Aid Kit on board the vehicles with basic medicines: o antacid for upset stomach, headache o antihistamine for allergies, diarrhea, motion sickness, fever o pain reliever o povidone iodine o band aids	14 pax

04-06 March 2023	 gauze pads surgical tape scissors (first aid kit to be given to the TPB coordinator after the event) Stand-by paramedics at identified locations in coordination with Region XI or Davao City 	14 pax
04-06 March 2023	Incentivized tour program (in booklet form) with directory of suppliers including wellness, water- sports, island hopping and snorkeling activities	14 pax
04-06 March 2023	Tokens and destination-based giveaways to include one (1) welcome gift plus 3 pillow gifts for each guest that are sourced from the local community and advocates sustainability. The proposed design must not reflect the tour operator's logo and should be subject to TPB's approval prior to production/printing amounting to PhP2,000 per pax.	14 pax
04 March 2023	Banners (for group pictorial) and appropriate bus signage, design/specs subject to TPB's approval	

04-06 March	2023 Provision of 1 professional videographer and 1 professional photographer to cover the tour and to provide a consolidated output stored in a USB drive to be distributed to each participant/ 3 TPB copies after the tour module and one (1) external hard drive(subject for approval of TPB)
03 March 20	 All assigned personnel of the service provider (tour coordinator, drivers, tour guide, photographer, videographer, etc.) must submit the following to TPB: Proof of full vaccination with one (1) booster to concerned TPB Project Officer/s Negative result from Rapid Antigen Test (COVID-19) with a negative result within 24 hours before the tour
04-06 March	2023 Snacks on board, cold towels and 14 pax drinking water (Note: No mineral water in plastic bottles must be provided. Tumblers to be provided to the participants.)
04-06 March	2023 Covid-19 RT-PCR test for the 14 pax participants as maybe required by the LGU (24 hours prior to the tour / upon arrival in destination/s)
04-06 March	2023 Provision for on-site related 14 pax expenses, incidental and other miscellaneous expenses as the need arises subject to TPB's approval amounting to PhP30,000.00

LOT # 2 / ABC	Detailed Requirements			
LOCAL MICE BUYERS' Post Tour (3D/2N)	Number of participants: 39 pax (<u>13 pax per module</u> inclusive of TPB/DOT Regional Office representative)			
PHP 1,698,000.00	3 Modules: All within Region XI			
	Minimum pax guarantee: 7 pax per module Indicative Dates: 04-06 March 2023			
	Land Transportation			
	Date Needed	Particulars	No. of Pax	
	04-06 March 2023 04-06 March 2023 Accommodation 04-06 March 2023	Six (6) vans (two (2) vans per module) (2018 model or newer) with driver (inclusive of gas, parking fees and overtime fees.) Transfer-in and out Tour proper Additional one (1) van for luggage per module (inclusive of driver and gas) Room Accommodation at 39 rooms with deluxe category (if applicable/available) or its equivalent for two (2) nights based on single occupancy with breakfast	39 pax (13 pax per module) 39	
	Food and Beverage			
	04-06 March 2023	Three (3) incentivized lunches including am and pm snacks with one (1) round of drink per meal amounting to PhP2,000.00 per pax/ day; per module	•	
	04-06 March 2023	Two (2) dinners with cultural or	39 pax	

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	musical entertainment with one (1)	(13 pax per
	round of drink per meal amounting	module)
	to PhP2,000.00 per pax/ day; per	
	module	
Other Requirements		
Date needed	Particulars	No. of Pax
04-06 March 2023	Incentivized, interactive and experiential tours and activities that focus on different MICE Facilities and feature tourism circuits of Davao; per module	39 pax (13 pax per module)
04 March 2023	Provision of itinerary booklet and Directory of Participants and TPB Officials. (Content and design subject to the approval of TPB) per module	39 pax (13 pax per module)
	Provision of Incentivized Tour Kit coming from the local community /travel necessities: • Tumbler • Tissue • Wipes • 70 ml refillable sanitizer/alcohol • face masks • mints • mosquito repellent • foldable umbrella • luggage tags (color coded per module) • baller id bands (color coded per module) • baller id bands (color coded per module) • tour shirt with the branding of destination (design subject to the approval of TPB)	

	*per module	
04-06 March 2023	 First Aid Kit on board the vehicles with basic medicines: antacid for upset stomach, headache antihistamine for allergies, diarrhea, motion sickness, fever pain reliever povidone iodine band aids gauze pads surgical tape 	39 pax (13 pax per module)
04-06 March 2023	 scissors (first aid kit to be given to the TPB coordinator after the event) Stand-by paramedics at identified locations in coordination with Region XI or Dayso City paramedulo 	39 pax (13 pax per
04-06 March 2023	Region XI or Davao City; per module Tokens and destination-based giveaways including 1 welcome gift and 2 pillow gifts for each guest coming from the local community and must be sustainable without showing the tour operator's logo and subject to TPB's approval amounting to PhP2, 000 per pax; per module	module) 39 pax (13 pax per module)
04 March 2023	Banners (for group picture) and appropriate bus signage, design/specs subject to TPB's approval; per module	

04-06 March 2023 03 March 2023	Provision of 1 professional videographer and 1 professional photographer to cover the tour and to provide a consolidated output stored in a USB drive to be distributed to each participant/ 3 TPB copies after the tour module and one (1) external hard drive(subject for approval of TPB) All assigned personnel of the service provider (tour coordinator,	
	 drivers, tour guide, photographer, videographer, etc.) must submit the following to TPB: Proof of full vaccination with one (1) booster to concerned TPB Project Officer/s Negative result from Rapid Antigen Test (COVID-19) with a negative result within 24 hours before the tour 	
04-06 March 2023	Snacks on board, cold towels and drinking water	39 pax (13 pax per module)
04-06 March 2023	Services of a (1) DOT-accredited Regional Tour Guide (Ratio 5-7 pax = 1 Tour Guide); per module	39 pax (13 pax per module)
04-06 March 2023	Covid-19 RT-PCR test for the participants as maybe required by the LGU (24 hours prior to the tour / upon arrival in destination/s); per module	39 pax (13 pax per module)
04-06 March 2023	Provision for on-site related expenses, incidental and other miscellaneous expenses as the need arises subject to TPB's approval amounting to PhP100,000.00	

Lot 3 / ABC	Detailed Requirements			
Airtickets and Accommodation Requirements of	Indicative Dates: 26 February-06 March 2023			
TPB/DOT Officials,	FOREIGN SPEAKERS, MANILA			
TPB Secretariat, and Foreign and	Date Needed	Particulars	No. of Pax	
Local Speakers	1 st call :27-28	A. Rooms	6-8 pax	
PHP 2,024,590.00	February 2023 2 nd call:06-07 March 2023 *Indicative	Eight (8) Single occupancy deluxe rooms, inclusive of buffet breakfast, for one (1) nightB. Meals and Incidentals		
	dates	 Provision for one meal per pax (in-room dining or in a dining outlet inside the hotel) in case of late or early check-in/check-out, as the need arises Provision for onsite-related incidentals, as the need arises, subject to TPB's approval 1st Priority : Nuwa Manila 2nd Priority : Hilton Manila 3rd Priority : Marriott Manila 		
	LOCAL SPEAKERS,			
	Check-in: 28 February 2023 Check-out: 04 March 2023 *Indicative dates	 A. Rooms Ten (10) Single or Double occupancy rooms, inclusive of breakfast, for four (4) nights B. Meals and Incidentals 	10 pax	
	uates			

DOT/TPB OFFICIA	Provision for up to two (2) meals (outside of breakfast) per pax, in-room dining or in a dining outlet inside the hotel, in case of late or early check- in/check-out, as the need arises, subject to TPB's approval 1 st Priority : Dusit D2 Davao Hotel 2 nd Priority : Park Inn by Radisson Davao	
-		Enav
01-03 March 2023 *Indicative dates	Five (5) Single or Double occupancy deluxe rooms, inclusive of buffet breakfast based on occupancy, for two (2) nights	5 pax
	1 st Priority : Dusit D2 Davao Hotel	
	2 nd Priority : Waterfront Insular Davao	
TPB/MICECON SE	CRETARIAT, DAVAO	
Check-in: 26-28	Fifteen (15) Twin-sharing rooms, with	30 pax*
February 2023	provision for one extra bed/person,	(50% of the
Check-out: 04-	inclusive of breakfast based on	total no. of
06 March 2023	occupancy, for six (6) nights	TPB/ MICECON
*Indicative	Driority Hotals Dark Inn by Dadisson	
dates	Priority Hotel: Park Inn by Radisson Davao	officers & staff)
DOMESTIC AIRTIC	CKETS	
	Rebookable, reroutable and refundable,	
	inclusive of 20 kgs. baggage allowance,	
	with 5 kgs. excess baggage allowance,	
	other taxes & applicable charges with	
	comprehensive travel insurance	
	Airticket Details:	
	MANILA-DAVAO	

1 st Batch: 15 pax
Route: Manila to Davao
Date: 26 Feb 2023
Flight: PR1813
ETD/ETA: 9:25/11:20
2 nd Batch: 15 pax
Route: Manila to Davao
Date: 26 Feb 2023
Flight: PR1815
ETD/ETA: 12:25/14:25
3 rd Batch: 18 pax
Route: Manila to Davao
Date: 27 Feb 2023
Flight: PR1813
ETD/ETA: 9:25/11:20
4 th Batch: 17 pax
Route: Manila to Davao
Date: 27 Feb 2023
Flight: PR1815
ETD/ETA: 12:25/14:25
DAVAO-MANILA
1st Batch: 21 pax
Route: Davao to Manila
Date: 4 March 2023
Flight: PR1814
ETD/ETA: 12:25/14:25
2 nd Batch: 20 pax
Route: Davao to Manila
Date: 4 March 2023
Flight: PR1816
ETD/ETA: 15:25/17:20

	OTHER REQUIREN 26 February – 06 March 2023	3 rd Batch: 20 pax Route: Davao to Manila Date: 4 March 2023 Flight: PR1818 ETD/ETA: 18:30/20:20 4 th Batch: 4 pax Route: Davao to Manila Date: 6 March 2023 Flight: PR1818 ETD/ETA: 18:30/20:20 MENT Tour Coordinator for smooth coordination and arrangements relative to hotels, meals, and airtickets arrangements.		
Lot 4 / ABC		Detailed Requirements		
Manila-based Media Guests Arrangement 4D/3N PHP 500,000.00	Number of participants: 12 pax Minimum pax guarantee: 09 pax Indicative Dates: 28 Feb - 03 Mar 2023			
	Round-trip Airtick	kets		
	Date Needed	Particulars	No. of Pax	

		T
28 Feb and Mar 2023	03 Rebookable, reroutable and refundable, inclusive of 20 kls. baggage allowance, other taxes & applicable charges with comprehensive travel insurance	12 pax
	Route: Manila to Davao Date: 28 Feb 2023 Flight: PR2815 ETD/ETA: 1225/1425	
	Route: Davao to Manila Date: 03 Mar 2023 Flight: PR2818 ETD/ETA: 1830/2020	
Land Transp	ortation	
28 Feb to 03 Mar 2023	 transfers, hotel transfers and to/from official event venues with the following specifications: 2018 model or newer 12-seater per unit with driver (must undergo a Rapid Antigen Test (COVID-19) within 24 hours before the arrangement inclusive of gas, parking fees and overtime fees 	12 pax
Accommoda	Accommodation	
28 Feb – 03 Mar 2023	Ten (10) single occupancy deluxe and one (1) double occupancy deluxe rooms in Acacia Hotel for three (3) nights with breakfast and welcome	11 rooms for 12 pax

Food and Bevera	age	
28 Feb 2023	One (1) incentivized buffet dinner for 20	20 pax
7:00 – 9:00 PM	pax at PhP2,000.00 per pax	
Seda Abreeza		
Hotel	Note:	
	The Media group and Speakers' group	
	will have a joint dinner during this time.	
Other Requirem		
28 Feb – 04	First Aid Kit on board the vehicles with	12 pa>
Mar 2023	basic medicines:	
	 antacid for upset stomach, 	
	headache	
	• antihistamine for allergies,	
	diarrhea, motion sickness, fever	
	o pain reliever	
	 povidone iodine 	
	• band aids	
	 gauze pads 	
	 surgical tape 	
	o scissors	
	(first aid kit to be given to the TPB	
	coordinator after the event)	
28 Feb 2023	Incentivized Tour Kit sourced from the	12 pa>
	local community	
	o Tumbler	
	o Tissue	
	• Wipes	
	• 70 ml refillable sanitizer/alcohol	
	spray	
	• Face masks	
	• Mints	
	• Mosquito repellent	

	28 Feb 2023 28 Feb – 04 Mar 2023	Negative COVID-19 Antigen Test (COVID-19) Results within 24 hours prior to the event of all assigned personnel of the service provider: One (1) tour coordinator Two (2) drivers Other relevant personnel who will be involved Provision for on-site related expenses, incidental and other miscellaneous expenses as the need arises subject to TPB's approval amounting to PhP20,000.00.	
Lot 5 / ABC		Detailed Requirements	
LOUS / ABC	Detailed Requirements		
Post-Conference	Number of participants:		
Focused	8 pax (inclusive of MICECON Secretariat, MICE Advisory Council / Speaker /		
Educational	Synthesizer)		
Seminar	Minimum pax guarantee: 5 pax		
PHP 164,500.00	Minimum pax guarantee: 5 pax		
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Indicative Dates: 22-24 March 2023		
	Round-trip Airtic	kets	
	Date Needed	Particulars	No. of Pax
	22 and 24 Mar	Rebookable, reroutable and refundable,	6 рах
	2023	inclusive of 20 kls. baggage allowance,	• 3
		other taxes & applicable charges with	pax from
		comprehensive travel insurance	MICECON
			Secretariat
		Route: Manila to Davao	• 3
		Date: 22 Mar 2023	Resource
		Flight: PR2815	Speakers
		ETD/ETA: 1225/1425	from the

	Route: Davao to Manila Date: 24 Mar 2023 Flight: PR2816 ETD/ETA: 1525/1720	MICE Advisory Council
Land Transporta		
22-24 Mar 2023	 One (1) van to be used for airport transfers, hotel transfers and to/from official event venues with the following specifications: 2018 model or newer 12-seater with driver (must undergo a Rapid Antigen Test (COVID-19) within 24 hours before the arrangement inclusive of gas, parking fees and overtime fees 	6 pax
Food and Bevera	age	
22 March 2023	One (1) intimate dinner at a local restaurant at P1,000.00 per pax	6 рах
24 March 2023	One (1) intimate lunch at a local restaurant at P1,000.00 per pax	6 pax
Other Requirem	ents	
22 Mar 2023	Negative COVID-19 Antigen Test (COVID-19) Results within 24 hours prior to the event of the assigned driver / tour coordinator of the service provider	
22 – 24 Mar 2023	Provision for on-site related expenses, incidental and other miscellaneous expenses as the need arises subject to TPB's approval amounting to PhP10,000.00.	

IV.Project Implementation Schedule

LOT	DESTINATIONS	DATES
1	Foreign Speakers Post-Tour	March 4-6, 2023
2	Local MICE Buyers Post-Tour	March 4-6, 2023
3	TPB/DOT Officials, Secretariat, and Additional Local Speakers	February 26- March 6, 2023
4	Manila-Based Media Guests Arrangement	February 28-March 3, 2023
5	Post-Conference Focused Educational Seminar	March 22-24, 2023

V.ADDITIONAL REQUIREMENTS

1. Assistance in preparing/ securing entry documents, as necessary.

2. Must respond to immediate/unforeseen changes in specifications. Must be able to provide an alternative itinerary, in case of rain, risk of the typhoon, and other unforeseen or fortuitous events subject to the approval of TPB at no additional cost.

3. Must provide services on a "send-bill" arrangement.

4. Bidders must adhere to the DOT Guidelines from the Memorandum Circular No. 2020-008 and 2020-011, as well as the IATF Safety Guidelines and Protocols.

5. Tour activities and/or schedules/dates may still be changed based on recommendations on the DOT Regional Office and IATF orders on local travel restrictions.

6. Bidders must submit completed projects for at least three (3) years

7. Bidders should submit a budget bid proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount, if any. Thus, the tour operator will bill TPB based on the actual cost per pax.

8. Valid Department of Tourism (DOT) Certificate of Accreditation.

VI. QUALIFICATIONS OF BIDDER

1. Must be a Filipino-owned operated and legally registered Tour Operator/ Travel Agency under the Philippine Laws.

2. Must have been in operation for at least three (3) years.

3. Must have a valid Department of Tourism (DOT) Certificate of Accreditation.

4. Must have at least three (3) years of experience in handling projects similar or related to incentivized programs.

VII.APPROVED BUDGET FOR THE CONTRACT

The total approved budget for the two (5) Lots is FIVE MILLION FIFTY-THREE THOUSAND NINETY PESOS ONLY (PhP5,053,090.00) inclusive of all applicable taxes and fees.

VIII.TERMS OF PAYMENT

Send the bill to the Tourism Promotions Board after the completion of services as indicated below:

LOT NO.	PARTICULARS	AMOUNT
1	FOREIGN SPEAKERS POST-TOUR	
1 st Tranche	Acceptance of Final Itinerary Confirmed Accommodation/ Tour services (Tour Guides/Transportation)	15% of the total contract price
2 nd Tranche	Completion of booking accommodation during the trip	40% of the total contract price
3 rd Tranche	Full completion of deliverables for the event with corresponding Terminal Report, Trip Tickets and certification of project completion	45% of the total contract price

LOT NO.	PARTICULARS	AMOUNT
2	LOCAL MICE BUYERS POST-TOUR	
1 st Tranche	Acceptance of Final Itinerary	15% of the total contract
	Confirmed Accommodation/ Tour services	price
	(Tour Guides/Transportation)	
2 nd Tranche	Completion of booking of domestic air-tickets	40% of the total contract
	and confirm booking accommodation during	price
	the trip	
3 rd Tranche	Full completion of deliverables for the event	45% of the total contract
	with corresponding Terminal Report, Trip	price
	Tickets and certification of project	
	completion	

LOT NO.	PARTICULARS	AMOUNT
3	TPB/DOT OFFICIALS, SECRETARIAT, AND ADDITIONAL LOCAL SPEAKERS	
1 st Tranche	Confirmed Accommodations	15% of the total contract price
2 nd Tranche	Confirmed air tickets	40% of the total contract price
3 rd Tranche	Full completion of deliverables for the event with corresponding Terminal Report, and certification of project completion	45% of the total contract price

LOT NO.	PARTICULARS	AMOUNT
4	MANILA-BASED MEDIA GUESTS ARRANGEMENT	
1 st Tranche	Confirmed Accommodations	15% of the total contract price
2 nd Tranche	Completion of booking of domestic air tickets and confirm booking accommodation during the trip	40% of the total contract price
3 rd Tranche	Full completion of deliverables for the event with corresponding Terminal Report, Trip Tickets and certification of project completion	45% of the total contract price

LOT NO.	PARTICULARS	AMOUNT
5	POST-CONFERENCE FOCUSED EDUCATIONAL	
	SEMINAR	
	100% delivery of requirements with	100%
	corresponding Terminal Report, Trip Tickets	
	and certification of project completion	

Note: The bidders are encouraged to have a Land bank account. Payment will be made through LBP bank deposit. Otherwise, bank charges will be shouldered by the service provider.

IX. CONTRACT DURATION

Shall commence from the issuance of the Notice to Proceed (NTP) until full/complete delivery of requirements.

X.CONTACT INFORMATION

Lot 1	Alberto Gadia, Jr.
	alberto_gadia@tpb.gov.ph
Lot 2	Alberto Gadia, Jr.
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Lot 5	Jasmin Parra / Dan Joseph Ferrolino
	Jas_parra@tpb.gov.ph / dan_ferrolino@tpb.gov.ph