# TECHNICAL SPECIFICATIONS SERVICES OF A TOUR OPERATOR FOR THE CONDUCT OF TPB/DOT OSAKA – JAPANESE MEDIA FAMILIARIZATION TOUR

Manila, Cebu and Bohol Indicative dates: 14-18 April 2022

#### I. BACKGROUND

The Philippine Department of Tourism – Osaka is proposing the implementation of Japanese media familiarization trip covering Manila, Cebu and Bohol on 14-18 April 2023. The group will be comprised of the five (5) Japanese media targeting mainstream media (print, digital and TV) such as travel writers, digital magazine writers, TV journalists, and documentary filmmakers/writer, one (1) DOT Osaka staff and one (1) TPB Project Officer. A total of 7 pax.

#### **II. OBJECTIVES**

- To develop at least one-page article with one photo about the destination
- To emphasize the safety of the Philippines and the new travel products and services

# III. SCOPE OF WORK/SERVICESGENERAL REQUIREMENTS

- 1. Cover all expenses related to the conduct of the tours, as stipulated in this Technical Specifications.
- 2. Professional fees, meals, accommodations, Covid19 RT-PCR tests/border antigen tests, PPEs and other miscellaneous fees of drivers, tour guides, coordinator and assigned personnel. Assigned personnel must be fully vaccinated (vaccination cards / DOH vaccination certificates will be required). Copies of Vaccination cards together with a negative RT-PCR test result should be submitted to the TPB at least 24 hours prior to the trip.
- 3. Willing to provide services on a "send-bill" arrangement. Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.
- 4. Able to troubleshoot and recalibrate through unforeseen changes in the tour specifications.
- 5. Tour activities and/or schedules/dates are subject to change according to the recommendations of the Tourism Promotions Board.

6. Provide an alternative itinerary, without additional cost to TPB, in case of rain, typhoon, and other unforeseen or fortuitous events

DELIVERABLES	SPECIFICATION	REMARKS
I. PARTICIPANTS	a. Total number of	Note:
	participants: 7	For excess in the number of
	participants	participants, the winning
	<ul> <li>5 participants</li> </ul>	tour operator shall charge
	<ul> <li>1 DOT Osaka</li> </ul>	the TPB-based on the rate of
	• 1 TPB	the tour package computed
		per pax.
	b. Minimum Pax	
	Guarantee: 4 pax	
II. TRANSPORTATION	a. International roundtrip	Note:
	airticket (Osaka –	- Airlines taxes and
	Manila- Osaka)	surcharges for 10 pax c/o
		tour operator
	- 5 Japanese Media	- Airticket of DOT Korea
	- 1 DOT Osaka staff	staff c/o tour operator
		inclusive of all applicable
		taxes
		- Preferred airlines:
		Philippine Airlines - Inclusions: Regular
		economy, Rebookable,
		reroutable, refundable,
		With 20 kgs. baggage
		allowance, With
		insurance, Inclusive of all
		applicable taxes
		** airline tickets should be
		refundable if the passenger
		is unable to travel due to
		COVID19 Disease with
		confirmed positive RTPCR
		tests, upon due advice to the
		ticket issuer prior to
		departure

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b. Domestic roundtrip	Notes:
airtickets for 7 pax	- Preferred Airline/s:
(Manila – Cebu – Bohol -	Philippines Airlines
Manila)	- Inclusions
	<ul> <li>Regular economy</li> </ul>
Indicative timeline	o Rebookable,
	reroutable,
14 April 2023 – Manila to	refundable
Cebu	<ul><li>With 20 kgs.</li></ul>
	baggage
17 April 2023 – Bohol to	allowance
Manila	With insurance
Iviaiiiia	
	applicable taxes
	** minling a **-1
	** airline tickets should be
	refundable if the passenger
	is unable to travel due to
	COVID19 Disease with
	confirmed positive RTPCR
	tests, upon due advice to the
	ticket issuer prior to
	departure
c. Roundtrip ferry boat	
c. Roundtrip ferry boat transfer (Cebu-Bohol-	
transfer (Cebu-Bohol-	
transfer (Cebu-Bohol- Cebu) in a business class	
transfer (Cebu-Bohol- Cebu) in a business class category for 7 pax	Notes:
transfer (Cebu-Bohol- Cebu) in a business class category for 7 pax d. 1 unit of coaster or	Notes:
transfer (Cebu-Bohol- Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage	- Assigned Drivers should
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole	- Assigned Drivers should have a negative RT-PCR
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip	- Assigned Drivers should have a negative RT-PCR (COVID-19) test result
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained	- Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> </ul>
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a</li> </ul>
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transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on technical safety	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a strong navigation skills,</li> </ul>
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on technical safety requirements of	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a strong navigation skills, uniformed, presentable</li> </ul>
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on technical safety requirements of vehicles  - Comply with IATF	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a strong navigation skills, uniformed, presentable and experienced in interacting with foreign</li> </ul>
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on technical safety requirements of vehicles  - Comply with IATF protocols/guidelines	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a strong navigation skills, uniformed, presentable and experienced in</li> </ul>
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on technical safety requirements of vehicles  - Comply with IATF protocols/guidelines on safety, capacity,	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a strong navigation skills, uniformed, presentable and experienced in interacting with foreign</li> </ul>
transfer (Cebu-Bohol-Cebu) in a business class category for 7 pax  d. 1 unit of coaster or minibus and 1 luggage van for the whole duration of the trip  - Vehicles maintained in accordance with Philippine laws on technical safety requirements of vehicles  - Comply with IATF protocols/guidelines	<ul> <li>Assigned Drivers should have a negative RT-PCR (COVID-19) test result taken 48 hours before the tour proper c/o supplier.</li> <li>Driver should have a strong navigation skills, uniformed, presentable and experienced in interacting with foreign</li> </ul>

- vehicle; ensure cleanliness at all times
- Vehicle year model must be at least 2018 or newer; should the vehicle develop any mechanical fault in transit, the tour operator must have a replacement within an hour.
- Vehicles must be equipped with the following: Climate control or airconditioning, PA system and CCTVs; Onboard insurance and third-party liability insurance; with universal sliding windows and safety belts for all seats; GPS or waze and charging units for with phones; onboard first-aid kit; with provision of wet alcohol, tissue, mineral water and mints
- Maximum of 15 hours per day inclusive of overtime and driver's fee
- Must include driver's fee as well as his food, RT/PCR test, PPEs and other miscellaneous cost, maintenance cost, gasoline, lubricant, parking fee, toll fee,

III. TRAVEL INSURANCE	other consumable cost and other related on-site expenses.  Provision of Comprehensive Travel Insurance with medical coverage for COVID-19 for 7 pax	
IV.ACCOMMODATION	<ul> <li>Must be DOT-         Accredited         establishment</li> <li>Must be in a deluxe         room category with         breakfast</li> <li>7 single occupancy</li> <li>Room nights: 4 nights</li> </ul>	Notes: Preferred hotel/resort a. Cebu - Bluewater Resort - Dusit Thani Mactan - Shangrila Mactan b. Bohol - Bohol Beach Club - SouthPalms - Amorita  c. Manila - Okura Hotel - Okada Manila
V. MEALS AND BEVERAGES	Provision of meals and beverages for 7pax for the whole duration of the trip  a. Breakfast – packed to be arranged, if applicable)  b. AM and PM Snacks – Php 500/pax  c. Lunch – Php 1,200/pax d. Dinner – Php 1,800/pax	<ul> <li>Notes:         <ul> <li>One round of non-alcoholic beverage per meal</li> <li>TPB representative to finalize the final order per meal based on the itinerary.</li> <li>Ensure provision of dietary requirements</li> <li>Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)</li> </ul> </li> </ul>
VI. ITINERARY	Provision of interactive / experiential tours and activities for 7 pax	Notes: - Tour activities and dates are subject to change, based on

		recommendations of the TPB, DOT Foreign, Regional Offices, and IATF orders on local travel restrictions.  - Provide an alternative itinerary or activity, in case of rain, risk of typhoon, and other unforeseen or fortuitous events, subject to the approval of the TPB  - The final itinerary should be approved by the TPB representative and must adhere to existing health and safety protocols set by the IATF and the local government unit overseeing the destination.
VII. TOUR KITS	Provision of incentivized sustainable tour kits for 7 pax to include the following:  a. Hygienic Kits placed in reusable drawstring bags, cacha bags or in sustainable packaging  500 ml reusable water tumbler  Two (2) pieces individually wrapped disposable KN-95 masks per day with lanyard  One (1) pack of facial tissue  One (1) pack wet wipes (biodegradable bamboo fiber material)  50 ml. of 70% isopropyl alcohol in spray bottle	

		<ul> <li>Hand sanitizer</li> <li>Disinfectant wipes</li> <li>Mints</li> <li>Mosquito repellant in spray</li> <li>Sunblock</li> <li>Disposable hooded emergency raincoat</li> <li>One (1) sun visor/hat</li> <li>Cold towels</li> <li>Customized luggage tags (design is subject for TPB's approval)</li> </ul>	
		<ul> <li>b. Personal Health/First Aid</li> <li>Kit for 7 pax to include at</li> <li>least 6 pieces of the</li> <li>following medicines</li> <li>Antacid for upset</li> <li>stomach</li> <li>Paracetamol for</li> <li>headache and fever</li> <li>Antihistamine for</li> <li>allergies</li> <li>Loperamide for diarrhea</li> <li>Meclizine hydrochloride</li> <li>for motion sickness</li> <li>Ibuprofen for pain</li> <li>reliever</li> </ul>	
VIII.	CURATED SUSTAINABLE DESTINATION- BASED GIVEAWAYS	Provision of curated sustainable destination-based giveaways for 7 pax @ Php 1,000 each	Notes: - Placing of tour operator/supplier's logo is not allowed - Proposed giveaways and designs are subject for TPB's approval
	OUR SIGNAGES ID BANNER	<ul> <li>Provision of vehicle banners, identifiers for the delegates, lollipop signages for the tour guided.</li> <li>Provision of post-tour banner for group picture</li> </ul>	Notes: - Placing of tour operator/supplier's logo is not allowed - Proposed giveaways and designs are subject for TPB's approval

X. SERVICES OF A LICENSED DOT- ACCREDITED ENGLISH/JAPANESE SPEAKING TOUR GUIDE/ INTERPRETER	Provision of a licensed DOT- accredited English/Japanese speaking Tour guide or DOT- accredited English speaking tour guide with Korean interpreter with the following qualifications:	All assigned/deployed personnel by the tour operator must have a negative RT-PCR test result taken 48 hours prior to the event. (testing fee c/o tour operator)
XI. RT-PCR TESTS	Provision of RT-PCR test for 6 pax taken 48 hours prior to their departure in the Philippines	If applicable
XII. TOUR DOCUMENTATION	Provision of 1 videographer/photographer to cover the tour  * All assigned/deployed personnel by the tour operator must have a negative RT-PCR test result taken 48 hours prior to the event. (testing fee c/o tour operator)	<ul> <li>Notes:         <ul> <li>Submit a 3-minute SDE video covering the whole duration of the trip</li> </ul> </li> <li>Provide a consolidated output of the raw and edited videos and photos stored in a USB drive to be submitted to the TPB representative on the last day of the tour (subject to the approval of the TPB)</li> </ul>
XIII. TOUR COORDINATOR	Provision of one (1) tour coordinator to accompany the group for the duration of the trip.  *All assigned personnel by the tour operator must have a negative RT-PCR test result taken 48 hours prior to their	Notes:  - Tour coordinator must have at least three (3) years of relevant experience.  - Tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required

	deployment. (testing fee c/o tour operator)	for the smooth implementation of the tour
XIV. INCIDENTAL AND OTHER MISCELLANEOUS EXPENSES	<ul> <li>Provision of budget to cover expenses for food sampling, communication expenses, porter fees, terminal fees, and other on-site related expenses amounting to Php5,000.00</li> <li>Provision of pocket wifi for the participants for the duration of the trip</li> </ul>	

#### IV. PROJECT IMPLEMENTATION SCHEDULE

	MODULE	NO. OF PAX
1	MANILA, CEBU AND BOHOL	7 pax
	Indicative dates: 14-18 April 2023	(5 delegates + 1 DOT + 1 TPB
		Officer)

# V. QUALIFICATIONS OF BIDDERS

- 1. Must have a PHILGEPS registration;
- 2. Must have experience in organizing tours for high level government delegates and VIPs from national or international organizations;

# **ADDITIONAL TECHNICAL REQUIREMENTS**

The following additional technical requirements must be submitted together with the proposal.

- 1. Valid Department of Tourism (DOT) Certificate of Accreditation or Provisional Certificate of Accreditation.
- 2. Must be legally registered tour Operator Company or travel agency under Philippine laws for 5 years. **Required to submit proof of registration either from SEC or DTI**;

- Must have previously completed a minimum of 3 projects for the past 3 years' in providing/ servicing tour operations for National Government Agencies (NGAs), Local Government Units (LGUs) and/or Private Agencies, Institutions or Organizations. Required to submit a list of completed projects from 2018 – 2020;
- 4. Must be DOT-accredited tourism establishment. Required to submit either a DOT accreditation certificate or provisional accreditation certificate;
- 5. Must be a local tour operator company or travel agency.
- 6. Must have free cancellation, rebooking, transferable or refundable policies. Required to submit a notarized certificate of undertaking that the tour Operator Company or travel agency concerned have free cancellation, rebooking, transferable or refundable policies.
- 7. Bidders should submit a budget bid proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated sponsorships (hosted/discounted) will be deducted from the bid amount or billing. Thus, the tour operator will bill TPB based on the individual cost and actual number of participants, subject to minimum guarantee.

# VI. APPROVED BUDGET FOR THE CONTRACT (ABC)

The total ABC is **NINE HUNDRED NINETY EIGHT THOUSANCD PESOS ONLY (PHP 998,000.00)** inclusive of all applicable taxes and fees.

### **VII. TERMS OF PAYMENT**

Send-bill arrangement to the TOURISM PROMOTIONS BOARD PHILIPPINES after the completion of requirements. One time engagement, payment will be paid thirty (30) days upon receipt of the SOA/billing.

#### MARIA DOLORES R. APAREJADO

Chief, North Asia Division
Philippine Travel Exchange (PHITEX) 2022
4F Legaspi Towers 300, Roxas Blvd., Manila 1004

The supplier is encourage to have a Landbank account. Payment will be made through LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.

#### VIII. CONTRACT DURATION

One-time engagement and shall commence from the acceptance of the Notice to Proceed (NTP)

# **IX. CONTACT PERSONS**

Names : MS. MICKA ANJELLA CALZADO

Contact Nos. : 02 8 525 9318 loc. 292

Email : anjella calzado@tpb.gov.ph