## Name of GOCC: TOURISM PROMOTIONS BOARD

## LIST OF CONTRACTS AND AGREEMENTS FY 2023

	Program/Project or Activity	Contract Type	Contracting Parties	Contract Amount	Contract Duration
1.	Travel and Adventure Show (TAS) Series 2023	Memorandum of Agreement (Foreign Fund Transfer)	TPB and DOT Los Angeles	Php 2,499,692.00	February 18-19, 2023 & April 01-02, 2023
2.	Boot Dusseldorf 2023	Memorandum of Agreement (Foreign Fund Transfer)		Php 3,340,740.84	January 21 - 29, 2023
3.	Travel and Adventure Show (TAS) Series of 2023	Memorandum of Agreement (Foreign Fund Transfer)	TPB and DOT- New York	PhP 2,111,725.00 / USD 38,395.00	2023 Chicago 14-15 Jan Boston 21-22 Jan New York 28-28 Jan Washington, DC 04-05 Feb
4.	Outdoor Adventure and Travel Show (OATS) 2023	Memorandum of Agreement (Foreign Fund Transfer)		PHP 422,394.00 / USD 7,476.00	February 24 – 26, 2023
5.	Go Diving Show 2023	Memorandum of Agreement (Foreign Fund Transfer)		GBP 53,786.50 / PHP 4,553,034.00	March 03 - 05, 2022
6.	Internationale Tourismus Borse (ITB) – Berlin 2023	Memorandum of Agreement (Foreign Fund Transfer)		Php 16,975,487.40	March 07 - 09 2023

7.	5 PAPs of PDOT Beijing: 1) Product Presentation in Chengdu, Sichuan Province 2) Flavors of the Philippines Offline Culinary & Cultural Event in Partnership with Travel and Leisure 3) "Philippine Tourism Promoter" Joint Promo Campaign with Qyer 4) Series of Virtual Fam Trips & Travel Livestreams on Top Travel Live Streaming Platforms 5) "It's More Fun with You" Media & KOL Year-End Gathering	Addendum Agreement (Overseas)	TPB and PDOT Beijing	PhP 6,952,401.66	Within 1st Semester of 2023
8.	Online and offline Integrated Marketing Campaign with Wenlv	Addendum Agreement (Overseas)	TPB and PDOT Beijing	PhP 1,429.150.00	Within 1st Semester of 2023
9.	"It's More Fun with You" Digital Campaign on Weibo	Addendum Agreement (Overseas)	TPB and PDOT Beijing	PhP 2,118,811.84	Within 1st Semester of 2023
10.	30th Travel Tour Expo	Memorandum of Agreement (Financial Assistance)	TPB and Philippine Travel Agencies Association (PTAA)	Php 200,000.00	February 3-5, 2023
11.	MICECON 2023	Memorandum of Understanding	TPB and City Government of Davao	NFR	01-03 March 2023

12.	Sales Calls & Seminars for Agents in West Japan and Philippine Food Mapping	Memorandum of Agreement (Foreign Fund Transfer)	TPB and DOT Osaka	JPY 8,536,585.00 / PHP 3,500,000.00	1st Semester 2023 and 2nd Quarter 2023
13.	Joint Promotions with Omiai	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Osaka	JPY 6,000,000.00 / PHP 2,460.00	Within 1st Semester of 2023
14.	Philippine Showroom in Korea- Space Rent and Salary for the 1st Quarter 2023	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Korea	PHP 3,550,000.00	2023
15.	CSR 2023 2nd Leg: Native Tree Trek in La Mesa Ecopark and Environment support to the Southern Sierra Madre Mountains, Tanay Rizal.	Memorandum of Agreement (Financial Support)	TPB and Haribon Foundation	PHP 499,788.00	July 12-13, 2023
16.	Online Consumer Activation with Reiwa Travel	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Tokyo	PHP 2,460,000.00 / JPY 6,000,000.00	Within 1st-2nd Quarter 2023 (3- month period)
17.	Addendum - PDOT-Korea Web/ Mobile Site Enhancement/ Updating/ Maintenance, Social Media Management and Digital/ Social Media Marketing	Addendum Agreement (Overseas)	TPB and PDOT Korea	PHP 12,500,000.00	12-month engagement upon issuance of Notice to Proceed to the winning web and online marketing company within 2023-2024

18.	Anorak Influencer Experience 2023 and OATS Montreal 2023	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT New York	USD35,445.00 / PHP2,091,255.00 / USD10,293.00 / PHP591,961.50 /	Anorak Influencer Experience: 1st Sem 2023 OATS Montreal 2023: 25-26 March 2023
19.	Brochure Requirements of PDOT Taiwan	Memorandum of Agreement (Foreign Fund Transfer)	TPB and DOT Taiwan	NTD 2,225,000.00	2023
20.	Services of Tour Operator for the Domestic Invitational Program-Philippine Tourism Influencer Program - Lot 1 Davao	Contract Agreement (Goods and Services)	TPB and Juan Pasyalan Travel and Tours	Php 1,899,000.00	12-18 January 2023
21.	Renewal of the lease agreement for the storage area at unit 19, 3rd flr. Legaspi Towers 300	Contract Agreement (Lease Agreement)	TPB and Credit Pilipinas	РрР 620,531.28	January - December 2023
22.	Supplemental Agreement for Boot Dusseldorf 2023	Supplemental Agreement (Overseas)	TPB and PDOT Frankfurt	Php 2,772,149.44	January 21-29, 2023
23.	Supplemental Agreement for ITB	Supplemental Agreement (Overseas)	TPB and PDOT Frankfurt	Php 14,106,410.00	7-9 March 2023
24.	Morris Murdock Travel Expo in Utah, Travel and Adventure Show (TAS) and Outdoor Adventure and Travel Show (OATS)	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT San Francisco	(i) Php320,000.00 (ii) Php1,000,000.00 (iii) Php1,275,212.50	Utah, USA   25-28 January 2023 Denver / Bay Area, USA   25-26 February 2023 / 04-05 March 2023 Vancouver / Calgary, Canada   04-05 March 2023 / 18-19 March 2023

25.	Renewal of MOU of Ms. Jet Lee as PMT Ambassador	Memorandum of Understanding (Renewal)	TPB and Ms. Maria Rica Cabarrubias aka Jet Lee	NFR	Extended until December 2023
26.	3rd Addendum Agreement for Maintenance, Enhancement, Marketing and Promotion of the Travel Philippines Application	Addendum Agreement	TPB and Tribal DDB, Inc	PhP 19,975,191.00	Extended until March 31, 2023
27.	Services of Tour Operator for the Domestic Invitational Program-Philippine Tourism Influencer Program - Lot 7 Masbate	Contract Agreement (Goods and Services)	TPB and Donsol Eco Tours Inc.	Php 1,803,000.00	March 21-27, 2023
28.	Renewal of Contract of Lease (71.50 sqm/3rd floor)	Contract Agreement (Lease Agreement)	TPB and IUI Pacific Ventures	Php 891,346.56	January - December 2023
29.	Renewal of Contract of Lease - January to December 2023	Contract Agreement (Lease Agreement)	TPB and MSL Real Estate Property	Php 343,800.00	January - December 2023
30.	Holiday & Travel Show London	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT London	GBP 40,044.65 / PHP 2,723,036.00	February 02-05, 2023
31.	Renewal of Contract of Lease for Unit 4 currently used by COA Office - January to December 2023	Contract Agreement (Lease Agreement)	TPB and Kasunduan Shipping	Php 992,400.00	January - December 2023

32.	2022 Hong Kong Market Website Translation and Maintenance	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Shanghai	USD 277,777.00 / PHP 1,999,994.00	Twelve (12) months from the date of this Agreement's execution, subject to the validity of the budget until 2023
33.	Bisita Be My Guest (BBMG) Program	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Los Angeles	Php 9,600,000.00	1 <sup>st</sup> Semester of 2023
34.	Bisita Be My Guest (BBMG) Program	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Germany	Php 9,600,000.00	1 <sup>st</sup> Semester of 2023
35.	Bisita Be My Guest (BBMG) Program	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Tokyo, Japan	Php 9,600,000.00	1 <sup>st</sup> Semester of 2023
36.	Joint Campaign with (i) Air Trip (ii) Hankyu and (iii) Travel Standard	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT Tokyo, Japan	Php 1,435,000.00	Within 1 <sup>st</sup> – 2 <sup>nd</sup> Quarter 2023
37.	Services of a Speakers' Management Bureau / Conference Integrator / Learning Institution with M.I.C.E Industry Expertise / Business Events Management Company / Professional Congress Organizer for Philippine MICE Conference	Contract Agreement (Goods and Services)	TPB and BCB Events & Marketing Management, Inc.	Php 8,791,429.90	March 1-3, 2023

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38.	Services of a Tour Operator for the Philippine M.I.C.E. Conference (MICECON) 2023 – Lots 3 and 5	Contract Agreement (Goods and Services)	TPB and Shroff International Travel Care, Inc.	Lot 3 - PhP 2,005,500.00 Lot 5 - PhP 152,900.00	Upon receipt of NTP
39.	Services of a Tour Operator for the Domestic Tourism Invitational Program (DTIP) – Philippine Tourism Influencers Program (PTIP) Phase 2 – Lot 1 Region IV-A (CALABARZON)	Contract Agreement (Goods and Services)	TPB and Juan Pasyalan Travel and Tours	Lot 1 - PhP 2,038,000.00	Upon receipt of NTP
40.	Filipino Food Month in Canada 2023	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT - San Francisco	PhP 1,482,000.00 / USD26,000.00	Within the 1 <sup>st</sup> Semester 2023
41.	Filipino Food Month in the US West Coast 2023	Memorandum of Agreement (Foreign Fund Transfer)	TPB and PDOT - San Francisco	PhP 1,532,500.00 / USD27,000.00	Within the 1 <sup>st</sup> Semester 2023
42.	Lot 1 - Familiarization Tour for Philippine Airlines Agents, Consolidators and Media Partners	Contract Agreement (Goods and Services)	TPB and Batanes Wakay Travel & Tours, Inc.	PhP 2, 078,966.00	upon receipt of NTP
43.	Lot 2 - Familiarization Tour for Tour Operators, Agents, and Media from Houston, Texas, USA	Contract Agreement (Goods and Services)	TPB and Batanes Wakay Travel & Tours, Inc.	PhP 3, 077,988.00	upon receipt of NTP
44.	Supply and Delivery of Entertainment and Technical Requirements for the Promotion of the Philippine Motorcycle Tourism Riders Circuit in Cebu	Contract Agreement (Goods and Services)	TPB and Total Exhibit and Expo Solutions, Inc.	PhP 2,997,000.00	upon receipt of NTP
45.	Consulting Services for the Design, Promotion, and Execution of the Program "My Hometown in a Minute" Video Contest	Contract Agreement (Goods and Services)	TPB and Carbon Digital, Inc.	PhP 6,000,000.00	upon receipt of NTP

46.	Services of a Tour Operator for the Conduct of Series of Familiarization Tours for Travel Trade and Media from Korea - Lots 1, 3, 4, 6 and 7 Lot 1 - Hanatour Agents Familiarization Trip in Cebu and Bohol Lot 3 - Mode Tour Agents Familiarization Trip in Cebu and Bohol Lot 4 - KATA Agents Familiarization Trip in Cebu Lot 6 - Media Familiarization Trip in Boracay Lot 7 - Social Media Influencer Familiarization Trip in Bohol	Contract Agreement (Goods and Services)	TPB and Batanes Wakay Travel & Tours, Inc.	Lot 1 PhP1,610,934.00 Lot 3 PhP1,522,014.00 Lot 4 PhP2,130,318.00 Lot 6 PhP1,254,000.00 Lot 7 PhP1,128,600.00	upon receipt of NTP
47.	Renewal of Janitorial Services	Renewal Contract	TPB and D' Triumph Cleaners and Allied Services, Inc.	PHP 3,898,001.52	Feb 2023 to Dec. 2023