

## PHILIPPINE BIDDING DOCUMENTS

(As Harmonized with Development Partners)

# SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025

(TPB-ITB No. 2024-007 EPA)

Government of the Republic of the Philippines

Sixth Edition July 2020

## **Preface**

These Philippine Bidding Documents (PBDs) for the procurement of Goods through Competitive Bidding have been prepared by the Government of the Philippines for use by any branch, constitutional commission or office, agency, department, bureau, office, or instrumentality of the Government of the Philippines, National Government Agencies, including Government-Owned and/or Controlled Corporations, Government Financing Institutions, State Universities and Colleges, and Local Government Unit. The procedures and practices presented in this document have been developed through broad experience, and are for mandatory use in projects that are financed in whole or in part by the Government of the Philippines or any foreign government/foreign or international financing institution in accordance with the provisions of the 2016 revised Implementing Rules and Regulations of Republic Act No. 9184.

The Bidding Documents shall clearly and adequately define, among others: (i) the objectives, scope, and expected outputs and/or results of the proposed contract or Framework Agreement, as the case may be; (ii) the eligibility requirements of Bidders; (iii) the expected contract or Framework Agreement duration, the estimated quantity in the case of procurement of goods, delivery schedule and/or time frame; and (iv) the obligations, duties, and/or functions of the winning bidder.

Care should be taken to check the relevance of the provisions of the PBDs against the requirements of the specific Goods to be procured. If duplication of a subject is inevitable in other sections of the document prepared by the Procuring Entity, care must be exercised to avoid contradictions between clauses dealing with the same matter.

Moreover, each section is prepared with notes intended only as information for the Procuring Entity or the person drafting the Bidding Documents. They shall not be included in the final documents. The following general directions should be observed when using the documents:

- a. All the documents listed in the Table of Contents are normally required for the procurement of Goods. However, they should be adapted as necessary to the circumstances of the particular Procurement Project.
- b. Specific details, such as the "name of the Procuring Entity" and "address for bid submission," should be furnished in the Instructions to Bidders, Bid Data Sheet, and Special Conditions of Contract. The final documents should contain neither blank spaces nor options.
- c. This Preface and the footnotes or notes in italics included in the Invitation to Bid, Bid Data Sheet, General Conditions of Contract, Special Conditions of Contract, Schedule of Requirements, and Specifications are not part of the text of the final document, although they contain instructions that the Procuring Entity should strictly follow.

- d. The cover should be modified as required to identify the Bidding Documents as to the Procurement Project, Project Identification Number, and Procuring Entity, in addition to the date of issue.
- e. Modifications for specific Procurement Project details should be provided in the Special Conditions of Contract as amendments to the Conditions of Contract. For easy completion, whenever reference has to be made to specific clauses in the Bid Data Sheet or Special Conditions of Contract, these terms shall be printed in bold typeface on Sections I (Instructions to Bidders) and III (General Conditions of Contract), respectively.
- f. For guidelines on the use of Bidding Forms and the procurement of Foreign-Assisted Projects, these will be covered by a separate issuance of the Government Procurement Policy Board.

## **Table of Contents**

Glossa	ary of Acronyms, Terms, and Abbreviations	4
Section	n I. Invitation to Bid	7
Section	n II. Instructions to Bidders	11
1.	Scope of Bid	
2.	Funding Information	
3.	Bidding Requirements	
4.	Corrupt, Fraudulent, Collusive, and Coercive Practices	12
5.	Eligible Bidders	12
6.	Origin of Goods	13
7.	Subcontracts	13
8.	Pre-Bid Conference	14
9.	Clarification and Amendment of Bidding Documents	14
10.	Documents comprising the Bid: Eligibility and Technical Components	14
11.	Documents comprising the Bid: Financial Component	15
12.	Bid Prices	15
13.	Bid and Payment Currencies	16
14.	Bid Security	16
15.	Sealing and Marking of Bids	16
16.	Deadline for Submission of Bids	16
17.	Opening and Preliminary Examination of Bids	16
18.	Domestic Preference	
19.	Detailed Evaluation and Comparison of Bids	17
20.	Post-Qualification	17
21.	Signing of the Contract	18
Section	n III. Bid Data Sheet	19
Section	n IV. General Conditions of Contract	25
1.	Scope of Contract	26
2.	Advance Payment and Terms of Payment	26
3.	Performance Security	26
4.	Inspection and Tests	27
5.	Warranty	27
6.	Liability of the Supplier	27
Section	n V. Special Conditions of Contract	28
	n VI. Schedule of Requirements	
	n VII. Technical Specifications	
	n VIII. Checklist of Technical and Financial Documents	

# Glossary of Acronyms, Terms, and Abbreviations

**ABC** – Approved Budget for the Contract.

**BAC** – Bids and Awards Committee.

**Bid** – A signed offer or proposal to undertake a contract submitted by a bidder in response to and in consonance with the requirements of the bidding documents. Also referred to as *Proposal* and *Tender*. (2016 revised IRR, Section 5[c])

**Bidder** – Refers to a contractor, manufacturer, supplier, distributor and/or consultant who submits a bid in response to the requirements of the Bidding Documents. (2016 revised IRR, Section 5[d])

**Bidding Documents** – The documents issued by the Procuring Entity as the bases for bids, furnishing all information necessary for a prospective bidder to prepare a bid for the Goods, Infrastructure Projects, and/or Consulting Services required by the Procuring Entity. (2016 revised IRR, Section 5[e])

**BIR** – Bureau of Internal Revenue.

**BSP** – Bangko Sentral ng Pilipinas.

Consulting Services – Refer to services for Infrastructure Projects and other types of projects or activities of the GOP requiring adequate external technical and professional expertise that are beyond the capability and/or capacity of the GOP to undertake such as, but not limited to: (i) advisory and review services; (ii) pre-investment or feasibility studies; (iii) design; (iv) construction supervision; (v) management and related services; and (vi) other technical services or special studies. (2016 revised IRR, Section 5[i])

**CDA** - Cooperative Development Authority.

Contract – Refers to the agreement entered into between the Procuring Entity and the Supplier or Manufacturer or Distributor or Service Provider for procurement of Goods and Services; Contractor for Procurement of Infrastructure Projects; or Consultant or Consulting Firm for Procurement of Consulting Services; as the case may be, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

CIF – Cost Insurance and Freight.

CIP - Carriage and Insurance Paid.

**CPI** – Consumer Price Index.

**DDP** – Refers to the quoted price of the Goods, which means "delivered duty paid."

**DTI** – Department of Trade and Industry.

EXW - Ex works.

**FCA** – "Free Carrier" shipping point.

**FOB** – "Free on Board" shipping point.

Foreign-funded Procurement or Foreign-Assisted Project—Refers to procurement whose funding source is from a foreign government, foreign or international financing institution as specified in the Treaty or International or Executive Agreement. (2016 revised IRR, Section 5[b]).

Framework Agreement – Refers to a written agreement between a procuring entity and a supplier or service provider that identifies the terms and conditions, under which specific purchases, otherwise known as "Call-Offs," are made for the duration of the agreement. It is in the nature of an option contract between the procuring entity and the bidder(s) granting the procuring entity the option to either place an order for any of the goods or services identified in the Framework Agreement List or not buy at all, within a minimum period of one (1) year to a maximum period of three (3) years. (GPPB Resolution No. 27-2019)

**GFI** – Government Financial Institution.

**GOCC** – Government-owned and/or –controlled corporation.

Goods – Refer to all items, supplies, materials and general support services, except Consulting Services and Infrastructure Projects, which may be needed in the transaction of public businesses or in the pursuit of any government undertaking, project or activity, whether in the nature of equipment, furniture, stationery, materials for construction, or personal property of any kind, including non-personal or contractual services such as the repair and maintenance of equipment and furniture, as well as trucking, hauling, janitorial, security, and related or analogous services, as well as procurement of materials and supplies provided by the Procuring Entity for such services. The term "related" or "analogous services" shall include, but is not limited to, lease or purchase of office space, media advertisements, health maintenance services, and other services essential to the operation of the Procuring Entity. (2016 revised IRR, Section 5[r])

**GOP** – Government of the Philippines.

**GPPB** – Government Procurement Policy Board.

**INCOTERMS** – International Commercial Terms.

Infrastructure Projects – Include the construction, improvement, rehabilitation, demolition, repair, restoration or maintenance of roads and bridges, railways, airports, seaports, communication facilities, civil works components of information technology projects, irrigation, flood control and drainage, water supply, sanitation, sewerage and solid waste management systems, shore protection, energy/power and electrification facilities, national

buildings, school buildings, hospital buildings, and other related construction projects of the government. Also referred to as *civil works or works*. (2016 revised IRR, Section 5[u])

LGUs – Local Government Units.

**NFCC** – Net Financial Contracting Capacity.

**NGA** – National Government Agency.

PhilGEPS - Philippine Government Electronic Procurement System.

**Procurement Project** – refers to a specific or identified procurement covering goods, infrastructure project or consulting services. A Procurement Project shall be described, detailed, and scheduled in the Project Procurement Management Plan prepared by the agency which shall be consolidated in the procuring entity's Annual Procurement Plan. (GPPB Circular No. 06-2019 dated 17 July 2019)

**PSA** – Philippine Statistics Authority.

**SEC** – Securities and Exchange Commission.

**SLCC** – Single Largest Completed Contract.

**Supplier** – refers to a citizen, or any corporate body or commercial company duly organized and registered under the laws where it is established, habitually established in business and engaged in the manufacture or sale of the merchandise or performance of the general services covered by his bid. (Item 3.8 of GPPB Resolution No. 13-2019, dated 23 May 2019). Supplier as used in these Bidding Documents may likewise refer to a distributor, manufacturer, contractor, or consultant.

**UN** – United Nations.

## Section I. Invitation to Bid

## **Notes on the Invitation to Bid**

The Invitation to Bid (IB) provides information that enables potential Bidders to decide whether to participate in the procurement at hand. The IB shall be posted in accordance with Section 21.2 of the 2016 revised IRR of RA No. 9184.

Apart from the essential items listed in the Bidding Documents, the IB should also indicate the following:

- a. The date of availability of the Bidding Documents, which shall be from the time the IB is first advertised/posted until the deadline for the submission and receipt of bids;
- b. The place where the Bidding Documents may be acquired or the website where it may be downloaded;
- c. The deadline for the submission and receipt of bids; and
- d. Any important bid evaluation criteria (*e.g.*, the application of a margin of preference in bid evaluation).

The IB should be incorporated in the Bidding Documents. The information contained in the IB must conform to the Bidding Documents and in particular to the relevant information in the Bid Data Sheet.

## **Invitation to BID**

# SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025

#### (TPB-ITB No. 2024-007 EPA)

1. The Tourism Promotions Board (TPB), through the Corporate Budget FY 2025, intends to apply the sum of Ten Million Three Hundred Five Thousand Five Hundred Twenty-nine Pesos and 77/100 Only (PhP10,305,529.77), inclusive of all applicable taxes, being the ABC to payments under the contract for the Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4.

MODULES	ABC
LOT 1: CEBU	PHP 1,305,529.77
Osaka and Tokyo ESL Familiarization Trip	Inclusive of all applicable taxes
LOT 2: PALAWAN	PHP 3,000,000.00
Korean Travel Agents Familiarization Trip	Inclusive of all applicable taxes
LOT 3: MANILA, CLARK AND CALABARZON	PHP 3,000,000.00
Korean Media and Influencers Familiarization Trip	Inclusive of all applicable taxes
LOT 4: LEYTE	PHP 3,000,000.00
Korean Dive Familiarization Trip	Inclusive of all applicable taxes
GRAND TOTAL	PHP 10,305,529.77

Interested bidders may participate provided that the Technical and Financial Documents shall be completely submitted as prescribed in the bidding documents. Bids received in excess of the ABC shall be automatically rejected at bid opening.

2. The TPB now invites bids for the above Procurement Project. Delivery of the Items/Services commence as per stated in Section IV, Schedule of Requirements, of Bidding Documents. Bidders should have completed, within the last three (3) years from the date of submission and receipt of bids, a contract similar to the project, contract should at least be fifty percent (50%) of the ABC. The description of an eligible bidder is contained in the Bidding Documents, particularly, in Section II (Instructions to Bidders).

Attach the Certificate of Completion for Single Largest Completed Contract (SLCC).

For the statement of all ongoing government and private contracts, attach **any** of the following: the signed Notice of Award, Notice to Proceed, or Contract/Purchase Order and/or equivalent.

Failure to submit the certificate of completion of the project or any proof thereof, including the supporting documents shall be a ground for disqualification of eligibility.

3. Bidding will be conducted through open competitive bidding procedures using a non-discretionary "pass/fail" criterion as specified in the 2016 revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184.

Bidding is restricted to Filipino citizens/sole proprietorships, partnerships, or organizations with at least sixty percent (60%) interest or outstanding capital stock belonging to citizens of the Philippines, and to citizens or organizations of a country the laws or regulations of which grant similar rights or privileges to Filipino citizens, pursuant to RA No. 5183.

- 4. Prospective Bidders may obtain further information from **TPB Bids and Awards Committee Secretariat** and inspect the Bidding Documents at the address given below from 8:00 a.m. to 5:00 p.m. Monday to Friday excluding holidays.
- 5. A complete set of Bidding Documents may be acquired by interested Bidders on November 20 to December 13, 2024 (10:00 a.m.) from the given address and website(s) below and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB.

The cost of bidding documents shall correspond to the ABC range as indicated in the table below. This shall be the maximum amount of fee that procuring entities can set for the acquisition of bidding documents.

Approved Budget for the Contract	Maximum Cost of Bidding Documents	
	(in Philippine Peso)	
More than 1 Million up to 5 Million	5,000.00	
More than 5 Million up to 10 Million	10,000.00	
More than 10 Million up to 50 Million	25,000.00	

Mode of Payment of Bidding Document

a) Fund/Bank Transfer:

Tourism Promotions Board bank details: Account Name: Tourism Promotions Board

Account Number: 1772-1034-13 Bank: Land Bank of the Philippines

Branch Address: Ground Floor Century Park Hotel

Harrison Plaza, Adriatico St., Malate Manila

**Bidders who intend to pay** the bidding documents via fund/bank transfer, facilitate the payment three (3) working days before the deadline of submission of bids in order for the TPB Cash Division to issue an Official Receipt and other relevant document

- b) Cash Payment: Pay in cash at the TPB Office Cash Unit.
- 6. The TPB will hold a Pre-Bid Conference on **November 29, 2024 3:00 P.M.** through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 863 2199 3397 Passcode: 598115

- 7. Bids must be duly received by the BAC Secretariat through **manual submission** at the office address indicated below, on or before **December 13, 2024 10:00 A.M.** Late bids shall not be accepted.
- 8. All Bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in **ITB** Clause 14.
- 9. Bid opening (manual opening) shall be on **December 13, 2024 2:00 P.M.** at the given address below. Bids will be opened in the presence of the bidders' representatives who choose to attend the activity.
- 10. The TPB reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Sections 35.6 and 41 of the 2016 revised IRR of RA No. 9184, without thereby incurring any liability to the affected bidder or bidders.
- 11. For further information, please refer to:

  Ms. Roselle D. Romero / Mr. Socrates G. Torres

  BAC Secretariat, Administrative Department

  Tourism Promotions Board

  6th Floor Five E com Center Harbor Drive,

  MOA Complex Pasay City

  Email at bac\_sec@tpb.gov.ph, soc\_torres@tpb.gov.ph

November 20, 2024

MR. ARNOLD T. GONZALES

Chairperson
Bids and Award Committee

## Section II. Instructions to Bidders

## **Notes on the Instructions to Bidders**

This Section on the Instruction to Bidders (ITB) provides the information necessary for bidders to prepare responsive bids, in accordance with the requirements of the Procuring Entity. It also provides information on bid submission, eligibility check, opening and evaluation of bids, post-qualification, and on the award of contract.

## 1. Scope of Bid

The Procuring Entity, Tourism Promotions Board (TPB), wishes to receive Bids for the Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4.

The Procurement Project (referred to herein as "Project") is composed of **Four (4) Lots**, the details of which are described in Section VII (Technical Specifications).

## 2. Funding Information

- 2.1. The GOP through the source of funding as indicated below for FY 2025 in the amount of Ten Million Three Hundred Five Thousand Five Hundred Twentynine Pesos and 77/100 Only (PhP10,305,529.77).
- 2.2. The source of funding is:

Corporate Operating Budget CY 2025.

## 3. Bidding Requirements

The Bidding for the Project shall be governed by all the provisions of RA No. 9184 and its 2016 revised IRR, including its Generic Procurement Manuals and associated policies, rules and regulations as the primary source thereof, while the herein clauses shall serve as the secondary source thereof.

Any amendments made to the IRR and other GPPB issuances shall be applicable only to the ongoing posting, advertisement, or **IB** by the BAC through the issuance of a supplemental or bid bulletin.

The Bidder, by the act of submitting its Bid, shall be deemed to have verified and accepted the general requirements of this Project, including other factors that may affect the cost, duration and execution or implementation of the contract, project, or work and examine all instructions, forms, terms, and project requirements in the Bidding Documents.

## 4. Corrupt, Fraudulent, Collusive, and Coercive Practices

The Procuring Entity, as well as the Bidders and Suppliers, shall observe the highest standard of ethics during the procurement and execution of the contract. They or through an agent shall not engage in corrupt, fraudulent, collusive, coercive, and obstructive practices defined under Annex "I" of the 2016 revised IRR of RA No. 9184 or other integrity violations in competing for the Project.

## 5. Eligible Bidders

5.1. Only Bids of Bidders found to be legally, technically, and financially capable will be evaluated.

- 5.2. Foreign ownership exceeding those allowed under the rules may participate pursuant to:
  - i. When a Treaty or International or Executive Agreement as provided in Section 4 of the RA No. 9184 and its 2016 revised IRR allow foreign bidders to participate;
  - ii. Citizens, corporations, or associations of a country, included in the list issued by the GPPB, the laws or regulations of which grant reciprocal rights or privileges to citizens, corporations, or associations of the Philippines;
  - iii. When the Goods sought to be procured are not available from local suppliers; or
  - iv. When there is a need to prevent situations that defeat competition or restrain trade.
- 5.3. Pursuant to Section 23.4.1.3 of the 2016 revised IRR of RA No.9184, the Bidder shall have an SLCC that is at least one (1) contract similar to the Project the value of which, adjusted to current prices using the PSA's CPI, must be at least equivalent to:
  - a. For the procurement of Non-expendable Supplies and Services: The Bidder must have completed a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC.
- 5.4. The Bidders shall comply with the eligibility criteria under Section 23.4.1 of the 2016 IRR of RA No. 9184.

## 6. Origin of Goods

There is no restriction on the origin of goods other than those prohibited by a decision of the UN Security Council taken under Chapter VII of the Charter of the UN, subject to Domestic Preference requirements under ITB Clause 18.

### 7. Subcontracts

7.1. The Bidder may subcontract portions of the Project to the extent allowed by the Procuring Entity as stated herein, but in no case more than twenty percent (20%) of the Project.

The Procuring Entity has prescribed that:

- a. Subcontracting is not allowed.
- 7.2. [If Procuring Entity has determined that subcontracting is allowed during the bidding, state:] The Bidder must submit together with its Bid the documentary requirements of the subcontractor(s) complying with the eligibility criteria stated in ITB Clause 5 in accordance with Section 23.4 of the 2016 revised IRR of RA No. 9184 pursuant to Section 23.1 thereof.

- 7.3. [If subcontracting is allowed during the contract implementation stage, state:] The Supplier may identify its subcontractor during the contract implementation stage. Subcontractors identified during the bidding may be changed during the implementation of this Contract. Subcontractors must submit the documentary requirements under Section 23.1 of the 2016 revised IRR of RA No. 9184 and comply with the eligibility criteria specified in ITB Clause 5 to the implementing or end-user unit.
- 7.4. Subcontracting of any portion of the Project does not relieve the Supplier of any liability or obligation under the Contract. The Supplier will be responsible for the acts, defaults, and negligence of any subcontractor, its agents, servants, or workmen as fully as if these were the Supplier's own acts, defaults, or negligence, or those of its agents, servants, or workmen.

#### 8. Pre-Bid Conference

The Procuring Entity will hold a pre-bid conference for this Project on November 29, 2024 3:00 P.M. through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 863 2199 3397 Passcode: 598115

## 9. Clarification and Amendment of Bidding Documents

Prospective bidders may request for clarification on and/or interpretation of any part of the Bidding Documents. Such requests must be in writing and received by the Procuring Entity, either at its given address or through electronic mail indicated in the **IB**, at least ten (10) calendar days before the deadline set for the submission and receipt of Bids.

## 10. Documents comprising the Bid: Eligibility and Technical Components

- 10.1. The first envelope shall contain the eligibility and technical documents of the Bid as specified in Section VIII (Checklist of Technical and Financial Documents).
- 10.2. The Bidder's SLCC as indicated in **ITB** Clause 5.3 should have been completed within **three (3) years** prior to the deadline for the submission and receipt of bids.
- 10.3. If the eligibility requirements or statements, the bids, and all other documents for submission to the BAC are in foreign language other than English, it must be accompanied by a translation in English, which shall be authenticated by the appropriate Philippine foreign service establishment, post, or the equivalent office having jurisdiction over the foreign bidder's affairs in the Philippines. Similar to the required authentication above, for Contracting Parties to the Apostille Convention, only the translated documents shall be authenticated through an apostille pursuant to GPPB Resolution No. 13-2019 dated 23 May

2019. The English translation shall govern, for purposes of interpretation of the bid.

## 11. Documents comprising the Bid: Financial Component

- 11.1. The second bid envelope shall contain the financial documents for the Bid as specified in Section VIII (Checklist of Technical and Financial Documents).
- 11.2. If the Bidder claims preference as a Domestic Bidder or Domestic Entity, a certification issued by DTI shall be provided by the Bidder in accordance with Section 43.1.3 of the 2016 revised IRR of RA No. 9184.
- 11.3. Any bid exceeding the ABC indicated in paragraph 1 of the **IB** shall not be accepted.
- 11.4. For Foreign-funded Procurement, a ceiling may be applied to bid prices provided the conditions are met under Section 31.2 of the 2016 revised IRR of RA No. 9184.
- 11.5. [Include if Framework Agreement will be used:].

#### 12. Bid Prices

- 12.1. Prices indicated on the Price Schedule shall be entered separately in the following manner:
  - a. For Goods offered from within the Procuring Entity's country:
    - i. The price of the Goods quoted EXW (ex-works, ex-factory, ex-warehouse, ex-showroom, or off-the-shelf, as applicable);
    - ii. The cost of all customs duties and sales and other taxes already paid or payable;
    - iii. The cost of transportation, insurance, and other costs incidental to delivery of the Goods to their final destination; and
    - iv. The price of other (incidental) services, if any, listed in e.
  - b. For Goods offered from abroad:
    - i. Unless otherwise stated in the **BDS**, the price of the Goods shall be quoted delivered duty paid (DDP) with the place of destination in the Philippines as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible country. Similarly, the Bidder may obtain insurance services from any eligible source country.
    - ii. The price of other (incidental) services, if any, as listed in **Section VII (Technical Specifications).**

## 13. Bid and Payment Currencies

- 13.1. For Goods that the Bidder will supply from outside the Philippines, the bid prices may be quoted in the local currency or tradeable currency accepted by the BSP at the discretion of the Bidder. However, for purposes of bid evaluation, Bids denominated in foreign currencies, shall be converted to Philippine currency based on the exchange rate as published in the BSP reference rate bulletin on the day of the bid opening.
- 13.2. Payment of the contract price shall be made in: **Philippine Pesos.**

## 14. Bid Security

- 14.1. The Bidder shall submit a Bid Securing Declaration<sup>1</sup> or any form of Bid Security in the amount indicated in the **BDS**, which shall be not less than the percentage of the ABC in accordance with the schedule in the **BDS**.
- 14.2. The Bid and bid security shall be valid until, **120 days from the date of the opening of bids**. Any Bid not accompanied by an acceptable bid security shall be rejected by the Procuring Entity as non-responsive.

## 15. Sealing and Marking of Bids

Each Bidder shall submit one copy of the first and second components of its Bid.

The Procuring Entity may request additional hard copies and/or electronic copies of the Bid. However, failure of the Bidders to comply with the said request shall not be a ground for disqualification.

If the Procuring Entity allows the submission of bids through online submission or any other electronic means, the Bidder shall submit an electronic copy of its Bid, which must be digitally signed. An electronic copy that cannot be opened or is corrupted shall be considered non-responsive and, thus, automatically disqualified.

### 16. Deadline for Submission of Bids

16.1. The Bidders shall submit on the specified date and time and either at its physical address or through online submission as indicated in paragraph 7 of the **IB**.

## 17. Opening and Preliminary Examination of Bids

17.1. The BAC shall open the Bids in public at the time, on the date, and at the place specified in paragraph 9 of the **IB**. The Bidders' representatives who are present shall sign a register evidencing their attendance. In case videoconferencing,

<sup>&</sup>lt;sup>1</sup> In the case of Framework Agreement, the undertaking shall refer to entering into contract with the Procuring Entity and furnishing of the performance security or the performance securing declaration within ten (10) calendar days from receipt of Notice to Execute Framework Agreement.

webcasting or other similar technologies will be used, attendance of participants shall likewise be recorded by the BAC Secretariat.

In case the Bids cannot be opened as scheduled due to justifiable reasons, the rescheduling requirements under Section 29 of the 2016 revised IRR of RA No. 9184 shall prevail.

17.2. The preliminary examination of bids shall be governed by Section 30 of the 2016 revised IRR of RA No. 9184.

#### 18. Domestic Preference

18.1. The Procuring Entity will grant a margin of preference for the purpose of comparison of Bids in accordance with Section 43.1.2 of the 2016 revised IRR of RA No. 9184.

## 19. Detailed Evaluation and Comparison of Bids

- 19.1. The Procuring BAC shall immediately conduct a detailed evaluation of all Bids rated "passed," using non-discretionary pass/fail criteria. The BAC shall consider the conditions in the evaluation of Bids under Section 32.2 of the 2016 revised IRR of RA No. 9184.
- 19.2. If the Project allows partial bids, bidders may submit a proposal on any of the lots or items, and evaluation will be undertaken on a per lot or item basis, as the case maybe. In this case, the Bid Security as required by **ITB** Clause 15 shall be submitted for each lot or item separately.
- 19.3. The descriptions of the lots or items shall be indicated in **Section VII (Technical Specifications)**, although the ABCs of these lots or items are indicated in the **BDS** for purposes of the NFCC computation pursuant to Section 23.4.2.6 of the 2016 revised IRR of RA No. 9184. The NFCC must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder.
- 19.4. The Project shall be awarded as follows: Separate contracts per lot.
- 19.5. Except for bidders submitting a committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation, all Bids must include the NFCC computation pursuant to Section 23.4.1.4 of the 2016 revised IRR of RA No. 9184, which must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder. For bidders submitting the committed Line of Credit, it must be at least equal to ten percent (10%) of the ABCs for all the lots or items participated in by the prospective Bidder.

## 20. Post-Qualification

20.1. [Include if Framework Agreement will be used:]

20.2. Within a non-extendible period of five (5) calendar days from receipt by the Bidder of the notice from the BAC that it submitted the Lowest Calculated Bid, the Bidder shall submit its latest income and business tax returns filed and paid through the BIR Electronic Filing and Payment System (eFPS) and other appropriate licenses and permits required by law and stated in the **BDS**.

## 21. Signing of the Contract

21.1. The documents required in Section 37.2 of the 2016 revised IRR of RA No. 9184 shall form part of the Contract. Additional Contract documents are indicated in the **BDS**.

## Section III. Bid Data Sheet

## **Notes on the Bid Data Sheet**

The Bid Data Sheet (BDS) consists of provisions that supplement, amend, or specify in detail, information, or requirements included in the ITB found in Section II, which are specific to each procurement.

This Section is intended to assist the Procuring Entity in providing the specific information in relation to corresponding clauses in the ITB and has to be prepared for each specific procurement.

The Procuring Entity should specify in the BDS information and requirements specific to the circumstances of the Procuring Entity, the processing of the procurement, and the bid evaluation criteria that will apply to the Bids. In preparing the BDS, the following aspects should be checked:

- a. Information that specifies and complements provisions of the ITB must be incorporated.
- b. Amendments and/or supplements, if any, to provisions of the ITB as necessitated by the circumstances of the specific procurement, must also be incorporated.

## **Bid Data Sheet**

ITB Clause					
5.3	For this purpose, contracts similar to the Project refer to contracts which have the same major categories of work, shall be:				
	Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4.				
	Include the following services but <b>not limited to</b> : Transportation for Land, Air, Water, Travel Insurance, Accommodation, Meals And Beverages, Tours And Activities, Tour Kits, Tour Signages And Banner, Services Of A Licensed Dot-Accredited Japanese/English-Speaking Tour Guide/ Interpreter, Photographer / Videographer And Tour Coordinator, Curated Sustainable Destination- Based Tokens, Incidental And Other Miscellaneous Expenses,				
7.1	Subcontracting is not allowed.				
12	The price of the Items/Goods shall be quoted DDP,TPB Office, 6th Floor 5-ECOM Center Harbor Drive,MOA Complex Pasay City or the applicable International Commercial Terms (INCOTERMS) for this project.				
14.1	The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts:				
	Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4.				
	Lot No. 1 CEBU  ABC: Php1,305,529.77  a. The amount of not less than Php26,110.59 [amount equivalent to two percent (2%) of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or				
	b. The amount of not less than <b>Php65,276.48</b> [amount equivalent to five percent (5%) of ABC] if bid security is in Surety Bond				

# Lot No. 2 PALAWAN ABC: Php3,000,000.00

- a. The amount of not less than **Php60,000.00** [amount equivalent to two percent (2%) of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or
- b. The amount of not less than **Php150,000.00** [amount equivalent to five percent (5%) of ABC] if bid security is in Surety Bond

# Lot No. 3 MANILA, CLARK AND CALABARZON ABC: Php3,000,000.00

- a. The amount of not less than **Php60,000.00** [amount equivalent to two percent (2%) of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or
- b. The amount of not less than **Php150,000.00** [amount equivalent to five percent (5%) of ABC] if bid security is in Surety Bond

## Lot No. 4 Leyte

ABC: Php3,000,000.00

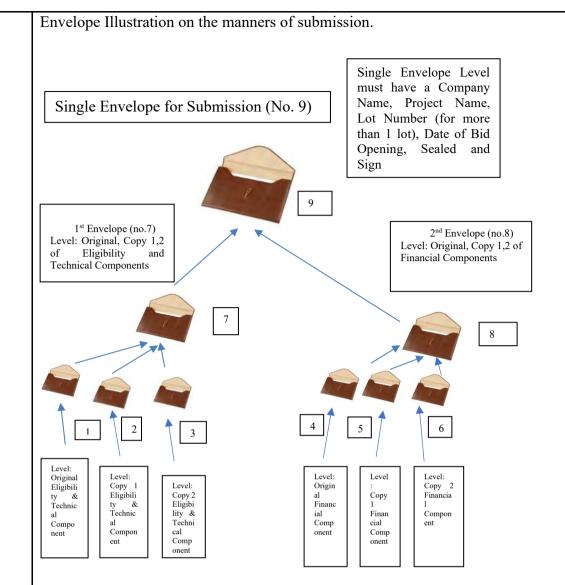
- a. The amount of not less than **Php60,000.00** [amount equivalent to two percent (2%) of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or
- b. The amount of not less than **Php150,000.00** [amount equivalent to five percent (5%) of ABC] if bid security is in Surety Bond

# Documents comprising the Bid: Eligibility and Technical Components The first envelope shall contain the eligibility and technical documents of the Bid as specified in Bidding Document Section VIII (Checklist of Technical and Financial Documents).

Include/Attached also the following:

- 1) Attach the Certificate of Satisfactory Completion for Single Largest Completed Contract (SLCC) within **three (3) years** from the date of submission and receipt of bids.
- For the statement of all ongoing government and private contract attached any
  of the following: signed Notice of Award, Notice to Proceed,
  Contract/Purchase Order or each equivalent.
- Failure to submit the certificate of completion of the project or any proof thereof, including the supporting documents shall be a ground for disqualification of eligibility

	Documents comprising the Bid: Financial Component
	The second bid envelope shall contain the <b>financial documents</b> for the Bid as
	specified in Bidding Document Section VIII (Checklist of Technical and
	Financial Documents).
	Bidders shall submit their bids through their duly authorized representative using
	the appropriate forms before the deadline specified in the <b>TPB-ITB No. 2024</b> -
	<b>060</b> in two (2) separate sealed bid envelopes, and which shall be submitted
	` ' '
	simultaneously. The first shall contain the eligibility and technical component
	of the bid, including the eligibility requirements and the <b>second</b> shall contain the
	financial component of the bid. This shall also be observed for each lot
	in the case of lots (more than one 1 lot) procurement.
	The Bidder shall prepare and submit an original of the first and second envelopes. In
	addition, the Bidder shall <b>submit 2 copies of the first and second envelopes</b> . In the
	event of any discrepancy between the original and the copies, the original shall prevail.
	event of any discrepancy between the original and the copies, the original shan prevan.
15.1	A complete set of Bid Proposal must/shall be submitted separately
	per Lot for more than one (1) Lot Bid Proposal



#### Legal and Technical Component

- 1) Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages)
- 2) Statement of all its ongoing government and private contract within the last **three (3) years** including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid.
- 3) Statement of Single Largest Completed Contract (SLCC) similar to the contract to be bid within three (3) years, contract should be at least fifty percent (50%) of the ABC
- 4) Net Financial Contracting Capacity (NFCC), computation must be at least equal to ABC or a committed Line of Credit from a Universal or Commercial Bank
- 5) Audited Financial Statements, showing, among others, the supplier' total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission
- 6) Valid joint Venture Agreement, if applicable
- 7) Bid Security: Notarized Bid Securing Declaration or Cash or Cashier's/ Manager's check, 2% of the ABC or Surety Bond 5% of the ABC
- 8) Conformity with Technical Specifications as enumerated and specified in Section VII of the Bidding Documents (Technical Specifications) duly signed by company representative.
- 9) Notarized Revised Omnibus Sworn Statement

	Additional Technical Components: Technical Documents as specified in the Technical Specifications
	Financial Component:
	<ol> <li>Accomplished Bid Form</li> <li>Accomplished Price Schedule</li> </ol>
	A complete set of Bid Proposal must/shall be submitted separately per Lot for more than one (1) Lot Bid Proposal
19.3	Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4
20.2	Not Applicable
21.2	Not Applicable

## Section IV. General Conditions of Contract

## **Notes on the General Conditions of Contract**

The General Conditions of Contract (GCC) in this Section, read in conjunction with the Special Conditions of Contract in Section V and other documents listed therein, should be a complete document expressing all the rights and obligations of the parties.

Matters governing performance of the Supplier, payments under the contract, or matters affecting the risks, rights, and obligations of the parties under the contract are included in the GCC and Special Conditions of Contract.

Any complementary information, which may be needed, shall be introduced only through the Special Conditions of Contract.

## 1. Scope of Contract

This Contract shall include all such items, although not specifically mentioned, that can be reasonably inferred as being required for its completion as if such items were expressly mentioned herein. All the provisions of RA No. 9184 and its 2016 revised IRR, including the Generic Procurement Manual, and associated issuances, constitute the primary source for the terms and conditions of the Contract, and thus, applicable in contract implementation. Herein clauses shall serve as the secondary source for the terms and conditions of the Contract.

This is without prejudice to Sections 74.1 and 74.2 of the 2016 revised IRR of RA No. 9184 allowing the GPPB to amend the IRR, which shall be applied to all procurement activities, the advertisement, posting, or invitation of which were issued after the effectivity of the said amendment.

Additional requirements for the completion of this Contract shall be provided in the **Special Conditions of Contract (SCC).** 

## 2. Advance Payment and Terms of Payment

- 2.1. Advance payment of the contract amount is provided under Annex "D" of the revised 2016 IRR of RA No. 9184.
- 2.2. The Procuring Entity is allowed to determine the terms of payment on the partial or staggered delivery of the Goods procured, provided such partial payment shall correspond to the value of the goods delivered and accepted in accordance with prevailing accounting and auditing rules and regulations. The terms of payment are indicated in the SCC.

[Include the following clauses if Framework Agreement will be used:]

- 2.3. For a single-year Framework Agreement, prices charged by the Supplier for Goods delivered and/or services performed under a Call-Off shall not vary from the prices quoted by the Supplier in its bid.
- 2.4. For multi-year Framework Agreement, prices charged by the Supplier for Goods delivered and/or services performed under a Call-Off shall not vary from the prices quoted by the Supplier during conduct of Mini-Competition.

## 3. Performance Security

Within ten (10) calendar days from receipt of the Notice of Award by the Bidder from the Procuring Entity but in no case later than prior to the signing of the Contract by both parties, the successful Bidder shall furnish the performance security in any of the forms prescribed in Section 39 of the 2016 revised IRR of RA No. 9184. [Include if Framework Agreement will be used:] In the case of Framework Agreement, the Bidder may opt to furnish the performance security or a Performance Securing Declaration as defined under the Guidelines on the Use of Framework Agreement.}

## 4. Inspection and Tests

The Procuring Entity or its representative shall have the right to inspect and/or to test the Goods to confirm their conformity to the Project {[Include if Framework Agreement will be used:] or Framework Agreement} specifications at no extra cost to the Procuring Entity in accordance with the Generic Procurement Manual. In addition to tests in the SCC, Section IV (Technical Specifications) shall specify what inspections and/or tests the Procuring Entity requires, and where they are to be conducted. The Procuring Entity shall notify the Supplier in writing, in a timely manner, of the identity of any representatives retained for these purposes.

All reasonable facilities and assistance for the inspection and testing of Goods, including access to drawings and production data, shall be provided by the Supplier to the authorized inspectors at no charge to the Procuring Entity.

## 5. Warranty

- 6.1. In order to assure that manufacturing defects shall be corrected by the Supplier, a warranty shall be required from the Supplier as provided under Section 62.1 of the 2016 revised IRR of RA No. 9184.
- 6.2. The Procuring Entity shall promptly notify the Supplier in writing of any claims arising under this warranty. Upon receipt of such notice, the Supplier shall, repair or replace the defective Goods or parts thereof without cost to the Procuring Entity, pursuant to the Generic Procurement Manual.

## 6. Liability of the Supplier

The Supplier's liability under this Contract shall be as provided by the laws of the Republic of the Philippines.

If the Supplier is a joint venture, all partners to the joint venture shall be jointly and severally liable to the Procuring Entity.

## Section V. Special Conditions of Contract

## **Notes on the Special Conditions of Contract**

Similar to the BDS, the clauses in this Section are intended to assist the Procuring Entity in providing contract-specific information in relation to corresponding clauses in the GCC found in Section IV.

The Special Conditions of Contract (SCC) complement the GCC, specifying contractual requirements linked to the special circumstances of the Procuring Entity, the Procuring Entity's country, the sector, and the Goods purchased. In preparing this Section, the following aspects should be checked:

- a. Information that complements provisions of the GCC must be incorporated.
- b. Amendments and/or supplements to provisions of the GCC as necessitated by the circumstances of the specific purchase, must also be incorporated.

However, no special condition which defeats or negates the general intent and purpose of the provisions of the GCC should be incorporated herein.

# **Special Conditions of Contract**

GCC Clause	
1	Delivery of the Items/Services shall be made by the Supplier in accordance with the terms specified in Section VI (Schedule of Requirements).
2.2	TERMS OF PAYMENT
	<ul> <li>Must be willing to provide services on a "send-bill" arrangement based on the actual number of participants and costs incurred.</li> <li>Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.</li> </ul>
	• 30 days upon receipt of SOA/billing
	• Full payment will be on the send-bill arrangement statement to the <i>TOURISM PROMOTIONS BOARD PHILIPPINES</i> after the completion of services.
	Kindly send the billing statement to the <b>TOURISM PROMOTIONS BOARD PHILIPPINES</b> after the completion of services.
	MARIVIC M. SEVILLA Acting Head International Promotions Department Tourism Promotions Board
	6/F, Five E-Com Center, Harbor Drive, Mall of Asia Complex, Pasay City, Philippines
	The supplier will be paid once the travel is completed.
	The supplier is encouraged to have a Landbank account. Payment will be made through an LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.
4	The inspections and tests that will be conducted shall be in accordance with Section VII. Technical Specifications.

# Section VI. Schedule of Requirements

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site.

Item Number	Description	Quantity	Total	Delivered, Weeks/Months
1. Services of a Tour	Provided in the Technical	Provided in the Technical		
Operator for Japan	Specification (Please see	Specifications (Please see		
and Korea Markets	Technical Specifications)	Techni	ical Spec	cifications)
Familiarization				
<b>Trips 2025 Lot 1-4</b>				

## Section VII. Technical Specifications

## **Notes for Preparing the Technical Specifications**

A set of precise and clear specifications is a prerequisite for Bidders to respond realistically and competitively to the requirements of the Procuring Entity without qualifying their Bids. In the context of Competitive Bidding, the specifications (*e.g.* production/delivery schedule, manpower requirements, and after-sales service/parts, descriptions of the lots or items) must be prepared to permit the widest possible competition and, at the same time, present a clear statement of the required standards of workmanship, materials, and performance of the goods and services to be procured. Only if this is done will the objectives of transparency, equity, efficiency, fairness, and economy in procurement be realized, responsiveness of bids be ensured, and the subsequent task of bid evaluation and post-qualification facilitated. The specifications should require that all items, materials and accessories to be included or incorporated in the goods be new, unused, and of the most recent or current models, and that they include or incorporate all recent improvements in design and materials unless otherwise provided in the Contract.

Samples of specifications from previous similar procurements are useful in this respect. The use of metric units is encouraged. Depending on the complexity of the goods and the repetitiveness of the type of procurement, it may be advantageous to standardize the General Technical Specifications and incorporate them in a separate subsection. The General Technical Specifications should cover all classes of workmanship, materials, and equipment commonly involved in manufacturing similar goods. Deletions or addenda should then adapt the General Technical Specifications to the particular procurement.

Care must be taken in drafting specifications to ensure that they are not restrictive. In the specification of standards for equipment, materials, and workmanship, recognized Philippine and international standards should be used as much as possible. Where other particular standards are used, whether national standards or other standards, the specifications should state that equipment, materials, and workmanship that meet other authoritative standards, and which ensure at least a substantially equal quality than the standards mentioned, will also be acceptable. The following clause may be inserted in the Special Conditions of Contract or the Technical Specifications.

### Sample Clause: Equivalency of Standards and Codes

Wherever reference is made in the Technical Specifications to specific standards and codes to be met by the goods and materials to be furnished or tested, the provisions of the latest edition or revision of the relevant standards and codes shall apply, unless otherwise expressly stated in the Contract. Where such standards and codes are national or relate to a particular country or region, other authoritative standards that ensure substantial equivalence to the standards and codes specified will be acceptable.

Reference to brand name and catalogue number should be avoided as far as possible; where unavoidable they should always be followed by the words "or at least equivalent." References to brand names cannot be used when the funding source is the GOP.

Where appropriate, drawings, including site plans as required, may be furnished by the Procuring Entity with the Bidding Documents. Similarly, the Supplier may be requested to provide drawings or samples either with its Bid or for prior review by the Procuring Entity during contract execution.

Bidders are also required, as part of the technical specifications, to complete their statement of compliance demonstrating how the items comply with the specification.

## **Technical Specifications**

## SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025 (TPB-ITB No. 2024-060) LOT No. 1

[Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid and cross-referenced to that evidence.

Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]

Item	Specification			Statement of Compliance
	MODULES	DATES	NO. OF PAX	
	LOT 1: CEBU	Within 2 <sup>nd</sup> Quarter of	8 pax	
	Osaka and Tokyo	2025	(6 participants + 1	
	ESL		PDOT Japan staff +	
	Familiarization	(indicative dates and	1 TPB staff)	
	Trip	subject to change without		
		prior notice)		
1	operator implemer based on TPB.  • Secured so be deduct • Itinerary so	who will help an antation of the said fand the tentative itineral sponsorship or discounted from the total expensed dates are subject to lability of flights,	d assist in the niliarization tours ries prepared by nted rates should enses.	

	activities, and travel restrictions/quarantine status of the chosen destinations.	
2	PARTICIPANTS  Total number of participants:  • 6 pax (Japanese Travel Agents)  • 1 PDOT Japan Staff  • 1 TPB Staff	
	*Minimum guaranteed: 6 pax * Final numbers to be advised five (5) days before the project implementation	
	Note:	
	For excess in the number of participants, the winning tour operator shall charge the TPB based on the rate of the tour package computed per pax.	
3	TRANSPORTATION International Airline Tickets  • 7 pax (6 Japanese participants and 1 PDOT Tokyo/Osaka staff) roundtrip International Air Tickets Route: Japan-Cebu-Japan  • Regular Economy • Rebookable • Re-routable • Refundable • with 20 kilos baggage allowance per sector inclusive of all applicable taxes	
	Domestic Air Tickets	
	• one (1) roundtrip Domestic Air Tickets for TPB staff Route: Manila-Cebu-Manila	
	<ul> <li>Regular economy</li> <li>Re-bookable</li> <li>Re-routable</li> <li>Refundable</li> <li>With 20 kilos baggage allowance per sector Inclusive of all applicable taxes</li> </ul>	

# Land transportation with driver for the whole duration of the trip inclusive of the following requirements:

- 1. One (1) coaster unit with vehicle year model at least 2020 or newer for five days (5) days.
- 2. One (1) luggage van for two (2) days (inclusive of driver and gas)
  - Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.
  - Vehicle year model must be at least 2020 or newer.
  - *Must be equipped with:* 
    - Climate control or air-conditioning, PA system, and dashcam (front and back)
    - With safety belts for all seats
    - GPS or Waze and charge units for phones
  - Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges, and other consumable costs, and other related expenses, will be covered by the tour operator.

Must have enough umbrellas in the vehicle for the passengers

Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

#### 4 TRAVEL INSURANCE

Comprehensive travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 8 pax

Note: travel insurance shall be activated from and to the origin-destination of the participants.

#### 5 ACCOMMODATION

• Must be a DOT accredited establishment in Cebu.

Deluxe / 4-5-star category, located in Mactan Accessible to shopping, recreation, and attraction areas (refer to the attached itinerary). Provision of 8 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights. Provision for early check-in and/or late checkout based on the itinerary. Preferably with welcome amenities in the room upon check-in. • Provision of late check-out (up to 4:00 PM) • Provision of special lane for check-in and check-out Waiving of room deposit charges 6 **MEALS AND BEVERAGES** Provision of meals with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage) for 8 pax for the whole duration of the trip. • Lunch @ Php 1,000/pax/day x 8 pax x 1 day • Snacks @ Php 500/pax/day x 8 pax x 1 day • Dinner @ Php 1,300/pax/day x 8 pax x 1 day With one round of beverages per meal. The budget per meal should be reflected in the bidder's proposal. • If a plated meal, there should be at least 3 viands. Ensure provision of dietary requirements. Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB) 7 TOURS AND ACTIVITIES Provision of interactive/operational tours and activities based on the attached itinerary for 8 pax \*\*Please refer to the itinerary of the group\*\* Tours, activities, and dates are subject to change based on recommendations of TPB, DOT Foreign offices, and Regional Offices. Provide an alternative itinerary or activity in case of rain, risk of typhoon, and other unforeseen or fortuitous events subject to the approval of the TPB. The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols. 8 **TOUR KITS** 

	Personal Health/First Aid and Hygienic Kits to include the following medicines:  • Antacid for upset stomach • Paracetamol for headache and fever • Antihistamine for allergies • Loperamide for diarrhea • Meclizine hydrochloride for motion sickness • Ibuprofen for pain reliever • Water (sustainable packaging, single-use packaging is not allowed) • Tissues  Alcohol  Provide label and descriptions (for what illness) for the medicine set	
9	<ul> <li>TOUR SIGNAGES AND BANNER</li> <li>Provision of vehicle banners, identifiers for the delegates, and lollipop signages for the tour guide.</li> <li>Provision of a tour banner for a group picture (size: H 2 feet x W 3 feet, full color-printing)</li> <li>Placing the tour operator/supplier's logo is not allowed.</li> <li>Banner to be designed by TPB and printed out by the tour operator.</li> </ul>	
10	SERVICES OF A LICENSED DOT- ACCREDITED JAPANESE/ENGLISH- SPEAKING TOUR GUIDE/ INTERPRETER	
	One (1) Licensed DOT-Accredited Japanese-speaking tour guide based in Cebu or One (1) Licensed DOT-Accredited English-speaking tour guide with a Japanese interpreter.	
	DOT-Accredited Japanese-speaking tour guide:	
	• Must be familiar with the destination, must be fluent and conversant in Japanese and English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.	
	• Must have handled at least (1) foreign tour group.	
	Or DOT-Accredited English-speaking tour guide with a Japanese interpreter:	

- Must have handled at least (1) foreign tour group.
- DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.

Japanese interpreter must be familiar with tourismrelated terminologies, and must be fluent and conversant in Japanese and English.

Must have experience in handling foreign groups

Proof to be submitted 2 weeks before the travel dates subject to approval of TPB

# 11 PHOTOGRAPHER / VIDEOGRAPHER AND TOUR COORDINATOR

- Provision of one (1) photographer/videographer to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google drive to be submitted to the TPB representative together with the SOA
- Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google drive to be submitted to the TPB representative at the end of the tour.

Provision of one (1) tour coordinator with at least three (3) years of experience to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour.

• Must submit a Curriculum Vitae of the tour coordinator together with the technical bid proposal.

The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour.

## 12 SUSTAINABLE **DESTINATION-**CURATED **BASED TOKENS** Provision of curated sustainable destination-based tokens for 8 pax @ Php 1,000/pax \*Submit sample photos/pegs of proposed destinationbased tokens. TPB to approve final sampling before mass production. • Placing the tour operator/supplier's logo is not allowed. Proposed tokens and designs are subject to TPB's approval. 13 INCIDENTAL AND OTHER MISCELLANEOUS **EXPENSES** Provision of budget to cover expenses for the sampling of local delicacies, permits, entrance fees, environmental fees, terminal fees, porter fees, communication expenses, water expenses, and other on-site related expenses. Provision of one (1) first aid kit for the group, to include at least 6 pieces of the following Antacid medicines: for upset stomach. Paracetamol headache and for fever. Antihistamine for allergies, Loperamide for diarrhea, Meclizine hydrochloride for motion sickness, and Ibuprofen for pain reliever Provision of two (2) pocket Wi-Fi units with unlimited internet data for the participants for the duration of the trip. 14 OTHER TECHNICAL REQUIREMENTS 1. Assistance in preparing/securing entry documents, as may be necessary. 2. Willingness to respond to immediate/unforeseen changes in specifications. 3. Willing to provide services on a "send-bill" arrangement based on the actual number of

participants and costs incurred. Processing of

- payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier.
- 4. Must be a Filipino-owned, operated, and legally registered tour services company under Philippine laws.
- 5. Must be accredited with the Department of Tourism (DOT) and preferably a registered TPB member (TPB to consider if their DOT certification has an ongoing application for renewal).
- 6. Must be engaged in the business as a travel and tour operator for at least three (3) years with experience and expertise in inbound (domestic) travel, providing logistical requirements, tour operator services for tours, events, and the likes with foreign participants and must have handled at least three (3) international groups preferably Japanese in the last three (3) years. Provide certificate of Satisfactory Completion for handled groups.
- 7. Tour activities and/or schedules/dates may still be changed based on recommendations of the DOT Regional Offices.
- 8. Neither party shall be held liable to the other party for any failure to perform any obligation due to a fortuitous event or force majeure which is beyond the control of any party including but not limited to government pronouncements, natural, or man-made eventuality.
- 9. Bidders should submit a detailed budget bid proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the tour operator will bill TPB *based on the actual cost per pax*.

	10. Submit a Curriculum Vitae of the tour coordinator together with the bid proposal per leg. If bidding for several lots, tour coordinator should be different per lot.
15	APPROVED BUDGET FOR THE CONTRACT (ABC)  The winning bid shall be determined based on the submitted bid proposal and does not exceed the aforementioned approved budget.
	Cosaka and Tokyo ESL Familiarization Trip  PHP 1,305,529.77 Inclusive of all applicable taxes
16	<ul> <li>Must be willing to provide services on a "sendbill" arrangement based on the actual number of participants and costs incurred.</li> <li>Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.</li> </ul>
	<ul> <li>30 days upon receipt of SOA/billing</li> <li>Full payment will be on the send-bill arrangement statement to the <i>TOURISM PROMOTIONS BOARD PHILIPPINES</i> after the completion of services.         Kindly send the billing statement to the TOURISM PROMOTIONS BOARD PHILIPPINES after the completion of services.     </li> <li>MARIVIC M. SEVILLA</li> </ul>
	Acting Head International Promotions Department Tourism Promotions Board

	6/F, Five E-Com Center, Harbor Drive, Mall of Asia Complex, Pasay City, Philippines	
	The supplier will be paid once the travel is	
	completed.	
	The supplier is encouraged to have a Landbank account. Payment will be made through an LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.	
17	CONTRACT DURATION	
	The effectivity of the Contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the completion of the deliverable/services.	

I hereby certify to comply and deliver all of the above requirements.					
Name of Company	Signature over Printed Name of the authorized representative	Date			

# **Technical Specifications**

# SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025 (TPB-ITB No. 2024-060) LOT No. 2

[Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid and cross-referenced to that evidence.

Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]

Item	Specification			Statement of Compliance
1	operator vimplement based on TPB.  • Secured speed deducte • Itinerary and the availate activities, a	Within 2 <sup>nd</sup> Quarter of 2025  (indicative dates and subject to change without prior notice)  ct requires the ser who will help an ation of the said far the tentative itineral consorship or discoud from the total expend dates are subject to bility of flights, and travel restrictions en destinations.	d assist in the niliarization tours aries prepared by nted rates should enses. To change based on accommodation,	

2	DADTICIDANTO
2	PARTICIPANTS The state of the s
	Total number of participants: 10 pax
	8 Korean Travel Agents
	• 1 PDOT Korea staff
	• 1 TPB staff
	*Minimum guaranteed: 8 pax
	* Final number to be advised five (5) days before the project
	implementation Note:
	For excess in the number of participants, the winning tour
	operator shall charge the TPB based on the rate of the tour
	package computed per pax.
3	TRAVEL INSURANCE
3	
	Comprehensive travel insurance with COVID-19 coverage
	worth PHP 1,000,000.00/pax for 10 pax Note: travel insurance shall be activated from and to the
	origin-destination of the participants.
4	TRANSPORTATION
-	International Airline Tickets
	• 9 pax (8 participants and 1 PDOT Korea staff) round trip
	International Air Tickets
	Route: Incheon-Manila-PPS-Manila-Incheon
	Regular Economy
	Rebookable
	Re-routable
	Refundable
	<ul> <li>with 20 kilos baggage allowance per sector</li> <li>inclusive of all applicable taxes</li> </ul>
	• inclusive of an applicable taxes
	Domestic Airline Tickets
	• 10 pax (8 participants + 1 PDOT Korea + 1 TPB staff)
	round trip domestic airline tickets
	• Route:
	Manila-Puerto Princesa -Manila
	Regular Economy
	Rebookable
	Re-routable
	Refundable
	• with 20 kilos baggage allowance per sector
	inclusive of all applicable taxes
	merasive of an applicable taxes
5	Land transportation with driver for the whole duration of
	the trip inclusive of the following requirements:
	the try metablic of the following requirements.
	1. One (1) unit of bus with vehicle year model at least 2020
	or newer for five (5) days.
	2. One (1) luggage van for two (2) days (inclusive of driver
	and gas)
L	

- Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.
- Vehicle year model must be at least 2020 or newer.
- Must be equipped with:
- Climate control or air-conditioning, PA system, and dashcam (front & back)
- With safety belts for all seats
- GPS or Waze and charge units for phones
- Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges and other consumable costs, and other related expenses, will be covered by the tour operator.
- Must have enough umbrellas in the vehicle for the passengers
- Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

#### 6 ACCOMMODATION

- Must be a DOT accredited establishment in Puerto Princesa Palawan.
- Deluxe / 4 to 5-star category
- Accessible to shopping, recreation, and attraction areas (please refer to the attached itinerary).
- Provision of 10 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights.
- Provision for early check-in and/or late checkout based on the itinerary.
- Preferably with welcome amenities in the room upon check-in.
- Provision of late check-out
- Provision of special lane for check-in and check-out
- Waiving of room deposit charges

#### 7 MEALS AND BEVERAGES

Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 10 pax for the whole duration of the trip.

- Lunch @ PHP 1,200/pax/day x 10 pax x 5 days
- Dinner @ PHP 1,300/pax/day x 10 pax x 5 days
- Snacks @ Php 500/pax/day x 10 pax x 5 days
- With one round of beverages per meal.
- The budget per meal should be reflected in the bidder's proposal.

	• IC1.4. 1 1 41 11 11 41 42 1	
	• If a plated meal, there should be at least 3 viands.	
	• Ensure provision of dietary requirements.	
	• Should DOT/TPB be able to secure meal hosting, the supplier	
	will deduct this from the final bill (to be conferred with TPB)	
8	TOURS AND ACTIVITIES	
	Provision of interactive/operational tours and activities for	
	10 pax	
	*Kindly refer to the attached itinerary of the group.	
	• Tours, activities, and dates are subject to change based on	
	recommendations of TPB, DOT Foreign offices, and	
	Regional Office.	
	• Provide an alternative itinerary or activity in case of rain,	
	risk of typhoon, and other unforeseen or fortuitous events	
	subject to the approval of the TPB.	
	• The final itinerary should be approved by the TPB and	
	must adhere to existing health and safety protocols.	
9	TOUR KITS	
	Provision of incentivized sustainable tour kits for 10 pax to	
	include the following:	
	a. Tour Kits placed in reusable drawstring bags, cacha bags,	
	or in sustainable packaging:	
	• 500 ml reusable and sustainable water tumbler	
	Water (sustainable packaging, single-use packing is not	
	allowed)	
	• One (1) pack of facial tissue	
	• One (1) pack of wet wipes (biodegradable bamboo fiber	
	material)	
	• 50 ml. of 70% isopropyl alcohol in a spray bottle	
	• Mints	
	Mosquito repellent in spray	
	• Sunblock (reef-safe)	
	Disposable hooded emergency raincoat	
	• One (1) sun visor/hat	
	• Cold towels	
	• Customized luggage tags (3pcs per pax) (design is subject	
	to TPB's approval)	
	• Provide label and descriptions (for what illness) for the	
	medicine set	
10	TOUR SIGNAGES AND BANNER	
	• Provision of vehicle banners, identifiers for the delegates,	
	and lollipop signages for the tour guide.	
	• Provision of a tour banner for a group picture (size: 2 feet	
	x 3 feet, full color-printing)	
	• Placing the tour operator/supplier's logo is not allowed.	
	Banner to be designed by TPB and printed out by the tour	
	operator.	
	operator.	

11	SERVICES OF A LICENSED DOT-ACCREDITED	
	KOREAN/ENGLISH- SPEAKING TOUR GUIDE/	
	INTERPRETER	
	One (1) Licensed DOT-Accredited Korean-speaking tour	
	guide based in Palawan or One (1) Licensed DOT-	
	Accredited English-speaking tour guide with a Korean	
	interpreter.	
	DOT-Accredited Korean-speaking tour guide:	
	• Must be familiar with the destination, must be fluent and	
	conversant in Korean and English, and have a strong sense	
	of Philippine history, culture, tradition, art as well as current	
	events.	
	• Must have handled at least (1) foreign tour group.	
	Or DOT-Accredited English-speaking tour guide with a	
	Korean interpreter:	
	<ul> <li>Must have handled at least (1) foreign tour group.</li> </ul>	
	<ul> <li>DOT-Accredited English-speaking tour guide must be</li> </ul>	
	familiar with the destination, must be fluent and conversant	
	in English, and have a strong sense of Philippine history,	
	culture, tradition, art as well as current events.	
	• Korean interpreter must be familiar with tourism-related	
	terminologies, and must be fluent and conversant in Korean	
	and English.	
	• Must have experience in handling foreign groups	
	• Proof to be submitted 2 weeks before the travel dates	
	subject to approval	
12	PHOTOGRAPHER / VIDEOGRAPHER AND TOUR	
	COORDINATOR	
	• Provision of one (1) photographer/videographer to cover	
	the tour and to provide a consolidated output of raw photos	
	and videos stored in a USB drive and via Google drive to be	
	submitted to the TPB representative together with the SOA	
	• Provision of a three-minute SDE video containing the	
	highlights of the tour stored in a USB drive and via Google	
	drive to be submitted to the TPB representative at the end of	
	the tour.	
	• Provision of one (1) tour coordinator with at least three	
	(3) years of experience to coordinate with the TPB Project	
	Officer on all matters required for the smooth	
	implementation of the tour.	
	• Must submit a Curriculum Vitae of the tour coordinator	
	together with the technical bid proposal,2 weeks before the	
	travel dates subject to approval of TPB	
	• The tour coordinator and tour guide shall work in close	
	coordination with the TPB Project Officer on all other	
12	matters required for the smooth implementation of the tour.	
13	CURATED SUSTAINABLE DESTINATION- BASED	
	TOKENS	

	Provision of curated sustainable destination-based tokens	
	for 10 pax @ Php 1,500/pax	
	*Submit sample photos/pegs of proposed destination-based	
	tokens. TPB to approve final sampling before mass	
	production.	
	• Placing the tour operator/supplier's logo is not allowed.	
	• Proposed tokens and designs are subject to TPB's	
	approval.	
14	INCIDENTAL AND OTHER MISCELLANEOUS	
	EXPENSES	
	• Provision of budget to cover expenses for the sampling of	
	local delicacies, permits, entrance fees, environmental fees,	
	terminal fees, porter fees, communication expenses, water	
	expenses, and other on-site related expenses.	
	• Provision of one (1) first aid kit for the group, to include	
	at least 6 pieces of the following medicines: Antacid for	
	upset stomach, Paracetamol for headache and fever,	
	Antihistamine for allergies, Loperamide for diarrhea,	
	Meclizine hydrochloride for motion sickness, and Ibuprofen	
	for pain reliever	
	• Provision of four (4) pocket Wi-Fi units with unlimited	
	internet data for the participants for the duration of the trip.	
15	OTHER TECHNICAL REQUIREMENTS	
	1. Assistance in preparing/securing entry	
	documents, as may be necessary.	
	2. Willingness to respond to immediate/unforeseen	
	changes in specifications.	
	3. Willing to provide services on a "send-bill"	
	arrangement based on the actual number of	
	participants and costs incurred. Processing of	
	payment shall be initiated upon certification by	
	the end-user of satisfactory completion of	
	services and issuance of billing statements	
	accompanied by supporting documents by the	
	supplier.	
	4. Must be a Filipino-owned, operated, and legally	
	registered tour services company under	
	Philippine laws.	
	5. Must be accredited with the Department of	
	Tourism (DOT) and preferably a registered TPB	
	member (TPB to consider if their DOT	
	certification has an ongoing application for	
	renewal).	
	6. Must be engaged in the business as a travel and	
	tour operator for at least three (3) years with	
	experience and expertise in inbound (domestic)	
	travel, providing logistical requirements, tour	

	operator services for tours, events, and the likes
	with foreign participants and must have handled
	at least three (3) international groups preferably
	Japanese in the last three (3) years. Provide
	certificate of Satisfactory Completion for
	handled groups.
	7. Tour activities and/or schedules/dates may still
	be changed based on recommendations of the DOT Regional Offices.
	8. Neither party shall be held liable to the other
	party for any failure to perform any obligation
	due to a fortuitous event or force majeure which
	is beyond the control of any party including but
	not limited to government pronouncements,
	natural, or man-made eventuality.
	9. Bidders should submit a detailed budget bid
	proposal that reflects the cost of tours, activities,
	and logistical requirements. The TPB-initiated
	requested sponsorship (hosted/discounted) will
	be deducted from the bid amount. Thus, the tour
	operator will bill TPB based on the actual cost
	per pax.
	10. Submit a Curriculum Vitae of the tour
	coordinator together with the bid proposal per
	leg. If bidding for several lots, tour coordinator
	should be different per lot.
16	APPROVED BUDGET FOR THE CONTRACT
	(ABC)
	The winning bid shall be determined based on the
	submitted bid proposal and does not exceed the
	aforementioned approved budget.
	LOT 2: PALAWAN PHP 3,000,000.00
	Korean Travel Inclusive of all
	Agents applicable taxes
17	Familiarization Trip  TERMS OF PAYMENT
1 /	TERMS OF PAYMENT
	Must be willing to provide services on a "send-
	bill" arrangement based on the actual number of
	participants and costs incurred.
	Processing of payment shall be initiated upon
	certification by the end-user of satisfactory
	completion of services and issuance of billing
	statements accompanied by supporting documents

		by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.	
		• 30 days upon receipt of SOA/billing	
		• Full payment will be on the send-bill arrangement statement to the <i>TOURISM PROMOTIONS</i> **BOARD PHILIPPINES* after the completion of services.	
		Kindly send the billing statement to the <b>TOURISM PROMOTIONS BOARD PHILIPPINES</b> after the completion of services.	
		MARIVIC M. SEVILLA Acting Head International Promotions Department Tourism Promotions Board	
		6/F, Five E-Com Center, Harbor Drive, Mall of Asia Complex, Pasay City, Philippines	
		The supplier will be paid once the travel is completed.	
		The supplier is encouraged to have a Landbank account. Payment will be made through an LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.	
	18	CONTRACT DURATION	
		The effectivity of the Contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the completion of the deliverable/services.	
Ιŀ	nereby c	ertify to comply and deliver all of the above requirements.	
N	ame of (	Company Signature over Printed Name of the authorized representative	Date

# **Technical Specifications**

# SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025 (TPB-ITB No. 2024-060) LOT No. 3

[Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid and cross-referenced to that evidence.

Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]

Item	Specification			Statement of Compliance
1	operator which implementates based on the TPB.  • Secured spote deducted endings.	Within 2 <sup>nd</sup> Quarter of 2025  (indicative dates and subject to change without prior notice)  requires the serve ho will help and it is tentative it inerarms are tentative it inerarms from the total expendiction of flights,	assist in the iliarization tours ies prepared by ted rates should ases. change based on	

	activities, and travel restrictions/quarantine status of the chosen destinations.
2	PARTICIPANTS
	Total number of participants: 10 pax  • 8 Korean media/influencers  • 1 PDOT Korea staff  • 1 TPB staff
	*Minimum guaranteed: 8 pax  * Final number to be advised five (5) days before the project implementation Note:  For excess in the number of participants, the winning tour operator shall charge the TPB based on the rate of the tour package computed per pax.
3	TRAVEL INSURANCE Comprehensive travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 10 pax Note: travel insurance shall be activated from and to the origin- destination of the participants.
4	TRANSPORTATION International Airline Tickets  • 9 pax (8 participants and 1 PDOT Korea staff) roundtrip International Air Tickets  •Route: Korea-Clark-Manila-Korea  •Regular Economy  •Rebookable  •Re-routable  •Refundable  •with 20 kilos baggage allowance per sector  •inclusive of all applicable taxes
	Land transportation with driver for the whole duration of the trip inclusive of the following requirements:  1. One (1) unit of a coaster with vehicle year model at least 2020 or newer for five (5) days.  2. One (1) additional van for luggage for two (2) days (inclusive of driver and gas)
	<ul> <li>Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.</li> <li>Vehicle year model must be at least 2020 or newer.</li> <li>Must be equipped with: <ul> <li>Climate control or air-conditioning, PA system, and dashcam (front &amp; back)</li> <li>With safety belts for all seats</li> <li>GPS or Waze and charge units for phones</li> </ul> </li> </ul>

- Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges and other consumable costs, and other related expenses, will be covered by the tour operator.
- Must have enough umbrellas in the vehicle for the passengers
- Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

#### 5 ACCOMMODATION

- Must be DOT-accredited establishment in Manila, Clark and CALABARZON.
- Deluxe / 4 to 5-star category
- Accessible to shopping, recreation, and attraction areas (kindly refer to the attached itinerary).
- Must be within 5 km from the golf courses
- Provision of 10 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights.
- Provision for early check-in and/or late checkout based on the itinerary.
- Preferably with welcome amenities in the room upon check-in.
- Provision of late check-out
- Provision of special lane for check-in and check-out
- Waiving of room deposit charges

#### 6 MEALS AND BEVERAGES

Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 10 pax for the whole duration of the trip.

- Lunch @ PHP 1,200/pax/day x 10 pax x 5 days
- Dinner @ PHP 1,300/pax/day x 10 pax x 5 days
- Snacks @ Php 500/pax/day x 10 pax x 5 days
- With one round of beverages per meal.
- The budget per meal should be reflected in the bidder's proposal.
- If a plated meal, there should be at least 3 viands.
- Ensure provision of dietary requirements.
- Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)

7	TOURS AND ACTIVITIES
	Provision of interactive/operational tours and activities for 10
	pax
	Please refer to the itinerary of the group.
	• Tours, activities, and dates are subject to change based on
	recommendations of TPB, DOT Foreign offices, and Regional
	Offices.
	Provide an alternative itinerary or activity in case of rain, risk
	of typhoon, and other unforeseen or fortuitous events subject to
	the approval of the TPB.
	• The final itinerary should be approved by the TPB and must
	adhere to existing health and safety protocols.
	• To include green fees, insurance fee, golf cart, caddie fee, and
	hole-in-one fee
8	TOUR KITS
	Provision of incentivized sustainable tour kits for 10 pax to
	include the following:
	Tava Vita alacad in associal deservativa hana sacha hana
	a. Tour Kits placed in reusable drawstring bags, cacha bags, or in sustainable packaging:
	• 500 ml reusable and sustainable water tumbler
	Water (sustainable packaging, single-use packaging is not
	allowed)
	• One (1) pack of facial tissue
	• One (1) pack of wet wipes (biodegradable bamboo fiber
	material)
	• 50 ml. of 70% isopropyl alcohol in a spray bottle
	• Mints
	Mosquito repellent in spray
	• Sunblock (reef-safe)
	Disposable hooded emergency raincoat
	• One (1) sun visor/hat
	• Cold towels
	• Customized luggage tags (3pcs per pax) (design is subject
	to TPB's approval)
	• Provide label and descriptions (for what illness) for the medicine set
9	TOUR SIGNAGES AND BANNER
	• Provision of vehicle banners, identifiers for the delegates,
	and lollipop signages for the tour guide.
	<ul> <li>Provision of a tour banner for a group picture (size: 2 feet</li> </ul>
	x 3 feet, full color-printing)
	• Placing of tour operator/supplier's logo is not allowed.
	Banner to be designed by TPB and printed out by the tour
	operator.

## 10 SERVICES OF A LICENSED DOT-ACCREDITED KOREAN/ENGLISH- SPEAKING TOUR GUIDE/ INTERPRETER One Licensed DOT-Accredited Korean-speaking tour guide or one DOT-Accredited English-speaking tour guide with a Korean interpreter. DOT-Accredited Korean-speaking tour guide: • Must be familiar with the destination, must be fluent and conversant in Korean and English, and have a strong sense of Philippine history, culture, tradition, art as well as current • Must have handled at least (1) foreign tour group. Or DOT-Accredited English-speaking tour guide with a Korean interpreter: • Must have handled at least (1) foreign tour group. • DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and have a strong sense of Philippine history, culture, tradition, art as well as current events. • Korean interpreter must be familiar with tourism-related terminologies, and must be fluent and conversant in Korean and English. • Must have experience in handling foreign groups • Proof to be submitted 2 weeks before the travel dates subject to approval of TPB PHOTOGRAPHER / VIDEOGRAPHER AND TOUR 11 **COORDINATOR** • Provision of one (1) photographer/videographer to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google drive to be submitted to the TPB representative together with the SOA • Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google drive to be submitted to the TPB representative at the end of the tour. • Provision of one (1) tour coordinator with at least three (3) years of experience to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour. • Must submit a Curriculum Vitae of the tour coordinator together with the technical bid proposal. • The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour. **CURATED SUSTAINABLE DESTINATION - BASED** 12 **TOKENS**

	Provision of curated sustainable destination-based tokens	
	for 10 pax @Php 1,500/pax	
	*Submit sample photos/pegs of proposed destination-based	
	tokens. TPB to approve final sampling before mass	
	production.	
	• Placing of tour operator/supplier's logo is not allowed.	
	• Proposed tokens and designs are subject to TPB's	
	approval.	
13	INCIDENTAL AND OTHER MISCELLANEOUS	
	EXPENSES	
	• Provision of budget to cover expenses for the sampling of	
	local delicacies, permits, entrance fees, environmental fees,	
	terminal fees, porter fees, communication expenses, water	
	expenses, and other on-site related expenses.	
	• Provision of one (1) first aid kit for the group, to include	
	at least 6 pieces of the following medicines: Antacid for	
	upset stomach, Paracetamol for headache and fever,	
	Antihistamine for allergies, Loperamide for diarrhea,	
	Meclizine hydrochloride for motion sickness, and Ibuprofen	
	for pain reliever	
	• Provision of four (4) pocket Wi-Fi units with unlimited	
	internet data for the participants for the duration of the trip.	
14	OTHER TECHNICAL REQUIREMENTS	
	1. Assistance in preparing/securing entry	
	documents, as may be necessary.	
	2. Willingness to respond to immediate/unforeseen	
	changes in specifications.	
	3. Willing to provide services on a "send-bill"	
	arrangement based on the actual number of	
	participants and costs incurred. Processing of	
	payment shall be initiated upon certification by	
	the end-user of satisfactory completion of	
	services and issuance of billing statements	
	accompanied by supporting documents by the	
	supplier.	
	4. Must be a Filipino-owned, operated, and legally	
	registered tour services company under	
	Philippine laws.  5 Must be accordited with the Department of	
	5. Must be accredited with the Department of	
	Tourism (DOT) and preferably a registered TPB	
	member (TPB to consider if their DOT	
	certification has an ongoing application for	
	renewal).	
	6. Must be engaged in the business as a travel and	
	tour operator for at least three (3) years with	
	experience and expertise in inbound (domestic)	
	travel, providing logistical requirements, tour	

r							
	operator services for tours, events, and the likes						
	with foreign participants and must have handled						
	at least three (3) international groups preferably						
	Japanese in the last three (3) years. Provide						
	certificate of Satisfactory Completion for						
	handled groups.						
	7. Tour activities and/or schedules/dates may still						
	be changed based on recommendations of the						
	DOT Regional Offices.						
	8. Neither party shall be held liable to the other						
	party for any failure to perform any obligation						
	due to a fortuitous event or force majeure which						
	is beyond the control of any party including but						
	not limited to government pronouncements,						
	natural, or man-made eventuality.						
	9. Bidders should submit a detailed budget bid						
	proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated						
	requested sponsorship (hosted/discounted) will						
	be deducted from the bid amount. Thus, the tour						
	operator will bill TPB <i>based on the actual cost</i>						
	per pax.						
	10. Submit a Curriculum Vitae of the tour						
	coordinator together with the bid proposal per						
	leg. If bidding for several lots, tour coordinator						
	should be different per lot.						
15	APPROVED BUDGET FOR THE CONTRACT						
	(ABC)						
	The winning bid shall be determined based on the						
	submitted bid proposal and does not exceed the						
	aforementioned approved budget.						
	LOT 3: MANILA,						
	CLARK AND						
	CALABARZON PHP 3,000,000.00						
	Korean Media and Inclusive of all						
	Influencers applicable taxes						
	Familiarization Trip						
16	TERMS OF PAYMENT						
	Must be willing to provide services on a "send-						
	bill" arrangement based on the actual number of						
	participants and costs incurred.						
	<ul> <li>Processing of payment shall be initiated upon</li> </ul>						
	certification by the end-user of satisfactory						
	completion of services and issuance of billing						

	statements accompanied by supporting docum by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.  • 30 days upon receipt of SOA/billing  • Full payment will be on the send-bill arrangen statement to the TOURISM PROMOTIONS	ment
	BOARD PHILIPPINES after the completion services.  Kindly send the billing statement to the TOUR PROMOTIONS BOARD PHILIPPINES the completion of services.	RISM
	MARIVIC M. SEVILLA Acting Head International Promotions Department Tourism Promotions Board	
	6/F, Five E-Com Center, Harbor Drive, Mall of Complex, Pasay City, Philippines	f Asia
	The supplier will be paid once the travel i completed.	S
	The supplier is encouraged to have a Landaccount. Payment will be made through an bank deposit. In case the supplier does not h Landbank account, bank charges will shouldered by the supplier.	LBP ave a
17	CONTRACT DURATION	
	The effectivity of the Contract shall commence the date of receipt of the Notice to Proceed ( until the completion of the deliverable/services.	NTP)
I hereby	certify to comply and deliver all of the above requirement	nts.
Name of	Company Signature over Printed Name of the authorized representative	Date

# **Technical Specifications**

# SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025 (TPB-ITB No. 2024-060) LOT No. 4

[Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid and cross-referenced to that evidence.

Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]

Item		Statement of Compliance		
	LOT 4: Leyte Korean Dive Familiarization Trip	Within 2 <sup>nd</sup> Quarter of 2025  (indicative dates and subject to change without prior notice)	10 pax (8 participants + 1 PDOT Korea staff + 1 TPB staff)	
1	<ul> <li>The project operator implement based on TPB.</li> <li>Secured sign be deducted</li> </ul>			

	• Itinerary and dates are subject to change based on the availability of flights, accommodation, activities, and travel restrictions/quarantine status of the chosen destinations.
2	PARTICIPANTS  Total number of participants: 10 pax  • 8 Korean Dive Agents  • 1 PDOT Korea staff  • 1 TPB staff
	*Minimum guaranteed: 8 pax  * Final number to be advised five (5) days before the project implementation Note:  For excess in the number of participants, the winning tour operator shall charge the TPB based on the rate of the tour package computed per pax.
3	TRAVEL INSURANCE Comprehensive international travel insurance with COVID- 19 coverage worth PHP 1,000,000.00/pax for 10 pax
	Note: travel insurance shall be activated from and to the origin-destination of the participants.
4	TRANSPORTATION
	International Airline Tickets  • 9 pax (8 participants and 1 PDOT Korea staff) roundtrip International Air Tickets  • Route: Korea-Manila-Korea  • Regular Economy  • Rebookable  • Re-routable  • Refundable  • with 20 kilos baggage allowance per sector With 30kgs or  2 pcs check-in baggage allowance  • inclusive of all applicable taxes
	Domestic Airline Tickets  • 10 pax (8 participants + 1 PDOT Korea + 1 TPB staff) round trip domestic airline tickets  • Route: Manila- Oriental Mindoro Leyte -Manila  • Regular Economy
	<ul> <li>Rebookable</li> <li>Re-routable</li> <li>Refundable</li> <li>with 20 kilos baggage allowance per sector With 30kgs or 2 pcs check-in baggage allowance</li> </ul>

• inclusive of all applicable taxes

Land transportation with driver for the whole duration of the trip inclusive of the following requirements:

- 1. One (1) unit of a coaster with vehicle year model at least 2020 or newer for five (5) days.
- 2. One (1) additional van for luggage for two (2) days (inclusive of driver and gas)
- Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.
- Vehicle year model must be at least 2020 or newer.
- Must be equipped with:
- Climate control or air-conditioning, PA system, and dashcam (front & back)
- With safety belts for all seats
- GPS or Waze and charge units for phones
- Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges and other consumable costs, and other related expenses, will be covered by the tour operator.
- Must have enough umbrellas in the vehicle for the passengers
- Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with quests

## 5 ACCOMMODATION

- Must be a DOT-accredited establishment in Leyte and Manila
- Deluxe or Triple-A category or its equivalent. Accessible to diving, recreation, and attraction areas (kindly refer to the attached itinerary).
- Provision of 10 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights.
- Provision for early check-in and/or late checkout based on the itinerary.
- Preferably with welcome amenities in the room upon check-in.
- Provision of late check-out
- Provision of a special lane for check-in and check-out, if necessary
- Waiving of room deposit charges
- Destinations: Leyte and Manila (at least 5 kilometers from NAIA)

#### 6 MEALS AND BEVERAGES

Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 10 pax for the whole duration of the trip. • Lunch @ PHP 1,200/pax/day x 10 pax x 5 days • Dinner @ PHP 1,300/pax/day x 10 pax x 5 days • Snacks @ Php 500/pax/day x 10 pax x 5 days • With one round of beverages per meal. • The budget per meal should be reflected in the bidder's proposal. • If a plated meal, there should be at least 3 viands. • Ensure provision of dietary requirements. • Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB) 7 **TOURS AND ACTIVITIES** Provision of underwater scuba diving and interactive/operational tours and activities for 10 pax Please refer to the itinerary of the group. • Tours, activities, and dates are subject to change based on recommendations of TPB, DOT Foreign offices, and Regional Offices. • Provide an alternative itinerary or activity in case of rain, risk of typhoon, and other unforeseen or fortuitous events subject to the approval of the TPB. • The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols. 8 **TOUR KITS** Provision of incentivized sustainable tour kits for 10 pax to include the following: a. Tour Kits placed in a dive dry bag: • 500 ml reusable and sustainable water tumbler • Water (sustainable packaging, single-use packaging is not allowed) • One (1) pack of facial tissue • One (1) pack of wet wipes (biodegradable bamboo fiber • 50 ml. of 70% isopropyl alcohol in a spray bottle Mints • Mosquito repellent in spray Sunblock • Disposable hooded emergency raincoat • One (1) cap/hat • Cold towels Customized luggage tags (3pcs per pax) (design is subject to TPB's approval)

	Durvide label and descriptions (for relatibless) for the	
	• Provide label and descriptions (for what illness) for the medicine set	
9	TOUR SIGNAGES AND BANNER	
	<ul> <li>Provision of vehicle banners, identifiers for the delegates, and lollipop signages for the tour guide.</li> <li>Provision of a tour banner for a group picture (size: 2 feet x 3 feet, full color-printing)</li> <li>Placing of tour operator/supplier's logo is not allowed.</li> <li>Banner to be designed by TPB and printed out by the tour operator.</li> </ul>	
10	SERVICES OF A LICENSED DOT-ACCREDITED	
	KOREAN/ENGLISH- SPEAKING TOUR GUIDE/ INTERPRETER	
	One Licensed DOT-Accredited Korean-speaking tour guide or one DOT-Accredited English-speaking tour guide with a Korean interpreter.	
	<ul> <li>DOT-Accredited Korean-speaking tour guide:</li> <li>Must be familiar with the destination, must be fluent and conversant in Korean and English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.</li> <li>Must have handled at least (1) foreign tour group.</li> </ul>	
	Or DOT-Accredited English-speaking tour guide with a Korean interpreter:  • Must have handled at least (1) foreign tour group.  • DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.  • Korean interpreter must be familiar with tourism-related terminologies, and must be fluent and conversant in Korean and English.  • Must have experience in handling foreign groups  • Proof to be submitted 2 weeks before the travel dates subject to approval of TPB  • Bidder must submit a Curriculum Vitae of the Tour Guide and/or the Interpreter at least 2 weeks before the intended travel dates.	
11	PHOTOGRAPHER / VIDEOGRAPHER AND TOUR COORDINATOR and/or DIVE MASTER/DIVE INSTRUCTOR	
	<ul> <li>Provision of a photographer/videographer team composed of the following:</li> <li>o 1 photographer / videographer / aerial or drone photographer</li> </ul>	

o 1 underwater photographer / videographer • to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google Drive to be submitted to the TPB representative together with the SOA • Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google Drive to be submitted to the TPB representative at the end of the tour. • Provision of one (1) tour coordinator and/or dive master/instructor with at least three (3) years of experience, to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour. • Bidder must submit a Curriculum Vitae of the at least 2 weeks before the intended travel dates. • The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour. NOTE: Bidder can assign 1 Tour Coordinator and 1 Dive Master/Instructor OR 1 Tour Coordinator that is also a dive master/instructor as long as there is subsequent experience, based on the Curriculum Vitae to be submitted. CURATED SUSTAINABLE DESTINATION-BASED **TOKENS** Provision of curated sustainable destination-based tokens for 10 pax @ Php 1,500/pax \*Submit sample photos/pegs of proposed destination-based tokens. TPB to approve final sampling before mass production. • Placing the tour operator/supplier's logo is not allowed. • Proposed tokens and designs are subject to TPB's approval. INCIDENTAL AND OTHER MISCELLANEOUS **EXPENSES** • Provision of budget to cover expenses for the sampling of local delicacies, permits, entrance fees, environmental fees, terminal fees, porter fees, communication expenses, water expenses, and other on-site related expenses. • Provision of one (1) first aid kit for the group, to include at least 6 pieces of the following medicines: Antacid for upset stomach, Paracetamol for headache and fever, Antihistamine for allergies, Loperamide for diarrhea,

12

13

for pain reliever

Meclizine hydrochloride for motion sickness, and Ibuprofen

• Provision of four (4) pocket Wi-Fi units with unlimited internet data for the participants for the duration of the trip.

## 14 OTHER TECHNICAL REQUIREMENTS

- 1. Assistance in preparing/securing entry documents, as may be necessary.
- 2. Willingness to respond to immediate/unforeseen changes in specifications.
- 3. Willing to provide services on a "send-bill" arrangement based on the actual number of participants and costs incurred. Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier.
- 4. Must be a Filipino-owned, operated, and legally registered tour services company under Philippine laws.
- 5. Must be accredited with the Department of Tourism (DOT) and preferably a registered TPB member (TPB to consider if their DOT certification has an ongoing application for renewal).
- 6. Must be engaged in the business as a travel and tour operator for at least three (3) years with experience and expertise in inbound (domestic) travel, providing logistical requirements, tour operator services for tours, events, and the likes with foreign participants and must have handled at least three (3) international groups preferably Japanese in the last three (3) years. Provide certificate of Satisfactory Completion for handled groups.
- 7. Tour activities and/or schedules/dates may still be changed based on recommendations of the DOT Regional Offices.
- 8. Neither party shall be held liable to the other party for any failure to perform any obligation due to a fortuitous event or force majeure which is beyond the control of any party including but

	, , , , , , , , , , , , , , , , , , ,
	not limited to government pronouncements, natural, or man-made eventuality.
	9. Bidders should submit a detailed budget bid proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the tour operator will bill TPB based on the actual cost per pax.
	10. Submit a Curriculum Vitae of the tour coordinator together with the bid proposal per leg. If bidding for several lots, tour coordinator should be different per lot.
1.5	ADDDOVED DUDGET FOR THE CONTRACT
15	APPROVED BUDGET FOR THE CONTRACT (ABC)
	The winning bid shall be determined based on the submitted bid proposal and does not exceed the aforementioned approved budget.
	LOT 4: Leyte PHP 3,000,000.00
	Korean Dive Inclusive of all
	Familiarization Trip applicable taxes
16	TERMS OF PAYMENT
	Must be willing to provide services on a "send-bill" arrangement based on the actual number of participants and costs incurred.
	Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.
	30 days upon receipt of SOA/billing
	<ul> <li>Full payment will be on the send-bill arrangement statement to the TOURISM PROMOTIONS         BOARD PHILIPPINES after the completion of services.</li> </ul>

		end the billing statement to the TOURISM OTIONS BOARD PHILIPPINES after				
		letion of services.				
	MARIVIC M. SEVILLA					
	In	Acting Head ternational Promotions Department Tourism Promotions Board				
		E-Com Center, Harbor Drive, Mall of Asia, Pasay City, Philippines				
	The	supplier will be paid once the travel is completed.				
	account. bank dep Landban	plier is encouraged to have a Landbank Payment will be made through an LBP posit. In case the supplier does not have a k account, bank charges will be ed by the supplier.				
17	CONTRAC	T DURATION				
	the date of	ivity of the Contract shall commence from f receipt of the Notice to Proceed (NTP) ompletion of the deliverable/services.				
I hereby c	ertify to comply	y and deliver all of the above requirements.				
Name of 0	Name of Company Signature over Printed Name of the authorized representative					

# Section VIII. Checklist of Technical and Financial Documents

## Notes on the Checklist of Technical and Financial Documents

The prescribed documents in the checklist are mandatory to be submitted in the Bid, but shall be subject to the following:

- a. GPPB Resolution No. 09-2020 on the efficient procurement measures during a State of Calamity or other similar issuances that shall allow the use of alternate documents in lieu of the mandated requirements; or
- b. Any subsequent GPPB issuances adjusting the documentary requirements after the effectivity of the adoption of the PBDs.

The BAC shall be checking the submitted documents of each Bidder against this checklist to ascertain if they are all present, using a non-discretionary "pass/fail" criterion pursuant to Section 30 of the 2016 revised IRR of RA No. 9184.

## **Checklist of Technical and Financial Documents**

#### I. TECHNICAL COMPONENT ENVELOPE

#### Class "A" Documents Legal Documents Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages); (a) Registration certificate from Securities and Exchange Commission (SEC), (b) Department of Trade and Industry (DTI) for sole proprietorship, or Cooperative Development Authority (CDA) for cooperatives or its equivalent document, And (c) Mayor's or Business permit issued by the city or municipality where the principal place of business of the prospective bidder is located, or the equivalent document for Exclusive Economic Zones or Areas; Tax clearance per E.O. No. 398, s. 2005, as finally reviewed and approved (d) by the Bureau of Internal Revenue (BIR). **Technical Documents** Statement of the prospective bidder of all its ongoing government and private (f) contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid; and Statement of the bidder's Single Largest Completed Contract (SLCC) similar (g)to the contract to be bid, except under conditions provided for in Sections 23.4.1.3 and 23.4.2.4 of the 2016 revised IRR of RA No. 9184, within the relevant period as provided in the Bidding Documents; and Original copy of Bid Security. If in the form of a Surety Bond, submit also a (h) certification issued by the Insurance Commission; Original copy of Notarized Bid Securing Declaration; and Conformity with the Technical Specifications, which may include (i)production/delivery schedule, manpower requirements, and/or aftersales/parts, if applicable; and Original duly signed Omnibus Sworn Statement (OSS); (i)and if applicable, Original Notarized Secretary's Certificate in case of a corporation, partnership, or cooperative; or Original Special Power of Attorney of all members of the joint venture giving full power and authority to its officer to sign the OSS and do acts to represent the Bidder. Financial Documents The Supplier's audited financial statements, showing, among others, the (k) Supplier's total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission; and The prospective bidder's computation of Net Financial Contracting Capacity (1)

(NFCC);

		<u>or</u>
		A committed Line of Credit from a Universal or Commercial Bank in lieu of
		its NFCC computation.
		ı
		Class "B" Documents
	(m)	If applicable, a duly signed joint venture agreement (JVA) in case the joint venture is already in existence;
		<u>or</u>
		duly notarized statements from all the potential joint venture partners stating
		that they will enter into and abide by the provisions of the JVA in the instance
		that the bid is successful.
	Other do	cumentary requirements under RA No. 9184 (as applicable)
	(n)	[For foreign bidders claiming by reason of their country's extension of
		reciprocal rights to Filipinos] Certification from the relevant government
		office of their country stating that Filipinos are allowed to participate in
		government procurement activities for the same item or product.
	(o)	
		Bidder or Domestic Entity.
		Bidder of Boillestie Littity.
25	EIN A NI	CIAL COMPONENT ENVELOPE
25		
	$\square$ (a)	Original of duly signed and accomplished Financial Bid Form; and
	(b)	Original of duly signed and accomplished Price Schedule(s).

## Name of the Procuring Entity: Tourism Promotions Board Philippines

Project :Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4 (TPB-ITB No. 2024-007 EPA) Lot No.

List of all Ongoing Government & Private Contracts within three (3) years including contracts awarded but not yet started,

if any, weather similar or Business Name :	not similar in nature a	and complexity to the	contract to be	bid		,		
	a. Owner's Name		Bidder's R	ole	a. Date Awarded		of lishment	Value of
Name of Contract/ Project Cost	b. Address c. Telephone Nos.	Nature of Work	Description	% (		Planned	Actual	Outstanding Works / Undelivered Portion
<u>Government</u>								
<u>Private</u>								
						Total Cost		

Note: This statement shall be supported with (any):

- 1. Notice of Award and/or Contract / Purchase Order
- 2. Notice to Proceed

Submitted by	/ :
	(Printed Name & Signature)
Designation	·
Date	:

Name of the Procuring Entity: Tourism Promotions Board Project: Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4 (TPB-ITB No. 2024-007 EPA)
Lot No.
Single Largest Completed Contract (SLCC) similar to the Contract to be
bidiweithinatheee (3) years, contract should be atleast be fifty percent (50%) of the ABC
Business Address :

	a. Owner's Name		Bidder's Ro	ole	a. Amount of Award	a. Date Awarded
Name of Contract	<ul><li>b. Owner's Name Address</li><li>c. Telephone Nos.</li></ul>	Nature of Work	Description	%	•	b. Contract Effectivity c. Date Completed
Government						
Private						

Note: This Statement shall be supported with

- 1. Contract
- 2. Notice to Proceed / Equivalent
- 3. Certificate of Satisfactory Completion

Submitted by:	
Name of Representative of Bidder:	
Position	<i>:</i>
Date	:

## **Bid Form for the Procurement of Goods**

[shall be submitted with the Bid]

BID FORM
Date : Project Identification No. :
To: [name and address of Procuring Entity]
Having examined the Philippine Bidding Documents (PBDs) including the Supplemental or Bid Bulletin Numbers [insert numbers], the receipt of which is hereby duly acknowledged, we, the undersigned, offer to [supply/deliver/perform] [description of the Goods] in conformity with the said PBDs for the sum of [total Bid amount in words and figures] or the total calculated bid price, as evaluated and corrected for computational errors, and other bid modifications in accordance with the Price Schedules attached herewith and made part of this Bid. The total bid price includes the cost of all taxes, such as, but not limited to: [specify the applicable taxes, e.g. (i) value added tax (VAT), (ii) income tax, (iii) local taxes, and (iv) other fiscal levies and duties], which are itemized herein or in the Price Schedules,
If our Bid is accepted, we undertake:
<ul> <li>to deliver the goods in accordance with the delivery schedule specified in the Schedule of Requirements of the Philippine Bidding Documents (PBDs);</li> </ul>
<ul> <li>to provide a performance security in the form, amounts, and within the times prescribed in the PBDs;</li> </ul>
<ul> <li>to abide by the Bid Validity Period specified in the PBDs and it shall remain binding upon us at any time before the expiration of that period.</li> </ul>
[Insert this paragraph if Foreign-Assisted Project with the Development Partner: Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid, and to contract execution if we are awarded the contract, are listed below:
Name and address Amount and Purpose of of agentCurrencyCommission or gratuity
(if none_state "None") 1

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your Notice of Award, shall be binding upon us.

We understand that you are not bound to accept the Lowest Calculated Bid or any Bid you may receive.

We certify/confirm that we comply with the eligibility requirements pursuant to the PBDs.

The undersigned is authorized to submit the bid on behalf of [name of the bidder] as evidenced by the attached [state the written authority].

We acknowledge that failure to sign each and every page of this Bid Form, including the attached Schedule of Prices, shall be a ground for the rejection of our bid.

Name:
Legal capacity:
Signature:
Duly authorized to sign the Bid for and behalf of:
Date:

# Price Schedule for Goods Offered from Within the Philippines [shall be submitted with the Bid if bidder is offering goods from within the Philippines]

## For Goods Offered from Within the Philippines

Nam	ne of Bidde	r	Project ID No.					_ Page _	of
1	2	3	4	5	6	7	8	9	10
Item	Description	Country of origin	Quantity	Unit price EXW per item	Transportation and all other costs incidental to delivery, per item	Sales and other taxes payable if Contract is awarded, per item	Cost of Incidental Services, if applicable, per item	Total Price, per unit (col 5+6+7+ 8)	Total Price delivered Final Destination (col 9) x (col 4)
Name:									
Lega	Legal Capacity:								
Sign	Signature:								

Duly authorized to sign the Bid for and behalf of:

## **Bid Securing Declaration Form**

[shall be submitted with the Bid if bidder opts to provide this form of bid security]

REPUBLIC OF THE PHILIPPINES)	
CITY OF	) S.S.

# BID SECURING DECLARATION Project Identification No.: [Insert number]

To: [Insert name and address of the Procuring Entity]

I/We, the undersigned, declare that:

- 1. I/We understand that, according to your conditions, bids must be supported by a Bid Security, which may be in the form of a Bid Securing Declaration.
- 2. I/We accept that: (a) I/we will be automatically disqualified from bidding for any procurement contract with any procuring entity for a period of two (2) years upon receipt of your Blacklisting Order; and, (b) I/we will pay the applicable fine provided under Section 6 of the Guidelines on the Use of Bid Securing Declaration, within fifteen (15) days from receipt of the written demand by the procuring entity for the commission of acts resulting to the enforcement of the bid securing declaration under Sections 23.1(b), 34.2, 40.1 and 69.1, except 69.1(f),of the IRR of RA No. 9184; without prejudice to other legal action the government may undertake.
- 3. I/We understand that this Bid Securing Declaration shall cease to be valid on the following circumstances:
  - a. Upon expiration of the bid validity period, or any extension thereof pursuant to your request;
  - b. I am/we are declared ineligible or post-disqualified upon receipt of your notice to such effect, and (i) I/we failed to timely file a request for reconsideration or (ii) I/we filed a waiver to avail of said right; and
  - c. I am/we are declared the bidder with the Lowest Calculated Responsive Bid, and I/we have furnished the performance security and signed the Contract.

IN WITNESS WHEREOF, I/We have hereunto set my/our hand/s this \_\_\_\_ day of [month] [year] at [place of execution].

[Insert NAME OF BIDDER OR ITS AUTHORIZED REPRESENTATIVE]
[Insert signatory's legal capacity]
Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

## **Omnibus Sworn Statement (Revised)**

[shall be submitted with the Bid]

REPUBLIC OF THE PHILIPPINES	)
CITY/MUNICIPALITY OF	Ś.S.

#### **AFFIDAVIT**

- I, [Name of Affiant], of legal age, [Civil Status], [Nationality], and residing at [Address of Affiant], after having been duly sworn in accordance with law, do hereby depose and state that:
- 1. [Select one, delete the other:]

[If a sole proprietorship:] I am the sole proprietor or authorized representative of [Name of Bidder] with office address at [address of Bidder];

[If a partnership, corporation, cooperative, or joint venture:] I am the duly authorized and designated representative of [Name of Bidder] with office address at [address of Bidder];

2. [Select one, delete the other:]

[If a sole proprietorship:] As the owner and sole proprietor, or authorized representative of [Name of Bidder], I have full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached duly notarized Special Power of Attorney;

[If a partnership, corporation, cooperative, or joint venture:] I am granted full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached [state title of attached document showing proof of authorization (e.g., duly notarized Secretary's Certificate, Board/Partnership Resolution, or Special Power of Attorney, whichever is applicable;)];

- 3. [Name of Bidder] is not "blacklisted" or barred from bidding by the Government of the Philippines or any of its agencies, offices, corporations, or Local Government Units, foreign government/foreign or international financing institution whose blacklisting rules have been recognized by the Government Procurement Policy Board, by itself or by relation, membership, association, affiliation, or controlling interest with another blacklisted person or entity as defined and provided for in the Uniform Guidelines on Blacklisting;
- 4. Each of the documents submitted in satisfaction of the bidding requirements is an authentic copy of the original, complete, and all statements and information provided therein are true and correct;
- 5. [Name of Bidder] is authorizing the Head of the Procuring Entity or its duly authorized representative(s) to verify all the documents submitted;
- 6. [Select one, delete the rest:]

[If a sole proprietorship:] The owner or sole proprietor is not related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical

Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a partnership or cooperative:] None of the officers and members of [Name of Bidder] is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a corporation or joint venture:] None of the officers, directors, and controlling stockholders of [Name of Bidder] is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

- 7. [Name of Bidder] complies with existing labor laws and standards; and
- 8. [Name of Bidder] is aware of and has undertaken the responsibilities as a Bidder in compliance with the Philippine Bidding Documents, which includes:
  - a. Carefully examining all of the Bidding Documents;
  - b. Acknowledging all conditions, local or otherwise, affecting the implementation of the Contract;
  - Making an estimate of the facilities available and needed for the contract to be bid, if any; and
  - d. Inquiring or securing Supplemental/Bid Bulletin(s) issued for the [Name of the Project].
- 9. [Name of Bidder] did not give or pay directly or indirectly, any commission, amount, fee, or any form of consideration, pecuniary or otherwise, to any person or official, personnel or representative of the government in relation to any procurement project or activity.
- 10. In case advance payment was made or given, failure to perform or deliver any of the obligations and undertakings in the contract shall be sufficient grounds to constitute criminal liability for Swindling (Estafa) or the commission of fraud with unfaithfulness or abuse of confidence through misappropriating or converting any payment received by a person or entity under an obligation involving the duty to deliver certain goods or services, to the prejudice of the public and the government of the Philippines pursuant to Article 315 of Act No. 3815 s. 1930, as amended, or the Revised Penal Code.

IN	<b>WHEREOF</b> , , Philippines.	hereunto	set my	hand	this	day	of	_, 20	_ at
		[Ino	or ΛΙΛΛΛΕ	OED	IDDED	AD IT	CALIT	UADI7	ED

[Insert NAME OF BIDDER OR ITS AUTHORIZED REPRESENTATIVE] [Insert signatory's legal capacity] Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

#### **TECHNICAL SPECIFICATIONS**

# SERVICES OF A TOUR OPERATOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025 Within Second Quarter of 2025

#### I. BACKGROUND

As part of the Board-approved programs of the Tourism Promotions Board for FY 2025, the North Asia Division will be conducting Travel Agents, Media, and/or Dive Influencers Familiarization Trips for the Japanese and Korean Markets covering various tourism destinations focused on Sun and Beach, Dive, Adventure, Wellness, Culinary, and Heritage. The team, in coordination with the Department of Tourism Foreign Offices of said markets, will be inviting ten (10) participants per country.

These familiarization trips are curated experiences designed to introduce the diverse and captivating aspects of the country. Through these trips, journalists, bloggers, and content creators will have the opportunity to immerse themselves in the rich culture, stunning landscapes, vibrant cities, and unique attractions the Philippines offers..

Participants will visit popular tourist destinations, lesser-known gems, and cultural sites. They will explore Palawan's pristine beaches, Clark, Manila and CALABARZON for Golf, Leyte for diving, and Cebu for ESL.

During the trip, participants will get to engage with local communities, interact with the people, experience traditional cuisines, and capture the essence of the Philippines. The goal is to provide the group with firsthand experiences that will enable them to create authentic and informative narratives about the country, its people, and its unique attractions. Similarly, the travel agents can craft itineraries offering these featured destinations to their clients. Finally, this will allow the participants to form a personal connection with the destination, thereby facilitating the creation of compelling stories, articles, photographs, and videos that can inspire potential travelers to explore the beauty and culture of the Philippines.

#### **PROJECT DETAILS**

I. Osaka and Tokyo ESL Familiarization Trip

Theme: ESL Venue: Cebu

No. of participants: 6

This trip aims to position the Philippines, particularly Cebu, as a prime destination for ESL education. TPB, in partnership with PDOT Osaka and Tokyo, will bring a select group of six (6) school board representatives / travel agents offering ESL / media/influencers to experience firsthand the latest developments in the country's ESL sector. The group will be joined by one (1) PDOT Tokyo/Osaka staff and one (1) TPB Project officer.

Participants will explore not only top ESL schools but also Cebu's rich cultural and leisure experiences, giving them a holistic view of what the city has to offer. The ultimate goal is to foster greater awareness of the Philippines as an attractive ESL destination, with media invitees generating stories and content that highlight Cebu's unique offerings.

#### **Proposed Schedule:**

Day 1: Arrival from Japan to Cebu

Day 2: Cebu (ESL-focused)

Day 3: Cebu (ESL-focused)

Day 4: Cebu (Leisure activities)

Day 5: Return to Japan

#### II. Korean Travel Agents/Media/Dive Familiarization Trips

In partnership with the Philippine Department of Tourism (PDOT) Korea Office, the team will select and invite eight (8) travel agents, eight (8) media and influencers, and eight (8) divers from Korea as participants who will experience sun and beach as well as diving and golfing in featured Philippine destinations. This will strategically highlight the destinations through media and influencer marketing, disseminating information to the market and eventually generating direct sales and revenue to the tourism establishments and the overall local economy. The group will be joined by one (1) PDOT Korea staff and one (1) TPB Project officer.

#### A. Travel Agents Familiarization Trip

Theme: Sun and Beach Venue: Palawan No. of participants: 10

TPB through the PDOT Korea office will partner with Jeju Air Sales Managers who will be visiting Puerto Princesa, Palawan. The focus will be on showcasing the island's world-renowned natural beauty and its potential as a leisure destination. Participants will experience the crystal-clear waters of Puerto Princesa, tour the UNESCO Heritage Underground River, and explore stunning limestone cliffs. The trip will highlight Palawan's luxurious resorts, eco-tourism offerings, and pristine beaches, making it a top choice for

travelers seeking both relaxation and adventure. The agents will have firsthand knowledge of Puerto Princesa, Palawan's unique combination of leisure and nature.

#### **B.** Media Familiarization Trip

Theme: Golf

Venue: Clark, Manila and CALABARZON

No. of participants: 10

The golfing population in Korea has increased significantly in recent years as golf is recognized as a safe outdoor activity during the pandemic. According to the Korea Leisure Industry Research Institute, an estimated 5.15 million Koreans played golf in 2021, 5.2% (0.26 million) of whom were in their 20s, and 13% (0.67 million) were in their 30s., showing an increase of 92.1% and 30.7% respectively, compared to the previous year. Based on the same statistics, it is expected that the number of golfers within the same age brackets will increase by approximately 0.3 million to 1.15 million for 2023. This shows that the millennial and GenZ (MZ) population is increasingly becoming interested in the sport.

#### C. Dive Familiarization Trip

Theme: Dive Venue: Leyte

No. of participants: 10

With an approximate population of 400,000 to 500,000 licensed scuba divers in Korea according to the Professional Association of Diving Instructors (PADI), only an estimate of 100,000 or about 20% of them visits the Philippines annually to dive. With this in mind, the Tourism Promotions Board Philippines (TPB) is recognizing the opportunities to strengthen the marketing and promotional initiatives for this growing market segment. Furthermore, with an estimate of about 15,000 Diving Certificates issued to Koreans annually and about USD 34.37 million of projected growth in scuba diving market share within 2021-2025, this will be the best time to focus our promotions of diving into the Korean market.

#### II. OBJECTIVES

The objectives of the invitational tours are as follows:

• Increase the awareness of the Philippines as a premier ESL destination

- Introduce new dive sites to the Korean market
- Leverage the popularity of golf among young Korean golfers by bringing them to popular golf courses in Clark, Manila and CALABARZON.
- Showcase and position Palawan for relaxation and adventure catering to several tourist demographics
- Drive actual tourist arrivals through direct engagements with Travel Agents, Divers, media/influencers

#### III. SPECIFICATIONS/SCOPE OF WORK/SERVICES/DELIVERABLES

MODULES	DATES	NO. OF PAX
LOT 1: CEBU	Within 2 <sup>nd</sup> Quarter of	8 pax
Osaka and Tokyo	2025	(6 participants + 1 PDOT Japan staff + 1 TPB
<b>ESL Familiarization</b>		staff)
Trip	(indicative dates and	
	subject to change	
	without prior notice)	
LOT 2: PALAWAN	Within 2 <sup>nd</sup> Quarter of	10 pax
Korean Travel	2025	(8 participants + 1 PDOT Korea staff + 1
Agents		TPB staff)
Familiarization Trip	(indicative dates and	
	subject to change	
	without prior notice)	
LOT 3: CLARK,	Within 2 <sup>nd</sup> Quarter of	10 pax
MANILA AND	2025	(8 participants + 1 PDOT Korea staff + 1
CALABARZON		TPB staff)
Korean Media and	(indicative dates and	
Influencers	subject to change	
Familiarization Trip	without prior notice)	
LOT 4: Leyte	Within 2 <sup>nd</sup> Quarter of	10 pax
Korean Dive	2025	(8 participants + 1 PDOT Korea staff + 1
Familiarization Trip		TPB staff)
	(indicative dates and	
	subject to change	
	without prior notice)	

• The project requires the services of a tour operator who will help and assist in the implementation of the said familiarization tours based on the tentative itineraries prepared by TPB.

- Secured sponsorship or discounted rates should be deducted from the total expenses.
- Itinerary and dates are subject to change based on the availability of flights, accommodation, activities, and travel restrictions/quarantine status of the chosen destinations.

Osaka an W (indicative dates a	ABC PHP 1,305,529.77	
DELIVERABLES	SPECIFICATION	REMARKS
PARTICIPANTS	Total number of participants:	Note: For excess in the number of participants, the winning tour operator shall charge the TPB based on the rate of the tour package computed per pax.
TRANSPORTATION	International Airline Tickets  • 7 pax (6 Japanese participants and 1 PDOT Tokyo/Osaka staff) roundtrip International Air Tickets  • Route: Japan-Cebu-Japan	<ul> <li>Regular Economy</li> <li>Rebookable</li> <li>Re-routable</li> <li>Refundable</li> <li>with 20 kilos baggage allowance per sector</li> <li>inclusive of all applicable taxes</li> </ul>
	Domestic Air Tickets	<ul><li>Regular economy</li><li>Re-bookable</li><li>Re-routable</li><li>Refundable</li></ul>

## baggage allowance per sector Inclusive of all

With 20 kilos

applicable taxes

#### Land transportation with driver for the whole duration of the trip inclusive of the following requirements:

- 1. One (1) coaster unit with vehicle year model at least 2020 or newer for five days (5) days.
- 2. One (1) luggage van for two (2) days (inclusive of driver and gas)
  - Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.
- Vehicle year model must be at least 2020 or newer.
- Must be equipped with:
- Climate control or air-conditioning, PA system, and dashcam (front and back)
- With safety belts for all seats
- GPS or Waze and charge units for phones
- ◆ Must be DOT-accredited and/or PATTOaccredited operator (submit proof of accreditation five (5) calendar days after receipt of NOA)
- Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges, and other consumable costs, and other

Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

TRAVEL INSURANCE	related expenses, will be covered by the tour operator.  • Must have enough umbrellas in the vehicle for the passengers  Comprehensive travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 8 pax	Note: travel insurance shall be activated from and to the origindestination of the participants.
ACCOMMODATION	<ul> <li>Must be a DOT accredited establishment in Cebu.</li> <li>Deluxe / 4-5-star category, located in Mactan</li> <li>Accessible to shopping, recreation, and attraction areas (refer to the attached itinerary).</li> <li>Provision of 8 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights.</li> <li>Provision for early check-in and/or late checkout based on the itinerary.</li> <li>Preferably with welcome amenities in the room upon check-in.</li> </ul>	<ul> <li>Provision of late check-out (up to 4:00 PM)</li> <li>Provision of special lane for check-in and check-out</li> <li>Waiving of room deposit charges</li> </ul>
MEALS AND BEVERAGES	Provision of meals with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage) for 8 pax for the whole duration of the trip.  • Lunch @ Php 1,000/pax/day x 8 pax x 1 day • Snacks @ Php 500/pax/day x 8 pax x 1 day	<ul> <li>With one round of beverages per meal.</li> <li>The budget per meal should be reflected in the bidder's proposal.</li> <li>If a plated meal, there should be at least 3 viands.</li> <li>Ensure provision of dietary requirements.</li> </ul>

	Dinner @ Php 1,300/pax/day x 8 pax x 1 day	<ul> <li>Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)</li> </ul>
TOURS AND ACTIVITIES	Provision of interactive/operational tours and activities based on the attached itinerary for 8 pax  **Please refer to the itinerary of the group**	<ul> <li>Tours, activities, and dates are subject to change based on recommendations of TPB, DOT Foreign offices, and Regional Offices.</li> <li>Provide an alternative itinerary or activity in case of rain, risk of typhoon, and other unforeseen or fortuitous events subject to the approval of the TPB.</li> <li>The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols.</li> </ul>
TOUR KITS	Personal Health/First Aid and Hygienic Kits to include the following medicines:  • Antacid for upset stomach  • Paracetamol for headache and fever  • Antihistamine for allergies  • Loperamide for diarrhea  • Meclizine hydrochloride for motion sickness  • Ibuprofen for pain reliever	<ul> <li>Provide label and descriptions (for what illness) for the medicine set</li> </ul>

TOUR SIGNAGES AND BANNER	<ul> <li>Water (sustainable packaging, single-use packaging is not allowed)</li> <li>Tissues</li> <li>Alcohol</li> <li>Provision of vehicle banners, identifiers for the delegates, and lollipop signages for the tour guide.</li> <li>Provision of a tour banner for a group picture (size: H 2 feet x W 3 feet, full color-printing)</li> </ul>	<ul> <li>Placing the tour operator/supplier's logo is not allowed.</li> <li>Banner to be designed by TPB and printed out by the tour operator.</li> </ul>
SERVICES OF A LICENSED DOT- ACCREDITED JAPANESE/ENGLISH -SPEAKING TOUR GUIDE/ INTERPRETER	One (1) Licensed DOT-Accredited Japanese- speaking tour guide based in Cebu or One (1) Licensed DOT-Accredited English- speaking tour guide with a Japanese interpreter.  DOT-Accredited Japanese-speaking tour guide:  • Must be familiar with the destination, must be fluent and conversant in Japanese and English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.  • Must have handled at least (1) foreign tour group.  or DOT-Accredited English-speaking tour guide with a Japanese interpreter:  • Must have handled at least (1) foreign tour group.  • DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.	<ul> <li>Must have experience in handling foreign groups</li> <li>Proof to be submitted 2 weeks before the travel dates subject to approval of TPB</li> </ul>

PHOTOGRAPHER / VIDEOGRAPHER AND TOUR COORDINATOR	<ul> <li>Japanese interpreter must be familiar with tourism-related terminologies, and must be fluent and conversant in Japanese and English.</li> <li>Provision of one (1) photographer/videographer to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google drive to be submitted to the TPB representative together with the SOA</li> <li>Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google drive to be submitted to the TPB representative at the end of the tour.</li> <li>Provision of one (1) tour coordinator with at least three (3) years of experience to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour.</li> </ul>	<ul> <li>Must submit a Curriculum Vitae of the tour coordinator together with the technical bid proposal.</li> <li>The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour.</li> </ul>
CURATED SUSTAINABLE DESTINATION- BASED TOKENS	Provision of curated sustainable destination-based tokens for 8 pax @ Php 1,000/pax  *Submit sample photos/pegs of proposed destination-based tokens. TPB to approve final sampling before mass production.	<ul> <li>Placing the tour operator/supplier's logo is not allowed.</li> <li>Proposed tokens and designs are subject to TPB's approval.</li> </ul>
INCIDENTAL AND OTHER	<ul> <li>Provision of budget to cover expenses for the sampling of local delicacies, permits, entrance fees,</li> </ul>	

MISCELLANEOUS	environmental fees, terminal fees,	
EXPENSES	porter fees, communication	
	expenses, water expenses, and	
	other on-site related expenses.	
	Provision of one (1) first aid kit for	
	the group, to include at least 6	
	pieces of the following medicines:	
	Antacid for upset stomach,	
	Paracetamol for headache and	
	fever, Antihistamine for allergies,	
	Loperamide for diarrhea, Meclizine	
	hydrochloride for motion sickness,	
	and Ibuprofen for pain reliever	
	Provision of two (2) pocket Wi-Fi	
	units with unlimited internet data	
	for the participants for the duration	
	of the trip.	

LOT 2: PALAWAN (PPS)  Korean Travel Agents Familiarization Trip Within 2 <sup>nd</sup> Quarter of 2025  (indicative dates and subject to change without prior notice)		ABC PHP 3,000,000.00
DELIVERABLES	SPECIFICATION	REMARKS
PARTICIPANTS	Total number of participants: 10 pax  • 8 Korean Travel Agents  • 1 PDOT Korea staff  • 1 TPB staff  *Minimum guaranteed: 8 pax  * Final number to be advised five (5) days before the project implementation	Note: For excess in the number of participants, the winning tour operator shall charge the TPB based on the rate of the tour package computed per pax.
TRAVEL INSURANCE	Comprehensive travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 10 pax	Note: travel insurance shall be activated from and to the origin-

TRANSPORTATION	International Airline Tickets  • 9 pax (8 participants and 1 PDOT Korea staff) round trip International Air Tickets  • Route: Incheon-Manila-PPS-Manila-Incheon	destination of the participants.  Regular Economy Rebookable Re-routable Refundable with 20 kilos baggage allowance per sector inclusive of all applicable taxes
	<ul> <li>Domestic Airline Tickets</li> <li>■ 10 pax (8 participants + 1 PDOT Korea + 1 TPB staff) round trip domestic airline tickets</li> <li>■ Route:         <ul> <li>Manila-Puerto Princesa -Manila</li> </ul> </li> </ul>	<ul> <li>Regular Economy</li> <li>Rebookable</li> <li>Re-routable</li> <li>Refundable</li> <li>with 20 kilos baggage allowance per sector</li> <li>inclusive of all applicable taxes</li> </ul>
	<ol> <li>Land transportation with driver for the whole duration of the trip inclusive of the following requirements:</li> <li>One (1) unit of bus with vehicle year model at least 2020 or newer for five (5) days.</li> <li>One (1) luggage van for two (2) days (inclusive of driver and gas)</li> <li>Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.</li> </ol>	Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

- Vehicle year model must be at least 2020 or newer.
- Must be equipped with:
- Climate control or air-conditioning, PA system, and dashcam (front & back)
- With safety belts for all seats
- GPS or Waze and charge units for phones
- Must be DOT-accredited and/or PATTOaccredited operator (submit proof of accreditation five (5) calendar days after receipt of NOA)
- Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges and other consumable costs, and other related expenses, will be covered by the tour operator.
- Must have enough umbrellas in the vehicle for the passengers

#### ACCOMMODATION

- Must be a DOT accredited establishment in Puerto Princesa Palawan.
- Deluxe / 4 to 5-star category
- Accessible to shopping, recreation, and attraction areas (please refer to the attached itinerary).
- Provision of 10 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights.
- Provision for early check-in and/or late checkout based on the itinerary.

- Provision of late check-out
- Provision of special lane for check-in and check-out
- Waiving of room deposit charges

	Preferably with welcome amenities in the room upon check-in.	
MEALS AND BEVERAGES	Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 10 pax for the whole duration of the trip.  • Lunch @ PHP 1,200/pax/day x 10 pax x 5 days • Dinner @ PHP 1,300/pax/day x 10 pax x 5 days • Snacks @ Php 500/pax/day x 10 pax x 5 days	<ul> <li>With one round of beverages per meal.</li> <li>The budget per meal should be reflected in the bidder's proposal.</li> <li>If a plated meal, there should be at least 3 viands.</li> <li>Ensure provision of dietary requirements.</li> <li>Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)</li> </ul>
TOURS AND ACTIVITIES	Provision of interactive/operational tours and activities for 10 pax  *Kindly refer to the attached itinerary of the group.	<ul> <li>Tours, activities, and dates are subject to change based on recommendations of TPB, DOT Foreign offices, and Regional Office.</li> <li>Provide an alternative itinerary or activity in case of rain, risk of typhoon, and other unforeseen or fortuitous events subject to the approval of the TPB.</li> <li>The final itinerary should be approved</li> </ul>

		by the TPB and must adhere to existing health and safety protocols.
TOUR KITS	Provision of incentivized sustainable tour kits for 10 pax to include the following:  a. Tour Kits placed in reusable drawstring bags, cacha bags, or in sustainable packaging:  • 500 ml reusable and sustainable water tumbler  • Water (sustainable packaging, single-use packing is not allowed)  • One (1) pack of facial tissue  • One (1) pack of wet wipes (biodegradable bamboo fiber material)  • 50 ml. of 70% isopropyl alcohol in a spray bottle  • Mints  • Mosquito repellent in spray  • Sunblock (reef-safe)  • Disposable hooded emergency raincoat  • One (1) sun visor/hat  • Cold towels  • Customized luggage tags (3pcs per pax) (design is subject to TPB's approval)	Provide label and descriptions (for what illness) for the medicine set
TOUR SIGNAGES AND BANNER	<ul> <li>Provision of vehicle banners, identifiers for the delegates, and lollipop signages for the tour guide.</li> <li>Provision of a tour banner for a group picture (size: 2 feet x 3 feet, full color-printing)</li> </ul>	<ul> <li>Placing the tour operator/supplier's logo is not allowed.</li> <li>Banner to be designed by TPB and printed out by the tour operator.</li> </ul>
SERVICES OF A LICENSED DOT-	One (1) Licensed DOT-Accredited Korean- speaking tour guide based in Palawan or	Must have experience in

# ACCREDITED KOREAN/ENGLISHSPEAKING TOUR GUIDE/ INTERPRETER

One (1) Licensed DOT-Accredited Englishspeaking tour guide with a Korean interpreter.

DOT-Accredited Korean-speaking tour guide:

- Must be familiar with the destination, must be fluent and conversant in Korean and English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.
- Must have handled at least (1) foreign tour group.

or

DOT-Accredited English-speaking tour guide with a Korean interpreter:

- Must have handled at least (1) foreign tour group.
- DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.
- Korean interpreter must be familiar with tourism-related terminologies, and must be fluent and conversant in Korean and English.

- handling foreign groups
- Proof to be submitted 2 weeks before the travel dates subject to approval

PHOTOGRAPHER / VIDEOGRAPHER AND TOUR COORDINATOR	<ul> <li>Provision of one (1) photographer/videographer to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google drive to be submitted to the TPB representative together with the SOA</li> <li>Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google drive to be submitted to the TPB representative at the end of the tour.</li> <li>Provision of one (1) tour coordinator with at least three (3) years of experience to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour.</li> </ul>	<ul> <li>Must submit a         Curriculum Vitae of         the tour coordinator         together with the         technical bid         proposal,2 weeks         before the travel         dates subject to         approval of TPB</li> <li>The tour coordinator         and tour guide shall         work in close         coordination with the         TPB Project Officer on         all other matters         required for the         smooth         implementation of         the tour.</li> </ul>
CURATED SUSTAINABLE DESTINATION- BASED TOKENS	Provision of curated sustainable destination-based tokens for 10 pax @ Php 1,500/pax  *Submit sample photos/pegs of proposed destination-based tokens. TPB to approve final sampling before mass production.	<ul> <li>Placing the tour operator/supplier's logo is not allowed.</li> <li>Proposed tokens and designs are subject to TPB's approval.</li> </ul>
INCIDENTAL AND OTHER MISCELLANEOUS EXPENSES	<ul> <li>Provision of budget to cover expenses for the sampling of local delicacies, permits, entrance fees, environmental fees, terminal fees, porter fees, communication expenses, water expenses, and other on-site related expenses.</li> <li>Provision of one (1) first aid kit for the group, to include at least 6 pieces of the following medicines: Antacid for upset stomach, Paracetamol for headache and fever, Antihistamine for</li> </ul>	

Commented [1]: differentiate

	allergies, Loperamide for diarrhea,
	Meclizine hydrochloride for motion
	sickness, and Ibuprofen for pain
	reliever
•	Provision of four (4) pocket Wi-Fi units
	with unlimited internet data for the
	participants for the duration of the trip.

LOT 3: CLARK, MANILA AND CALABARZON Korean Media and Influencers Familiarization Trip Within 2 <sup>nd</sup> Quarter of 2025		ABC PHP 3,000,000.00
(indicative dates a	nd subject to change without prior notice)	
DELIVERABLES	SPECIFICATION	REMARKS
PARTICIPANTS	Total number of participants: 10 pax  • 8 Korean media/influencers  • 1 PDOT Korea staff  • 1 TPB staff  *Minimum guaranteed: 8 pax  * Final number to be advised five (5) days before the project implementation	Note: For excess in the number of participants, the winning tour operator shall charge the TPB based on the rate of the tour package computed per pax.
TRAVEL INSURANCE	Comprehensive travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 10 pax	Note: travel insurance shall be activated from and to the origindestination of the participants.
TRANSPORTATION	International Airline Tickets  • 9 pax (8 participants and 1 PDOT Korea staff) roundtrip International Air Tickets  • Route: Korea-Clark-Manila-Korea	<ul> <li>Regular Economy</li> <li>Rebookable</li> <li>Re-routable</li> <li>Refundable</li> <li>with 20 kilos baggage allowance per sector</li> </ul>

# Land transportation with driver for the whole duration of the trip inclusive of the following requirements:

- 1. One (1) unit of a coaster with vehicle year model at least 2020 or newer for five (5) days.
- 2. One (1) additional van for luggage for two (2) days (inclusive of driver and gas)
  - Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour
  - Vehicle year model must be at least 2020 or newer.
  - Must be equipped with:
  - Climate control or air-conditioning, PA system, and dashcam (front & back)
  - With safety belts for all seats
  - GPS or Waze and charge units for phones
- Must be DOT accredited and/or PATTOaccredited operator (submit proof of accreditation five (5) calendar days after receipt of NOA)
- Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges and other consumable costs, and other related expenses, will be covered by the tour operator.

- inclusive of all applicable taxes
- Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

	<ul> <li>Must have enough umbrellas in the vehicle for the passengers</li> </ul>	
ACCOMMODATION	<ul> <li>Must be DOT-accredited establishment in Manila, Clark and CALABARZON.</li> <li>Deluxe / 4 to 5-star category</li> <li>Accessible to shopping, recreation, and attraction areas (kindly refer to the attached itinerary).</li> <li>Must be within 5 km from the golf courses</li> <li>Provision of 10 rooms based on single occupancy in a deluxe room</li> </ul>	<ul> <li>Provision of late check-out</li> <li>Provision of special lane for check-in and check-out</li> <li>Waiving of room deposit charges</li> </ul>
	category or its equivalent room category with breakfast for four (4) nights.  Provision for early check-in and/or late checkout based on the itinerary.  Preferably with welcome amenities in the room upon check-in.	
MEALS AND BEVERAGES	Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 10 pax for the whole duration of the trip.  • Lunch @ PHP 1,200/pax/day x 10 pax x 5 days • Dinner @ PHP 1,300/pax/day x 10 pax x 5 days • Snacks @ Php 500/pax/day x 10 pax x 5 days	<ul> <li>With one round of beverages per meal.</li> <li>The budget per meal should be reflected in the bidder's proposal.</li> <li>If a plated meal, there should be at least 3 viands.</li> <li>Ensure provision of dietary requirements.</li> </ul>

		•	Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)
ACTIVITIES	Provision of interactive/operational tours and activities for 10 pax  Please refer to the itinerary of the group.	•	Tours, activities, and dates are subject to change based on recommendations of TPB, DOT Foreign offices, and Regional Offices. Provide an alternative itinerary or activity in case of rain, risk of typhoon, and other unforeseen or fortuitous events subject to the approval of the TPB. The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols. To include green fees, insurance fee, golf cart, caddie fee,
TOUR KITS	Provision of incentivized sustainable tour kits for 10 pax to include the following:  a. Tour Kits placed in reusable drawstring bags, cacha bags, or in sustainable packaging:	•	and hole-in-one fee Provide label and descriptions (for what illness) for the medicine set

TOUR SIGNAGES AND BANNER	<ul> <li>500 ml reusable and sustainable water tumbler</li> <li>Water (sustainable packaging, single-use packaging is not allowed)</li> <li>One (1) pack of facial tissue</li> <li>One (1) pack of wet wipes (biodegradable bamboo fiber material)</li> <li>50 ml. of 70% isopropyl alcohol in a spray bottle</li> <li>Mints</li> <li>Mosquito repellent in spray</li> <li>Sunblock (reef-safe)</li> <li>Disposable hooded emergency raincoat</li> <li>One (1) sun visor/hat</li> <li>Cold towels</li> <li>Customized luggage tags (3pcs per pax) (design is subject to TPB's approval)</li> <li>Provision of vehicle banners, identifiers for the delegates, and lollipop signages for the tour guide.</li> <li>Provision of a tour banner for a group picture (size: 2 feet x 3 feet, full color-</li> </ul>	<ul> <li>Placing of tour operator/supplier's logo is not allowed.</li> <li>Banner to be designed by TPB and</li> </ul>
		<ul> <li>Banner to be designed by TPB and printed out by the tour operator.</li> </ul>
SERVICES OF A LICENSED DOT- ACCREDITED KOREAN/ENGLISH- SPEAKING TOUR GUIDE/ INTERPRETER	One Licensed DOT-Accredited Korean- speaking tour guide or one DOT-Accredited English-speaking tour guide with a Korean interpreter.  DOT-Accredited Korean-speaking tour guide:  • Must be familiar with the destination, must be fluent and conversant in Korean and English, and have a strong sense of	<ul> <li>Must have experience in handling foreign groups</li> <li>Proof to be submitted 2 weeks before the travel dates subject to approval of TPB</li> </ul>

Philippine history, culture, tradition, art as well as current events.

• Must have handled at least (1) foreign tour group.

or

DOT-Accredited English-speaking tour guide with a Korean interpreter:

- Must have handled at least (1) foreign tour group.
- DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.
- Korean interpreter must be familiar with tourism-related terminologies, and must be fluent and conversant in Korean and English.

### PHOTOGRAPHER / VIDEOGRAPHER AND TOUR COORDINATOR

- Provision of one (1) photographer/videographer to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google drive to be submitted to the TPB representative together with the SOA
- Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google drive to be submitted to the TPB representative at the end of the tour.
- Provision of one (1) tour coordinator with at least three (3) years of experience to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour.

- Must submit a Curriculum Vitae of the tour coordinator together with the technical bid proposal.
- The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour.

CURATED	Provision of curated sustainable	<ul> <li>Placing of tour</li> </ul>
SUSTAINABLE	destination-based tokens for 10 pax @Php	operator/supplier's
DESTINATION -	1,500/pax	logo is not allowed.
BASED TOKENS		<ul> <li>Proposed tokens and</li> </ul>
	*Submit sample photos/pegs of proposed	designs are subject to
	destination-based tokens. TPB to approve	TPB's approval.
	final sampling before mass production.	
INCIDENTAL AND	<ul> <li>Provision of budget to cover expenses</li> </ul>	
OTHER	for the sampling of local delicacies,	
MISCELLANEOUS	permits, entrance fees, environmental	
EXPENSES	fees, terminal fees, porter fees,	
	communication expenses, water	
	expenses, and other on-site related	
	expenses.	
	• Provision of one (1) first aid kit for the	
	group, to include at least 6 pieces of	
	the following medicines: Antacid for	
	upset stomach, Paracetamol for	
	headache and fever, Antihistamine for	
	allergies, Loperamide for diarrhea,	
	Meclizine hydrochloride for motion	
	sickness, and Ibuprofen for pain	
	reliever	
	<ul> <li>Provision of four (4) pocket Wi-Fi units</li> </ul>	
	with unlimited internet data for the	
	participants for the duration of the trip.	

LOT 4: LEYTE  Korean Dive Familiarization Trip  March or May 2025 (tentative)  (indicative dates and subject to change without prior notice)		ABC PHP 3,000,000.00
DELIVERABLES	SPECIFICATION	REMARKS
PARTICIPANTS	Total number of participants: 10 pax	Note:
	<ul> <li>8 Korean Dive Agents</li> </ul>	For excess in the
	<ul> <li>1 PDOT Korea staff</li> </ul>	number of participants,
	1 TPB staff	the winning tour

	*Minimum guaranteed: 8 pax * Final number to be advised five (5) days before the project implementation	operator shall charge the TPB based on the rate of the tour package computed per pax.
TRAVEL INSURANCE	Comprehensive international travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 10 pax	Note: travel insurance shall be activated from and to the origindestination of the participants.
TRANSPORTATION	International Airline Tickets  • 9 pax (8 participants and 1 PDOT Korea staff) roundtrip International Air Tickets  • Route: Korea-Manila-Korea	<ul> <li>Regular Economy</li> <li>Rebookable</li> <li>Re-routable</li> <li>Refundable</li> <li>with 20 kilos         baggage         allowance per         sector With 30kgs         or 2 pcs check-in         baggage         allowance</li> <li>inclusive of all         applicable taxes</li> </ul>
	Domestic Airline Tickets  ■ 10 pax (8 participants + 1 PDOT Korea + 1 TPB staff) round trip domestic airline tickets  ■ Route:  Manila- Oriental Mindoro Leyte - Manila	<ul> <li>Regular Economy</li> <li>Rebookable</li> <li>Re-routable</li> <li>Refundable</li> <li>with 20 kilos baggage allowance per sector With 30kgs or 2 pcs check-in</li> </ul>

baggage
allowance

inclusive of all applicable taxes

# Land transportation with driver for the whole duration of the trip inclusive of the following requirements:

- 1. One (1) unit of a coaster with vehicle year model at least 2020 or newer for five (5) days.
- One (1) additional van for luggage for two (2) days (inclusive of driver and gas)
  - Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour.
  - Vehicle year model must be at least 2020 or newer.
  - Must be equipped with:
  - Climate control or air-conditioning, PA system, and dashcam (front & back)
  - With safety belts for all seats
  - GPS or Waze and charge units for phones
  - Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, overtime charges and other consumable costs, and other related expenses, will be covered by the tour operator.

 Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.

	Must have enough umbrellas in the vehicle for the passengers	
ACCOMMODATION	<ul> <li>Must be a DOT-accredited establishment in Oriental Mindoro. Leyte and Manila</li> <li>Deluxe or Triple-A category or its equivalent. Accessible to diving, recreation, and attraction areas (kindly refer to the attached itinerary).</li> <li>Provision of 10 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for four (4) nights.</li> <li>Provision for early check-in and/or late checkout based on the itinerary.</li> <li>Preferably with welcome amenities in the room upon check-in.</li> </ul>	<ul> <li>Provision of late check-out</li> <li>Provision of a special lane for check-in and check-out, if necessary</li> <li>Waiving of room deposit charges</li> <li>Destinations: Leyte and Manila (at least 5 kilometers from NAIA)</li> </ul>
MEALS AND BEVERAGES	Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 10 pax for the whole duration of the trip.  • Lunch @ PHP 1,200/pax/day x 10 pax x 5 days • Dinner @ PHP 1,300/pax/day x 10 pax x 5 days • Snacks @ Php 500/pax/day x 10 pax x 5 days	<ul> <li>With one round of beverages per meal.</li> <li>The budget per meal should be reflected in the bidder's proposal.</li> <li>If a plated meal, there should be at least 3 viands.</li> <li>Ensure provision of dietary requirements.</li> <li>Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)</li> </ul>

TOURS AND	Provision of underwater scuba diving and	<ul> <li>Tours, activities, and</li> </ul>
ACTIVITIES	interactive/operational tours and activities for 10 pax  Please refer to the itinerary of the group.	dates are subject to change based on recommendations of TPB, DOT Foreign offices, and Regional Offices.  Provide an alternative itinerary or activity in case of rain, risk of typhoon, and other unforeseen or fortuitous events subject to the approval of the TPB.  The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols.
TOUR KITS	Provision of incentivized sustainable tour kits for 10 pax to include the following:  a. Tour Kits placed in a dive dry bag:         • 500 ml reusable and sustainable water tumbler         • Water (sustainable packaging, single-use packaging is not allowed)         • One (1) pack of facial tissue         • One (1) pack of wet wipes (biodegradable bamboo fiber material)         • 50 ml. of 70% isopropyl alcohol in a spray bottle         • Mints         • Mosquito repellent in spray         • Sunblock	Provide label and descriptions (for what illness) for the medicine set

	<ul> <li>Disposable hooded emergency raincoat</li> <li>One (1) cap/hat</li> <li>Cold towels         Customized luggage tags (3pcs per pax) (design is subject to TPB's approval)     </li> </ul>	
TOUR SIGNAGES AND BANNER	<ul> <li>Provision of vehicle banners, identifiers for the delegates, and lollipop signages for the tour guide.</li> <li>Provision of a tour banner for a group picture (size: 2 feet x 3 feet, full color-printing)</li> </ul>	<ul> <li>Placing of tour operator/supplier's logo is not allowed.</li> <li>Banner to be designed by TPB and printed out by the tour operator.</li> </ul>
SERVICES OF A LICENSED DOT- ACCREDITED KOREAN/ENGLISH- SPEAKING TOUR GUIDE/ INTERPRETER	One Licensed DOT-Accredited Korean- speaking tour guide or one DOT- Accredited English-speaking tour guide with a Korean interpreter.  DOT-Accredited Korean-speaking tour guide:  • Must be familiar with the destination, must be fluent and conversant in Korean and English, and have a strong sense of Philippine history, culture, tradition, art as well as current events.  • Must have handled at least (1) foreign tour group.  or DOT-Accredited English-speaking tour guide with a Korean interpreter: • Must have handled at least (1) foreign tour group.  • DOT-Accredited English-speaking tour guide must be familiar with the destination, must be fluent and conversant in English, and	<ul> <li>Must have experience in handling foreign groups</li> <li>Proof to be submitted 2 weeks before the travel dates subject to approval of TPB</li> <li>Bidder must submit a Curriculum Vitae of the Tour Guide and/or the Interpreter at least 2 weeks before the intended travel dates.</li> </ul>

PHOTOGRAPHER/ VIDEOGRAPHER AND TOUR COORDINATOR and/or DIVE MASTER/DIVE INSTRUCTOR	have a strong sense of Philippine history, culture, tradition, art as well as current events.  • Korean interpreter must be familiar with tourism-related terminologies, and must be fluent and conversant in Korean and English.  • Provision of a photographer/videographer team composed of the following:  o 1 photographer / aerial or drone photographer  o 1 underwater photographer  / videographer  • to cover the tour and to provide a consolidated output of raw photos and videos stored in a USB drive and via Google Drive to be submitted to the TPB representative together with the SOA  • Provision of a three-minute SDE video containing the highlights of the tour stored in a USB drive and via Google Drive to be submitted to the TPB representative at the end of the tour.  • Provision of one (1) tour coordinator and/or dive master/instructor with at least three (3) years of experience, to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour.	Bidder must submit a Curriculum Vitae of the at least 2 weeks before the intended travel dates.  The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour.  NOTE: Bidder can assign 1 Tour Coordinator and 1 Dive Master/Instructor OR 1 Tour Coordinator that is also a dive master/instructor as long as there is subsequent experience, based on the Curriculum Vitae to be submitted.
CURATED SUSTAINABLE	Provision of curated sustainable destination-based tokens for 10 pax @ Php 1,500/pax	<ul> <li>Placing the tour operator/supplier's logo is not allowed.</li> </ul>

DESTINATION-BASED TOKENS	*Submit sample photos/pegs of proposed destination-based tokens. TPB to approve final sampling before mass production.	<ul> <li>Proposed tokens and designs are subject to TPB's approval.</li> </ul>
INCIDENTAL AND OTHER MISCELLANEOUS EXPENSES	<ul> <li>Provision of budget to cover expenses for the sampling of local delicacies, permits, entrance fees, environmental fees, terminal fees, porter fees, communication expenses, water expenses, and other on-site related expenses.</li> <li>Provision of one (1) first aid kit for the group, to include at least 6 pieces of the following medicines: Antacid for upset stomach, Paracetamol for headache and fever, Antihistamine for allergies, Loperamide for diarrhea, Meclizine hydrochloride for motion sickness, and Ibuprofen for pain reliever</li> <li>Provision of four (4) pocket Wi-Fi units with unlimited internet data for the participants for the duration of the trip.</li> </ul>	

## IV. PROJECT IMPLEMENTATION SCHEDULE/SCHEDULE OF REQUIREMENTS

MODULES	DATES	NO. OF PAX
LOT 1: CEBU	Within 2 <sup>nd</sup> Quarter of	8 pax
Osaka and Tokyo	2025	(6 participants + 1 PDOT Japan staff + 1 TPB
ESL Familiarization		staff)
Trip	(indicative dates and	
	subject to change	
	without prior notice)	

LOT 2: PALAWAN	Within 2 <sup>nd</sup> Quarter of	10 pax
Korean Travel	2025	(8 participants + 1 PDOT Korea staff + 1
Agents		TPB staff)
Familiarization Trip	(indicative dates and subject to change	
LOT 3: MANILA,	without prior notice) Within 2 <sup>nd</sup> Quarter of	10 nov
•	-	10 pax
CLARK AND	2025	(8 participants + 1 PDOT Korea staff + 1
CALABARZON		TPB staff)
Korean Media and	(indicative dates and	
Influencers	subject to change	
Familiarization Trip	without prior notice)	
LOT 4: LEYTE	Within 2 <sup>nd</sup> Quarter of	10 pax
Korean Dive	2025	(8 participants + 1 PDOT Korea staff + 1
Familiarization Trip		TPB staff)
	(indicative dates and	
	subject to change	
	without prior notice)	

## V. OTHER TECHNICAL REQUIREMENTS

- 1. Assistance in preparing/securing entry documents, as may be necessary.
- 2. Willingness to respond to immediate/unforeseen changes in specifications.
- 3. Willing to provide services on a "send-bill" arrangement based on the actual number of participants and costs incurred. Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier.
- 4. Must be a Filipino-owned, operated, and legally registered tour services company under Philippine laws.
- 5. Must be accredited with the Department of Tourism (DOT) and preferably a registered TPB member (TPB to consider if their DOT certification has an ongoing application for renewal).
- 6. Must be engaged in the business as a travel and tour operator for at least three (3) years with experience and expertise in inbound (domestic) travel, providing logistical requirements, tour operator services for tours, events, and the likes with foreign participants and must have handled at least three (3) international groups preferably Japanese in the last three (3) years. Provide certificate of Satisfactory Completion for handled groups.

- 7. **Tour activities and/or schedules/dates may still be changed** based on recommendations of the DOT Regional Offices.
- 8. Neither party shall be held liable to the other party for any failure to perform any obligation due to a fortuitous event or force majeure which is beyond the control of any party including but not limited to government pronouncements, natural, or man-made eventuality.
- 9. Bidders should submit a detailed budget bid proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the tour operator will bill TPB based on the actual cost per pax.
- 10. Submit a Curriculum Vitae of the tour coordinator together with the bid proposal per leg. If bidding for several lots, tour coordinator should be different per lot.

## VI. APPROVED BUDGET FOR THE CONTRACT (ABC)

The winning bid shall be determined based on the submitted bid proposal and does not exceed the aforementioned approved budget.

MODULES	ABC
LOT 1: CEBU Osaka and Tokyo ESL Familiarization Trip	PHP 1,305,529.77 Inclusive of all applicable taxes
LOT 2: PALAWAN	PHP 3,000,000.00
Korean Travel Agents Familiarization	Inclusive of all applicable taxes
Trip	
LOT 3: MANILA, CLARK AND	
CALABARZON	PHP 3,000,000.00
Korean Media and Influencers	Inclusive of all applicable taxes
Familiarization Trip	
LOT 4: Leyte	PHP 3,000,000.00
Korean Dive Familiarization Trip	Inclusive of all applicable taxes
GRAND TOTAL	PHP 10,305,529.77

#### VII. TERMS OF PAYMENT

- Must be willing to provide services on a "send-bill" arrangement based on the actual number of participants and costs incurred.
- Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier. Payment must be made in accordance with prevailing accounting and auditing rules and regulations.
- 30 days upon receipt of SOA/billing
- Full payment will be on the send-bill arrangement statement to the TOURISM
   PROMOTIONS BOARD PHILIPPINES after the completion of services.

Kindly send the billing statement to the **TOURISM PROMOTIONS BOARD PHILIPPINES** after the completion of services.

#### MARIVIC M. SEVILLA

Acting Head
International Promotions Department
Tourism Promotions Board
6/F, Five E-Com Center, Harbor Drive, Mall of Asia Complex, Pasay City, Philippines

The supplier is encouraged to have a Landbank account. Payment will be made through an LBP bank deposit. In case the supplier does not have a Landbank account,

The supplier will be paid once the travel is completed.

#### VIII. CONTRACT DURATION

The effectivity of the Contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the completion of the deliverable/services.

## IX. PROJECT OFFICER'S CONTACT INFORMATION

Name : HANNAH S. YABYABIN

bank charges will be shouldered by the supplier.

Contact No. : (02) 8525 9318 to 27 loc. 292 E-mail Address : <u>hannah yabyabin@tpb.gov.ph</u>

Name : MARK NICOLE M. EVANGELISTA Contact No. : (02) 8525 9318 to 27 loc. 292

E-mail Address : <u>nicole\_evangelista@tpb.gov.ph</u>

Name : CORYNE ANGELA S. SEÑERES
Contact No. : (02) 8525 9318 to 27 loc. 292
E-mail Address : coryne\_seneres@tpb.gov.ph





# **Invitation to BID**

## SERVICES OF A TOUR OPERATOR FOR JAPAN AND KOREA MARKETS FAMILIARIZATION TRIPS 2025

## (TPB-ITB No. 2024-007)

1. The Tourism Promotions Board (TPB), through the Corporate Budget FY 2025, intends to apply the sum of Ten Million Three Hundred Five Thousand Five Hundred Twenty-Nine Pesos and 77/100 Only (PhP10,305,529.77), inclusive of all applicable taxes, being the ABC to payments under the contract for the Services of a Tour Operator for Japan and Korea Markets Familiarization Trips 2025 Lot 1-4.

MODULES	ABC
LOT 1: CEBU	PHP 1,305,529.77
Osaka and Tokyo ESL Familiarization Trip	Inclusive of all applicable taxes
LOT 2: PALAWAN	PHP 3,000,000.00
Korean Travel Agents Familiarization Trip	Inclusive of all applicable taxes
LOT 3: MANILA, CLARK AND	
CALABARZON	PHP 3,000,000.00
Korean Media and Influencers	Inclusive of all applicable taxes
Familiarization Trip	
LOT 4: Oriental Mindoro	PHP 3,000,000.00
Korean Dive Familiarization Trip	Inclusive of all applicable taxes
GRAND TOTAL	PHP 10,305,529.77

Interested bidders may participate provided that the Technical and Financial Documents shall be completely submitted as prescribed in the bidding documents. Bids received in excess of the ABC shall be automatically rejected at bid opening.

2. The TPB now invites bids for the above Procurement Project. Delivery of the Items/Services commence as per stated in Section IV, Schedule of Requirements, of Bidding Documents. Bidders should have completed, within the last three (3) years from the date of submission and receipt of bids, a contract similar to the project, contract should at least be fifty percent (50%) of the ABC. The description of an eligible bidder is contained in the Bidding Documents, particularly, in Section II (Instructions to Bidders).

Attach the Certificate of Completion for Single Largest Completed Contract (SLCC).





For the statement of all ongoing government and private contracts, attach **any** of the following: the signed Notice of Award, Notice to Proceed, or Contract/Purchase Order and/or equivalent.

Failure to submit the certificate of completion of the project or any proof thereof, including the supporting documents shall be a ground for disqualification of eligibility.

3. Bidding will be conducted through open competitive bidding procedures using a non-discretionary "pass/fail" criterion as specified in the 2016 revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184.

Bidding is restricted to Filipino citizens/sole proprietorships, partnerships, or organizations with at least sixty percent (60%) interest or outstanding capital stock belonging to citizens of the Philippines, and to citizens or organizations of a country the laws or regulations of which grant similar rights or privileges to Filipino citizens, pursuant to RA No. 5183.

- 4. Prospective Bidders may obtain further information from **TPB Bids and Awards Committee Secretariat** and inspect the Bidding Documents at the address given below from 8:00 a.m. to 5:00 p.m. Monday to Friday excluding holidays.
- 5. A complete set of Bidding Documents may be acquired by interested Bidders on **November 20 to December 13, 2024 (10:00 a.m.)** from the given address and website(s) below and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB.

The cost of bidding documents shall correspond to the ABC range as indicated in the table below. This shall be the maximum amount of fee that procuring entities can set for the acquisition of bidding documents.

Approved Budget for the Contract	Maximum Cost of Bidding Documents
	(in Philippine Peso)
More than 1 Million up to 5 Million	5,000.00
More than 5 Million up to 10 Million	10,000.00
More than 10 Million up to 50 Million	25,000.00

Mode of Payment of Bidding Document

a) Fund/Bank Transfer:

Tourism Promotions Board bank details: Account Name: Tourism Promotions Board

Account Number: 1772-1034-13 Bank: Land Bank of the Philippines

Branch Address: Ground Floor Century Park Hotel

Harrison Plaza, Adriatico St., Malate Manila

**Bidders who intend to pay** the bidding documents via fund/bank transfer, facilitate the payment three (3) working days before the deadline of submission of bids in order for the TPB Cash Division to issue an Official Receipt and other relevant document

- b) Cash Payment: Pay in cash at the TPB Office Cash Unit.
- 6. The TPB will hold a Pre-Bid Conference on **November 29, 2024 3:00 P.M.** through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 863 2199 3397 Passcode: 598115

- 7. Bids must be duly received by the BAC Secretariat through **manual submission** at the office address indicated below, on or before **December 13, 2024 10:00 A.M.** Late bids shall not be accepted.
- 8. All Bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in **ITB** Clause 14.
- 9. Bid opening (manual opening) shall be on **December 13, 2024 2:00 P.M.** at the given address below. Bids will be opened in the presence of the bidders' representatives who choose to attend the activity.
- 10. The TPB reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Sections 35.6 and 41 of the 2016 revised IRR of RA No. 9184, without thereby incurring any liability to the affected bidder or bidders.
- 11. For further information, please refer to:

  Ms. Roselle D. Romero / Mr. Socrates G. Torres

  BAC Secretariat, Administrative Department

  Tourism Promotions Board

  6th Floor Five E com Center Harbor Drive,

  MOA Complex Pasay City

Email at bac sec@tpb.gov.ph, soc torres@tpb.gov.ph

November 20, 2024

MR. ARNOLD T. GONZALES

Chairperson

Bids and Award Committee

# FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

Proposed Position:
Name of Firm:
Name of Staff:
Profession:
Date of Birth:
Years with Firm/Entity:Nationality:
Membership in Professional Societies:
Detailed Tasks Assigned:
Key Qualifications:
[Give an outline of staff member's experience and training most pertinent to tasks on project. Describe degree of responsibility held by staff member on relevant previous projects and give dates and locations. Use about half a page.]
Education:
[Summarize college/university and other specialized education of staff members, giving names of schools, date attended, and degrees obtained. Use about one quarter of a page.]
Employment Record:
[Starting with present position, list in reverse order every employment held. List all positions held by staff members since graduation, giving dates, names of employing organizations, titles of positions held, and locations of projects For experience in last ten years, also give types of activities performed and client references, where appropriate. Use about two pages.]

Languages:
[For each language, indicate proficiency: excellent, good, fair, or poor in speaking, reading, and writing.]
Certification:
I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe me, my qualifications, and my experience.
Commitment:
I also commit to work for the Project in accordance with the time schedule as indicated in the contract once the firm is awarded the Project.
Date:
[Signature of staff member and authorized representative of the firm] Day/Month/Year
Full name of staff member: Full name of authorized representative:
SUBSCRIBED AND SWORN to before me this day of [month] [year] at [place of execution], Philippines. Affiant/s is/are personally known to me and was/were identified by me through competent evidence of identity as defined in the 2004 Rules on Notarial Practice (A.M. No. 02-8-13-SC). Affiant/s exhibited to me his/her [insert type of government identification card used], with his/her photograph and signature appearing thereon, with no  Witness my hand and seal this day of [month] [year].
NAME OF NOTARY PUBLIC
Serial No. of Commission Notary Public for until Roll of Attorneys No PTR No, [date issued], [place issued] IBP No, [date issued], [place issued]

<b>Doc. No.</b>
Page No
Book No
Series of



